

THE ANNALIST

A Magazine of Finance, Commerce and Economics

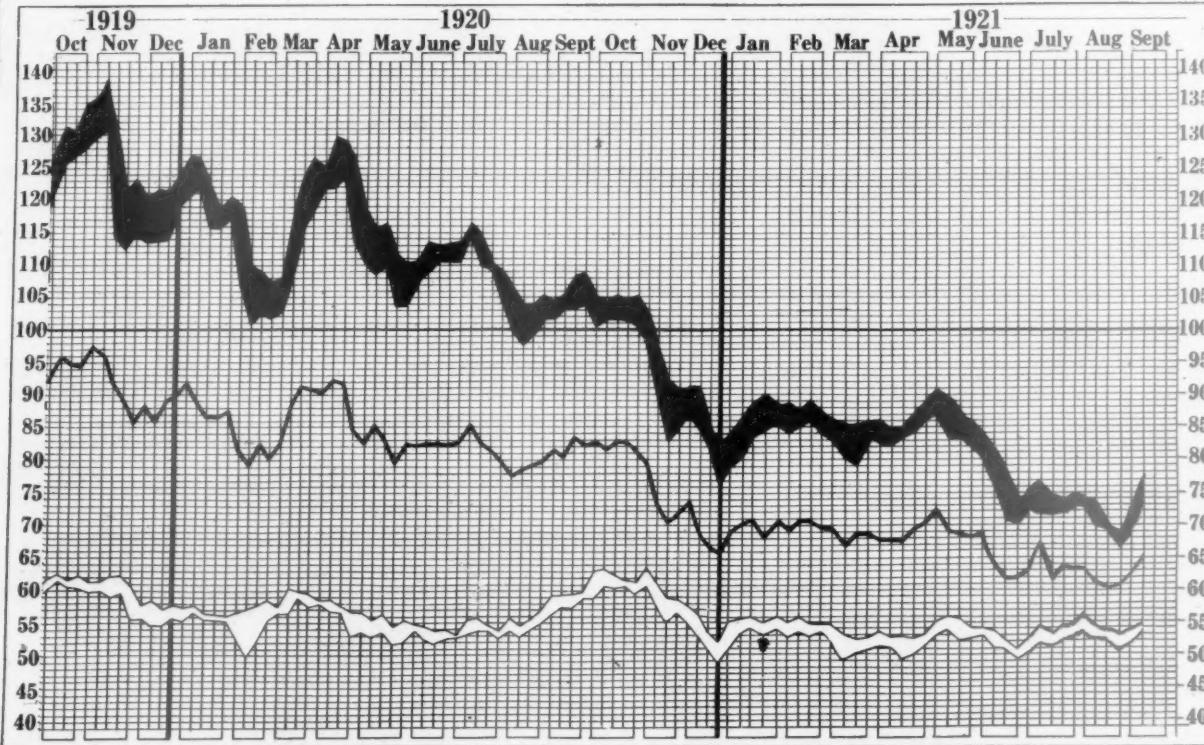
Vol. 18, No. 452

NEW YORK, MONDAY, SEPTEMBER 12, 1921

Ten Cents

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**CERTAIN-TEED PRODUCTS
CORPORATION****First Preferred Dividend No. 10.**

New York, Sept. 7, 1921.

Notice is hereby given that the Board of Directors have declared this day the nineteenth quarterly dividend of one and three-quarters per centum (1 3/4%) on the First Preferred stock of Certain-Teed Products Corporation, payable Oct. 1, 1921, to First Preferred Stockholders of record at the close of business Sept. 20, 1921. Checks will be mailed.

ROBERT M. NELSON,
Secretary-Treasurer.

**CERTAIN-TEED PRODUCTS
CORPORATION****Second Preferred Dividend No. 19.**

New York, Sept. 7, 1921.

Notice is hereby given that the Board of Directors have declared this day the nineteenth quarterly dividend of one and three-quarters per centum (1 3/4%) on the Second Preferred stock of Certain-Teed Products Corporation, payable Oct. 1, 1921, to Second Preferred Stockholders of record at the close of business Sept. 20, 1921. Checks will be mailed.

ROBERT M. NELSON,
Secretary-Treasurer.

NIPISSING MINES COMPANY, LTD.

Head Office, Toronto, Can., Sept. 1, 1921. The Board of Directors has today declared a Quarterly Dividend of THREE PER CENT., payable October 20, 1921, to shareholders of record September 30, 1921. Transfer books close September 30, 1921, and reopen October 18, 1921.

P. C. PFEIFFER, Treasurer.

The New York Central Railroad Co.

New York, September 7, 1921. A dividend of One Dollar and Twenty-five cents (\$1.25) per share on the Capital Stock of this Company has been declared payable November 1st, 1921, at the office of the General Treasurer, to stockholders of record at the close of business September 30th, 1921.

MILTON S. BARGER, General Treasurer.

E. I. DU PONT DE NEMOURS & CO.

Wilmington, Del., August 29th, 1921. The Board of Directors has this day declared a dividend of 2% on the Common Stock of this Company, payable on September 15th, 1921, to stockholders of record at close of business on August 31st, 1921; also dividend of 1 1/4% on the Debenture Stock of this Company, payable October 25th, 1921, to stockholders of record at close of business on October 10th, 1921.

CHAS. COPELAND, Secretary.

UTAH COPPER COMPANY

25 Broad St., New York, Sept. 8, 1921. The Board of Directors of Utah Copper Company has this day declared a quarterly distribution of 50 cents per share, payable September 30, 1921, to stockholders of record at the close of business September 16, 1921.

C. V. JENKINS, Treasurer.

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Vol. 18, No. 452

NEW YORK, MONDAY, SEPTEMBER 12, 1921

Ten Cents

Can Cotton Hold Its New Price Level?

By Wilbur F. Wamsley

ANOTHER chapter is being written into the financial history of the South. It is the story of the sudden and swift recovery in the price of cotton, a recovery the full effects of which have not yet been completely realized, and which has come at the psychological moment when the financial fabric was stretching under the strain and when the outlook for the South was far from bright. It has taken but two weeks to wipe out many of the losses of the last year, to steady that section of the country as nothing else could have steadied it, and to give to the forward looking men below the Mason and Dixon line a brighter and more cheerful outlook than was deemed possible a month ago.

It will be an interesting financial problem to watch the progress of the South from this period on. The business world will want to know whether Southerners again will hold on to their crop with the same death-like grip with which they held it when prices, before the era of deflation, were bounding forward day by day. The business world will want to know the attitude of the Southern bankers toward cotton, now that the painful period wherein many loans on staple in warehouses exceeded the cash-in-value of the commodity, has apparently passed. It will want to know the attitude of the planter himself about the new crop, and his acreage views. It will want to know, in fact, if the South intends to let itself get caught again in the snarl of liquidation from which it now is emerging, shaken and weakened, or will steer clear of the pitfalls of speculative holding of a crop which now should be clothing the world. These are questions for the future. With the recent example just behind them, it may be safely guessed that the Southerners, just as every one else who ever overstayed the market in the era of deflation until prices crashed about his ears, will be glad to let the balance of the financial world assume some of the crushing burden of carrying practically an entire crop.

The cotton world was not at all prepared for the startling news it received on Sept. 1 from the United States Department of Agriculture—the news that the present crop would turn out little more than 7,000,000 bales, and that its condition, as of Aug. 25, was but 49.3 per cent. of normal, records which have not been approached in recent years. It has taken days, too, for the realization that the world faces an actual shortage of cotton to become general, days in which the market for cotton, both spots and futures, has fairly boiled, days in which the 200-point advance, to which fluctuations are limited by governmental ukase, had been reached, while spinners in the United States and abroad mingled with speculators in bidding for cotton to fill anticipated requirements. The ad-

vance has almost doubled the price. No later than June 22 cotton sold in New York at 11 1/4 cents per pound. In the upturn of recent days it crossed the 22-cent mark.

A number of factors contributed to the advance. It has been known for months, of course, that cotton acreage would be greatly reduced this year. The acreage now coming to bloom in the ten leading cotton States will amount to some 10,000,000 acres less than the 1920 planting, a reduction of approximately 28 per cent. This has been brought about by a campaign among the planters, the forming of clubs and organizations, wide-spread publicity and the "Reduce Your Acreage" slogan dinned into the ears of the planter from morning to night during the entire planting season. It was effective. One might say it was too effective, and that the extraordinarily short crop has been caused, in part at least, by the too studious attention to the well-learned slogan. The boll weevil has been a contributing factor; weather conditions have been unfavorable, in the main, from the time the crop was planted. It should not be assumed that the crop scare has been the entire cause of the recovery in cotton. Pessimism had held the trade firmly in its grasp for many months. The cotton buying world, as a whole, was "short of cotton," in its every conceivable form; in the raw material, in future contracts and in finished goods. With cotton at 12 and 18 cents, with a carry-over that has been estimated at approximately 6,000,000 bales, and with but little disturbing news from the belt, buyers were plainly disposed to the theory that the new crop would be a crop of forced sale and that cotton could be picked up at the buyer's own price. Retailers let their stocks run low. Converters ran on the most narrow of margins. Manufacturers, lulled into a sense of security by the figures on the turn-over carry-over, decided to sit back and await the further expected influences of depression that the coming to market of a new crop would bring. The Government's figures were preceded by the reports of several private reporting firms and newspapers which make a specialty of reporting and estimating the cotton crop each year. Most of these were low, far off the mark, it is true, but nevertheless, low, and should have been hailed as warning signals. They were accepted *cum grano salis*. Frankly, the trade did not take them seriously.

Then came the bureau's official report indicating an unprecedented condition of 49.3 per cent. of normal on Aug. 25, as compared with 64.7 on July 25; 69.2 on June 25; 66 on May 25, and an August ten-year average of 67.7. The effect was electrical. It fairly galvanized the market into activity. Speculators were the first to see the handwriting on the wall. They not only cov-

ered their short contracts—with which the market was literally honey-combed—but they went long of tremendous blocks of futures. Trade buyers were not far behind. Spinners suddenly realized that their reserve stocks were low, that contracts had been made far ahead and that cotton must be had. They started competitive bidding with the speculators, forcing the staple up by leaps and bounds, while the South looked on and smiled, the first whole-hearted smile it has been able to enjoy, incidentally, for many a long day. In the meanwhile, foreign spinners awakened from their apathy and became an important factor in the market. Cotton spurned at 13, 14 and 15 cents per pound, was eagerly purchased at 18, 19, 20 and even 22 cents. The awakening of cotton was complete.

THE immediate cotton market, its day to day fluctuations, or the squeeze of shorts and profits of longs, the price the manufacturer has to pay for staple which should have been purchased a month ago, is of small consequence to the financial world. The industrial and financial rejuvenation of the South, hit particularly hard by liquidation, however, is of vital importance, and as "goes cotton, so goes the South." The ramifications of the staple are so wide and varied, affecting such a multitude of people both above and below the Mason and Dixon line, that the electrifying effects of an advance of some \$50 per bale from between the low and the high can hardly be estimated in dollars and cents. The industrial situation has been vastly improved, as has the financial situation. Including the carry-over of approximately 6,000,000 bales in this country and accepting the latest estimate of the present crop, the advance in cotton from say 12 cents per pound to 21 cents per pound means enhancement of nearly \$600,000,000 in the market value of the product in that time, without taking into consideration cotton carried by mills and other factors.

The main advantage, of course, is the thawing quickly of bank loans against warehoused staple, on which advances had been made, which, at the demoralized prices, did not permit the banks to come out even. With cotton steady above the 35-cent mark, before the bursting of the bubble, and with the South talking "fifty-cent cotton," bankers the country over could see no imprudence in advancing 18, 20, 22 or as high as 25 cents on the staple. The crash in prices offered them no opportunity to get out. Many of them were obliged to take over the collateral. Nor were Southern banks alone caught in the decline, the greatest and sharpest ever known. Many a Wall Street banker has this year been an enforced follower of cotton fluctuations and conditions.

The advance, of course, has straightened out this situation to an appreciable

degree. It has improved the credit condition in the South tremendously, and this, in turn, should have a direct effect on business throughout the country, for this sudden increment in the value of one of the chief staple crops of the country has carried with it all sorts of credit and purchasing improvement.

The South's chief crop is probably the most erratic of all staples. Within the span of half a dozen years it has risen to economic heights and has been plunged, suddenly, into economic depths. In 1914 the sudden outburst of war and the dislocation of shipping facilities, as well as the closing of established trade routes, brought the staple to a price where the cost of production overshadowed its market value. The same is not true of all other crops, or at least, not to such a great extent. Wheat, for instance, which has gone through this year the same deflationary process as cotton, in large measure escaped the shock in 1914 which accompanied the outbreak of war, for it was generally realized then that wheat would rank with munitions as a war material.

But in the meantime, cotton enjoyed a period of prosperity the like of which was unknown in the last century. Like every other commodity, it was caught in the inflationary process and whirled along upward to the dizzy heights above 40 cents per pound. King Cotton again straightened his crown on his head and sternly bade obedience from his subjects, followed a cycle of prosperity such as the South had not known since the civil war. As cotton inflated, so inflated everything the cotton planter used. Good "bottom" soared in price to the \$150-\$200 mark; fertilizer at \$25 to \$35 per ton; seed at \$40 to \$60; a good span of mules fetched from \$400 to \$600, while field hands who, in normal years, were glad to exchange the dollar or so a day they received for calicoes, hog and hominy, and probably a quart of gin on Saturday night, demanded and received \$4, \$5 and as high as \$6 per day. Such prices for the things that go to make a bale of cotton—the ingredients, as it were—are, of course, entirely inconsistent with the staple at say, 13, 14 or 15 cents a pound.

The slogan, "Fifty-Cent Cotton," died suddenly on the lips of the South when the crash started, when banks started calling loans on cotton, as on everything else, when money tightened up and the screws were put on in real energetic and stern fashion. From 40, to 30, to 20 cents cotton dropped and then on down the scale to 11. The cycle of liquidation does not make a pretty story. It is one of misery, in most part. It is one in which the two financial ends did not meet, where the outgo was larger than the income; where the sudden prosperity became almost poverty. It is a part of the financial history of the South on which the page will be turned as soon as possible, as that section again finds its equilibrium.

Back of it all is a wider and broader problem of the meaning of cotton's sharp rebound. It is one to which econ-

omists have given hurried attention, and to which business and industry as a whole are turning for a cue. The problem is this: Has the turn in cotton, one of the basic staples of the country, been a real one, or is it in large part artificial, caused by a peculiar condition within the crop itself? It may be noted that iron and steel appear to have turned the corner, too, and that other basic commodities are on the upgrade. The stop of their decline, caused by liquidation, and the start of the upturn, caused by moderate buying, has been by no means as spectacular as has been the swing in cotton toward higher levels. As one of the principal crops of the country, it must necessarily be considered as an indicator and barometer. Will it be a truthful indicator? Does the advance of the last three weeks, which has almost doubled the market price, mean that cotton is to find stability around 20 cents per pound, up approximately 100 per cent. from the year's low, or is the present rebound merely a technical advance? Much depends, of course, upon the sustained buying power which may or may not develop at this

point. It is difficult to judge accurately the influence of contemporaneous events on the future course of markets. So many factors enter into such a forecast that definite predictions are, at the best, hazardous. However, certain signs, judging from what has been their portent in other years, make for direct conclusions. For instance, the rise in cotton is the first evidence that has come to hand of a turn in the downward course in commodity prices, and, as such, it is interesting because there may be in the happening a greater significance than has been realized thus far. If the rise is of a permanent rather than a temporary character, another long step will have been taken in bringing about a rectification of many of the credit evils which have followed in the wake of abnormal prices, resulting from the sporadic boom which developed after the armistice. Relieving the credit load in the South is an item of no mean proportion, with relation to the country at large, and if it is logical to assume that perhaps a turn has been called in the fall of commodities, and that a rise will

follow, then there will be improvement of even wider proportions, and the establishment of a more secure basis from which to start the business revival, which already appears to be in its incipient stages.

There is one item of consequence, however, that has thus far received little attention, and that is the purchasing power of the public in general, as well as the reluctance to make purchases which at times has been termed a "buyers' strike." There is a considerable degree of unemployment; furthermore, there is a pronounced degree of conservatism in the handling of money by the purchasing public, something which has come into full sway with the realization that war-time profits and war-time wages were of temporary rather than of lasting quality. Therefore, even a scarcity of raw cotton and of other commodities entering into the manufacturing life of a country, may not be other than artificial, as gauged by pre-war standards. It is conceivable that the purchasing power of the country, for the time being, is much less than it was in 1914,

that estimates of demand, both in this country and abroad, cannot be ranged with those of earlier years. Hence the sight of rising prices in cotton, after a period of unnaturally low prices, may not create once more the normal purchasing power. If that is the case it may be that the technical rally in cotton will be halted rather abruptly. At all events, such an improvement has taken place in this staple as to make for a higher degree of confidence in the agricultural community. It was inevitable that the downward swing in prices should be carried too far; it was inevitable that the rebound should take place. But whether the future course of quotations will be slightly upward or whether another decline will follow, can be only a matter of conjecture, at the moment. Certain it is, however, that the abnormal prices will not again come to pass, for the simple reason that they will not be tolerated. The public has set its face sternly against profiteering, while at the same time admitting that there must be a fair measure of return on capital investment and physical and mental effort.

The Legislative Week in Washington

Special Correspondence of The Annalist
WASHINGTON, Apr. 10.

T

HE repeal of the excess profits taxes as of Jan. 1, 1921, repeal of the tax on capital stock for the fiscal year ended July 1, 1922; the reduction of income surtaxes to 25 per cent. after Jan. 1,

1922, and an increase of the normal corporation tax from 10 to 15 per cent. instead of 12½ per cent. as proposed in the House bill, were recommended by Secretary of the Treasury Mellon to the Senate Finance Committee. Mr. Mellon would retain half of the present tax on transportation during 1922 and repeal this tax in 1923. With other adjustments, he estimated the yield would be \$3,176,000,000.

The Department of Commerce announced that it would make a worldwide study of commercial law and make available its findings to business interests by the publication of pamphlets.

The Treasury Department has announced the second combined issue of three-year 5½ per cent. notes and one-year 5% per cent. certificates, paying one-quarter per cent. less interest than the first issue of last June; also certificates maturing in six months and bearing 5 per cent. interest, the whole issue to be about \$600,000,000. Secretary Mellon believes that the market for these notes and certificates has become more favorable and that they will quickly be absorbed.

In a letter to banking institutions Secretary Mellon said that with the payment of income and profits taxes of \$525,000,000, in September, there should be a small net current surplus for the quarter. He announced also that Victory notes outstanding have been reduced to \$3,806,172,250, a total reduction of \$689,000,000.

The Administration is considering a proposal for the sale of 6 per cent. car trust certificates issued to it by the railroads in order to obtain funds to make payments to the carriers. These certificates, it is believed, can soon be sold at par in the open market. They will not, however, be backed by any Government guarantee if marketed.

In a letter to Senator McCormick on the accomplishments of the Administration, President Harding expressed hope that the revenue and permanent tariff bills would be adopted during the extraordinary session of Congress, and that soon after reassembling on Sept. 21 Congress would adopt the railway relief bill and the bill granting Secre-

tary of the Treasury full power in refunding obligations of foreign nations. Senate leaders, however, do not expect tariff legislation to pass in final form before next year.

The special Naval Board cut the wages of civilian workers in naval establishments, fixing the wage of first class laborers at 41 cents an hour and artisans at 73 cents an hour. Opinion was expressed that \$1,000 per year is the lowest wage the Government, with decency, may pay to an American citizen with a family to support. The board found living cost was about 80 per cent. higher than in 1913.

The Department of Agriculture placed the condition of the cotton crop as of Aug. 25 at 49.3 per cent. The average for ten years has been 67.7. Administration officials feel that the advance in price of cotton which followed this unfavorable report will ease the credit situation in the South and prove stimulative.

Secretary Weeks announced that sales by the War Department of surplus property for the week ended Aug. 12 were \$1,599,375. To date total sales

of surplus war materials amount to \$1,458,846,801, the greater part of which has been for cash. In all, more than \$1,500,000,000 worth of material remains with the War Department. One of the chief problems has been the disposition of surplus ammunition, of which the War Department now holds more than \$600,000,000 worth on the basis of cost.

The Department of Commerce announced that the decrease of \$1,584,000,000 in United States imports during the fiscal year ended June 30, 1921, as compared with 1920, was due to declines in purchases from every grand division of the world except Oceania, while the decreased exports of an almost like amount were due to smaller sales in value to Europe and Asia, the exports to other grand divisions showing small increases over the preceding year.

An increase of 1.08 per cent. in the number of persons employed in sixty-five principal industrial centres in August as compared with July was shown by statistics of the Employment Service of the Department of Labor. Increases occurred in food and food

products, stone, clay and glass products, metals and products other than iron and steel, tobacco manufactures and railroad repair shops. All other industrial classifications showed decreases.

Reports to the Interstate Commerce Commission from 192 Class 1 railroads of the country showed a net operating income for July of \$68,451,000 as compared with a deficit of \$11,452,000 for July, 1920. Eleven roads still must report, and the net income probably will be slightly over \$70,000,000 in all, or about 4½ per cent. on valuation as fixed by the commission. The July reports are the first to reflect the wage decreases of 12½ per cent.

Eugene Meyer Jr., Managing Director of the War Finance Corporation, decided upon a personal survey of agricultural conditions in the Middle West, West and South to obtain data concerning the advisability of extending liberal farm credits under new powers given to the corporation by Congress.

The joint Congressional Agricultural Commission is planning to ask William G. McAdoo and Bernard M. Baruch to testify when it resumes its investigations of agricultural questions.

The Department of Commerce announced the reorganization of the Department of Trade Service, and the publication of a weekly survey of foreign trade to replace the Daily Commerce Reports. Experts have been placed in charge of various divisions treating with important industries. The weekly survey will be issued each Monday. The annual domestic subscription price will be \$3, foreign \$5.

The Week in Canada

Special Correspondence of The Annalist
TORONTO, Sept. 10, 1921.

ALTHOUGH, according to an official Government statement just issued, there was during August a downward rather than upward trend in the number of employees in the factories of the Dominion, yet the general business tendency appears to be in the direction of an improvement rather than otherwise. Confidence, at any rate, is a little more reassuring. That the crop situation has much to do with the improved feeling that is being manifested there can be no doubt. Harvesting operations are practically completed in all parts of the Dominion. Latest estimates place the yield of wheat at close to 290,000,000 bushels, and it is anticipated that the export trade in this cereal, together with its equivalent in flour, will have a value of approximately \$380,000,000. The figures for the last fiscal year were \$377,472,628, of which \$310,952,138 were for wheat and \$66,520,490 for flour.

While, as already pointed out, labor employment decreased during the early part of August in certain industries, and those in which prices have reached the point of stability, increased activity has been manifested during the last week or two. This appears to be particularly true of the textile and boot and shoe industries. One of the large textile companies operating mills at various points in the

country announces that its plant is running at 90 per cent. capacity. This increased activity, particularly as far as cottons are concerned, is in part ascribed to decreased competition from American and British mills, the latter,

Continued on Page 260



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Railroads and Their Effect on Business

By George William Armstrong

RAILROAD freight traffic operation for the first seven months of 1921, as reflected by weekly car loadings, has been 89 per cent. of that in the same period of 1920, 96 per cent. of that of 1918 and 86 per cent. of that of 1918. Car-loading figures are available earlier than Jan. 1, 1921, so that to enable comparison with a normal pre-war period traffic in tons must be considered. These figures are compiled by the Interstate Commerce Commission, and are not as promptly available as car-loading figures, so that for 1921 they have been disregarded. The tonnage handled during 1920 was 111 per cent. of that during 1913, for 1919 101 per cent. and for 1918 114 per cent.

Despite this well-sustained traffic the actual number of freight cars in service averaged only 70 per cent. of those on the railroad lines, an unprecedented car surplus has been built up and bad-order cars have accumulated in hitherto unknown numbers. Thus is recorded the heroic struggles of the railroad managers to stem the tide of increasing cost of operation and turn continual operating deficits into an operating income. It is a tribute to their ability to better operations, so as to get more work from every man, from every car and every locomotive. It has been possible only by loading less than carload shipments, so as to reduce transfers to a minimum, by making up trains as far as possible solid to destination, by eliminating yard delays, by reducing switching movements and by speeding up trains.

If it were wholly a story of improved railroad operation it would, indeed, be cause for rejoicing. But unfortunately it is also a story of undermaintenance, and this remarkable record of car efficiency has been brought about by keeping the best cars in service, drawing on the surplus serviceable cars to replace those removed from service for repairs and permitting by last Aug. 15 16.6 per cent. of the equipment, or 382,440 cars, to fall into need of heavy or light repairs.

Following the slump in business in the Fall of 1920 the railroads were required to retrench, and as the inevitable result of business depression there was a sharp accumulation of surplus cars (see chart), and car maintenance was curtailed or temporarily abandoned. At the same time operation became more efficient as indicated by the curve showing "ratio of cars in revenue service to weekly car loadings," which shows the rate of turnover in weeks of cars actually in revenue service. Cars actually in revenue service are those on the lines of Class I. railroads, minus the sum of surplus serviceable cars and bad-order or unserviceable cars. This index of car turnover during the period of May, June and July will be observed to average two weeks, or fourteen days.

The improvements made in operation have helped to make this rate of turnover possible, as well as the fact that those cars receiving general repairs during 1920, new cars delivered in 1920, and additional new cars delivered in the first three months of 1921 have supplied a considerable portion of the demand. Continued improvement in weekly car loadings and an increasing quantity of bad-order cars have combined appreciably to reduce the number of serviceable surplus cars, and resumption of car maintenance by many roads since July 1 has failed to stem the tide, the increase from July to August last having been from 354,611 to 382,440 bad-order cars.

Every indication points to a sustained traffic during the Fall and Winter months. Industrial conditions are slowly but surely improving; unemployment has

exhibited a decrease. The iron and steel industry is operating on a plane far below that of general business, and should soon exhibit an upward tendency. Grain loadings during all of 1921 have been heavy, and with the European demand confronting us give every indication of continuing heavy. Consumption has been largely from hand to mouth for months, and retail and wholesale stocks have become greatly depleted, so that, with stabilizing of prices and increased demand, shipments of manufactured commodities will increase.

Winter operations, however, do not permit the continuance of a rate of turnover equal to that of the last three or four months. Car friction is greater in cold than warm weather, so that train loadings must necessarily be reduced. More trains mean greater yard and division congestion and slower train move-

ments. Failure of various parts of cars are also more likely to occur under stress of cold weather, resulting in greater numbers of bad-order cars. Every influence as the weather becomes colder tends to slow up the turnover of freight cars, and consequently increase the demand for cars.

ASSUMING weekly car loadings to remain stationary, each extra day in the turnover of cars would be to require 112,000 additional cars. Even should weekly car loadings drop to 750,000, the effect of one extra day in the revenue service car turnover would be to necessitate 4,000 more cars than in service on Aug. 1 and 104,000 more for each extra day in car turnover over fifteen days.

What does this mean to the business man? It means that the bad-order cars must be repaired, as the reserve margin

of surplus serviceable cars is steadily decreasing and traffic demand increasing, with prospects of a sustained demand throughout the Winter.

Freight car repairs are of six types:

Class 1—General overhauling, requiring over 175 hours of labor.

Class 2—Heavy repairs, requiring 50 to 175 hours of labor.

Class 3—Heavy repairs, requiring 20 to 50 hours of labor.

Class 4—Heavy repairs, requiring 8 to 20 hours of labor.

Class 5—Light repairs, requiring 1 to 8 hours of labor.

Running and Unclassified Repairs—Repairs of minor nature.

The average cost of repairs made at the crippe tracks of a trunk line railroad making all classes of repairs, but with Classes 4 and 5 predominating, are \$12 for labor and \$12 for material. Assuming the bad-order cars over and above 5 per cent. (a normal average) to be cleaned up will require the expenditure of \$3,135,624 for both labor and material, in addition to that required for repairing those cars now in service which shall develop bad order or need for repairs.

ON the other hand, a great many of these cars in the heavy bad-order classification will require overhauling, the average cost of which is \$1,100, divided \$605 for material, \$165 for labor and the balance for overhead. Assuming one-third of those in bad order, or 125,000, to require general overhauling will necessitate the expenditure of \$75,625,000 for materials and \$20,625,000 for labor, or a total for everything of \$137,500,000. And the probability is that one-third is a very conservative estimate for those requiring general overhauling, and that a portion of the remaining heavy bad-order repair cars will ultimately be scrapped and replaced. Inasmuch as the elimination of any old equipment necessitates a charge to maintenance of equipment and the need for holding this expense to a minimum with heavy repair demands to be met, it is very unlikely that these equipment retirements will be made until after the end of the year.

Railroads represent, outside of the agricultural interests, the greatest single purchasing power in the country. Rehabilitation of credit is the largest single factor needed to restore a large part of railroad purchases. Better money conditions are a supplemental necessity to justify the inauguration of extensive improvements and additions to properties already too long deferred.

Steadily improved net earnings to replace the monthly operating deficits of the last year are the railroads' partial answer toward rehabilitated credit. Unfortunately, as previously stated, too much of this improvement is due to deferred maintenance, the Bureau of Railway Economics estimating that, of the improvement in net earnings for the first six months of 1921, 45 per cent. arose

It is Interesting

to note that over a long period of years security values decline substantially in advance of industrial stagnation.

On the other hand, a tendency toward lower interest rates has always been evident before a period of new prosperity.

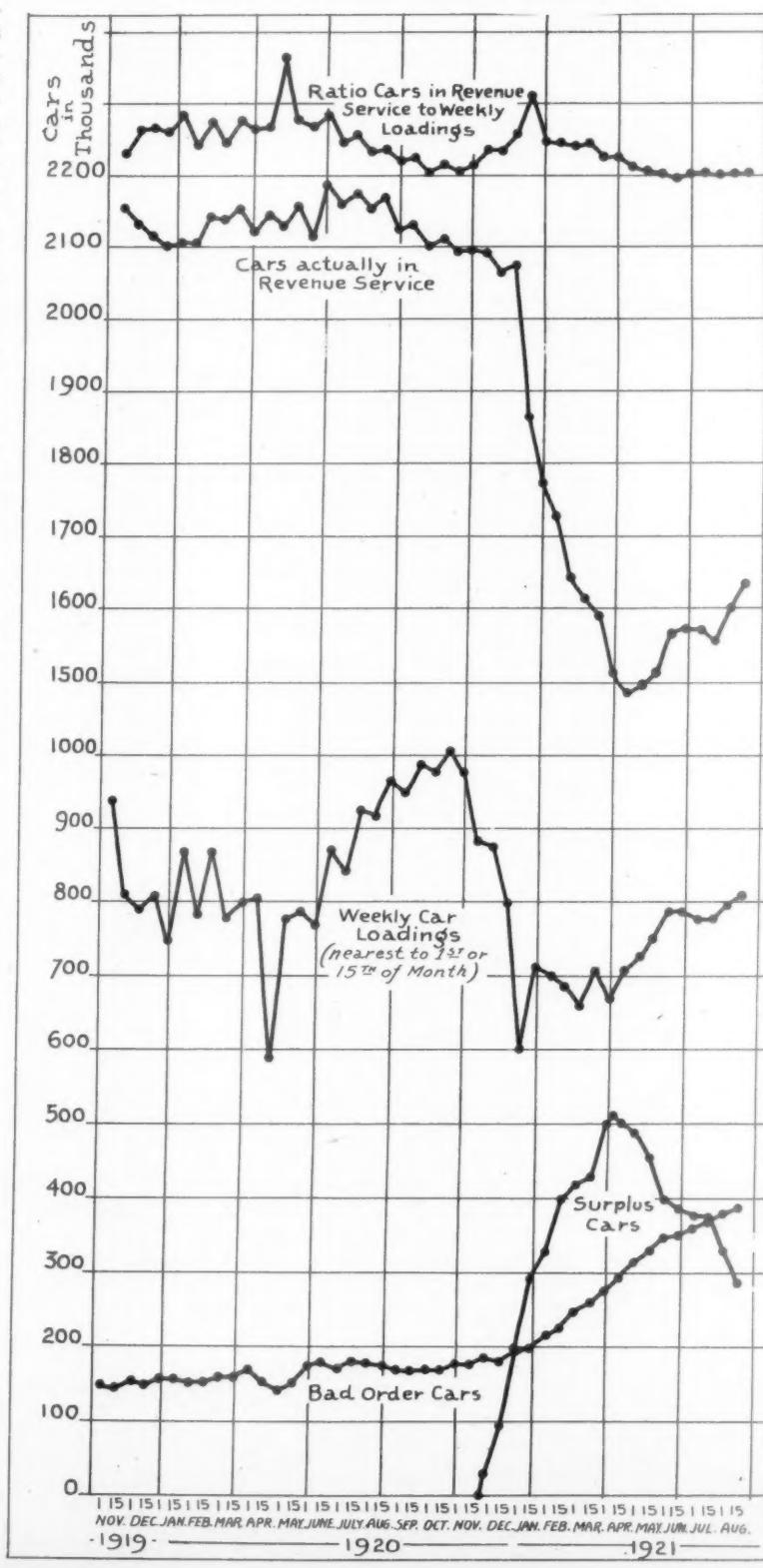
Today industrial and financial conditions certainly seem to justify the purchase of sound bonds before interest rates decline further.

Write for Investment Suggestions No. AK-37.

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from reduction in operating expenses and 55 per cent. from deferred maintenance, both of right of way and equipment.

Another obstacle to the rehabilitation of railroad credit is the unfunded debt of \$375,000,000 represented by advances, notes for material, &c. Prompt settlement of the remaining claims amounting to \$500,000,000 under the Townsend-Wilson bill will enable the railroads to wipe out this debt and other deferred material payments.

Release of this \$500,000,000 will permit the railroads to direct their efforts toward properly maintaining their properties, instead of curtailing to the extent demanded not only to earn sufficient to meet interest and dividend requirements, but also the unfunded debt of the past. Without it material purchases must be curtailed to the absolute minimum;

Year.	Materials, Supplies and Miscellaneous.	Fuel.	Percentage Total Operating Expenses.
*1912.....	\$386,045,450	\$224,516,528	31.2
*1913.....	432,700,102	241,598,314	31.0
*1914.....	458,111,430	235,231,481	31.5
*1915.....	447,199,349	208,968,991	32.4
1916.....	447,316,143	250,544,862	29.6
1917.....	489,112,049	393,929,538	31.2
1918.....	638,107,030	500,225,205	28.6
1919.....	801,712,094	474,174,792	29.0
1920.....	1,063,769,900	672,891,964	30.1

*Years ended June 30.

Capital expenditures for additions and betterments to roadway, shops, power houses, equipment, &c., from June 30, 1914, to Dec. 31, 1919, average \$657,000,000, of which approximately 75 per cent., or \$492,000,000, represents material purchases.

with the \$500,000,000 paid and purchasing power partly restored necessary maintenance materials will be secured,

iron and steel mills will reflect the increase in consumption, demand for coal and coke will increase, and a general

restoration of industrial prosperity follow.

Railroad purchases chargeable to operating expenses average 30 per cent. of the total operating expenditures.

How little or how large a portion of past expenditures have been made this year it is difficult to approximate, but all available criteria would lead to the conclusion that only a small portion has been spent of the 30 per cent. customarily expended on operating expense materials and practically nothing of the amount for capital expenditures. Such is the pent-up flood of railroad potential purchases waiting only further rehabilitation of railroad credit and better money conditions, for complete release and demanding early progress as far as maintenance of equipment, freight cars especially, each a step in the rebuilding of industry.

Harding to Have His Own Way on Tariff and Taxes

Special Correspondence of The Annalist
WASHINGTON, Sept. 10.

By Rodney Bean

RUMOR and speculation concerning the final form in which revenue and tariff legislation will be adopted by Congress are heard on every side here these days, and experts who make it their business to obtain an "inside track" on such matters are finding the situation tangled and difficult of appraisal. Perhaps the question asked most frequently is whether or not the repeal of excess profits taxes on corporation earnings will be made retroactive to Jan. 1, 1921, as recommended by Secretary Mellon and indorsed by President Harding. Another question is whether or not, after all, a sales tax will be incorporated in the revenue law, as suggested by Senator Reed Smoot; still another deals with the ultimate fate of the revision of surtaxes on big personal incomes.

In making an analysis of the situation there are some things which may be taken for granted. One is that the revenue legislation, in its final form, will be simplified, although most of the fundamental principles adopted by the House of Representatives may remain. It is almost a certainty that the Senate Finance Committee's revision of the House bill will be submitted soon after Congress reassembles on Sept. 21, and that consideration of the legislation will have precedence over the permanent tariff measure. There seems little or no chance of the so-called sales tax form of legislation being accepted.

Simplification of the bill as adopted by the House of Representatives will be effected by having the rewritten bill state plainly what the taxes are, instead of making it necessary—as in the House bill—for the taxpayer to make comparison with the last Revenue bill. Some have expressed the belief that the methods adopted in framing the House bill left the taxpayer faced with a hopelessly confusing task, which would necessitate the study by experts and also create a situation where mistakes would be inevitable in computing taxes due the Government.

There comes next the question of the date when the repeal of the excess profits taxes on corporations and reduction of surtaxes on large incomes shall become effective. Probably this will not be answered definitely until the bill is reported to the Senate for debate, and possibly not until a conference report is submitted later to both Senate and House and the final vote taken.

The bill adopted by the House of Representatives provides for the repeal of the excess profits taxes and the reduction of the surtaxes to a maximum of 32 per cent. on Jan. 1, 1922. This would mean that excess profits taxes would be

levied against business done in the calendar year 1921, and that the present high surtaxes, which run up to 65 per cent., would be collected on personal incomes again this year.

At the request of President Harding and Secretary Mellon the Ways and Means Committee of the House was prepared to make repeal and reduction retroactive to Jan. 1, 1921, but, at the eleventh hour the Repubilcan members of the House, in caucus, overturned this decision by a vote of 98 to 87. However, this must not be accepted as final. President Harding is insisting that the revenue law, as finally adopted by both branches of Congress, provide for the repeal of the excess profits taxes on corporations as of Jan. 1, 1921. Secretary Mellon is in accord with the President, and so, there is every reason to believe, are Senator Penrose, Chairman, and a majority of the membership of the powerful Senate Finance Committee which is now engaged in a revision of the House bill.

THE most reliable information is that the Senate Finance Committee, in reporting a revised bill to the Senate when Congress reassembles on Sept. 21, will accept the viewpoint of the President and Secretary Mellon and make the repeal date from Jan. 1, 1921. It is contended that this is what the Republican leaders promised in campaign pledges, and that to extend the excess profits taxes to cover business done in the year 1921 would be a repudiation of party promises.

If such a bill is reported to the Senate by the Finance Committee there is certain to be determined opposition, particularly on the part of the so-called farmer-labor bloc, the leaders of which assert that business has anticipated excess profits tax payments for the present calendar year, and already has passed on the burden to the public.

At this time it would seem probable that by insistence on his program President Harding will be able to win the point in the Senate. This cannot be stated as a certainty, as there have been increasing signs of restlessness in what may be termed the "progressive" factions in the Senate. The opposition which appeared to the Administration proposals for funding of the debt owed the Government by the railways and the funding of the wartime obligations of foreign nations, both of which measures failed to obtain favorable action in the days just before a recess was taken, gives some indication of the strength to which certain elements in the Republican Party may lay claim.

With President Harding persisting in his present attitude in regard to excess profits repeal as well as the funding legislation as it is now fair to assume that he will, a critical situation may

therefore be faced by the Republican Party—a situation, in fact, which may bring about a clear alignment in the Senate and House of what are known as the "progressive" and the "strictly Administration" forces. In such a battle the Administration forces, with the President's open support, should win.

In connection with the situation pictured, a significant statement was contained in the letter written on Aug. 29 by President Harding to Senator Medill McCormick of Illinois, which was made public on Sept. 6. The President, in reviewing the accomplishments of the Administration, included this assertion:

"In order that the Senate Finance Committee may devote its uninterrupted attention to the permanent tariff and revenue measures, Congress wisely determined upon a thirty-day recess. We may confidently hope, I am sure, that after the recess and before the end of the extraordinary session Congress will adopt both the tariff and taxation measures and that along with these it will pass the bill to permit funding the debt owed us by foreign Governments. This, I hope, will shortly be followed by arrangements under which the debtor countries will begin paying interest on their obligations.

"Likewise I am confident that the bill facilitating the funding of the debt of the railways to the United States will become law during the extraordinary session, thus insuring a large and immediate demand for employment of men now idle."

While President Harding made no direct reference in this statement concerning the repeal of excess profits taxes as of Jan. 1, 1921, the letter presented a pretty clear picture of the stand he may be expected to take, when Congress reassembles, for the policies to which he has committed himself and his party. The funding measures to which he referred have been reported favorably to the Senate, respectively by the Finance and Interstate Commerce Committees, but in both instances severe opposition appeared in committee on the floor of the Senate which made it obvious that a recess was impossible if there was an attempt to force action.

Senator Penrose is pretty well satisfied that the rail and foreign debt funding measures will be adopted if the President maintained his determined attitude in their behalf, and, so far as can be learned, Mr. Penrose probably is correct in his prediction.

"There is a growing impression that the committee (the Senate Finance Committee) will report a bill which repeals the excess profits taxes as of January, 1921," Senator Penrose said a few days ago, and that was as far as he would go in making a prediction as to the ultimate outcome of the controversy.

Senator Penrose is prepared to fight for such a bill in the Senate and probably is satisfied that, with the aid of the President, it can be put through the upper body. The House of Representatives, which has once rejected the proposal, would then have to be dealt with. There are some who believe that a special message by President Harding, in which he openly announced to Congress and the nation that he was prepared to accept full responsibility for the action taken, would carry the day. It may come to that in the end, if the situation which is faced by the Administration leaders when Congress reassembles, demands it. Several who have been watching the President closely are offering the prediction that he will make a last ditch fight.

THERE was talk in the Senate Finance Committee last week that a compromise might be offered which would make the repeal of excess profits retroactive to Jan. 1, 1921, and provide for reduction of the higher brackets of the surtaxes on personal incomes after Jan. 1, 1922. The original proposal was to have both effective as of Jan. 1, 1921. Some such compromise might make an agreement easier of accomplishment and prevent an open break in the Republican ranks. As yet no decision has been reached, but the fact that talk of this kind is going on among the leaders testifies to the concern the situation is giving the Administration.

The so-called progressive elements in Congress are giving emphasis to their expressed belief that the tendency to "ease up" on business has been carried a bit too far in the proposal to wipe out excess profits taxes and reduce surtaxes on large incomes during the present calendar year. Republicans who are taking this position are finding support among certain elements in the Democratic Party which are proclaiming that statements made during the campaign that the Harding Administration would give much to big business at the expense of labor and the consuming public are being proved by what is going on.

One other thing may be stated. The tendency as shown by the activities of the Senate Finance Committee during the week is to keep the tax budget down to the level arrived at by the House bill. It was estimated that this bill would raise about \$3,376,360,000, and that other Governmental revenues would raise the total revenues for 1922 to \$4,427,643,000. These estimates were based on a bill which would have the repeal of excess profits and the reduction of the higher surtaxes go into effect on Jan. 1, 1922. If President Harding obtains a concession which will make either or both of these relief measures retroactive, new means may be necessary to make up the difference.

President Harding expressed his view in regard to keeping the tax budget as

Continued on Page 260

Problems and Peculiarities of the Copper Situation

By Felix Edgar Wormser

THE business of mining is to make money. When a mine cannot produce gold, silver, copper or whatever other metal it recovers sooner or later it will cease to operate. At the present time the universally low

prices of practically all nonferrous metals preclude operating mining properties at a profit, so that our domestic mining industry is at a lower ebb than it has ever been before. Two logical remedies exist, one to wait until prices are raised by force of economic circumstances; the other to lower costs in an effort to meet, as far as possible, the low market prices. Considering the present temper of the buying public and the evident downward trend of prices, with a decided tendency to approach a pre-war level, it seems unlikely that metal prices can be advanced and kept at a height that existed in 1919 or 1920.

Economic readjustment throughout the world has shown to be slow, nations are taking their time to replenish exhausted metal stocks despite their loudly proclaimed dire requirements, a situation partly the fruit of disorganized currency systems and the poverty in which they find themselves. The overwhelming demand from Europe in failing to materialize indicates a strong probability that any latent demand which may appear in the future will be carefully and shrewdly handled by European buyers, who are just as marketwise as Americans. During the war, when copper and other metals had to be procured at any cost, scrambling for the products of American mines sent prices soaring, and we have not yet recovered from the tremendous stimulus given them and the habit of having high prices. In peaceful years prices ordinarily fluctuate slowly; violent variations are associated only with some unusual economic disturbances such as a financial panic. Those of us who pin our faith to a strong and sustained upward movement of the metals carrying them to a higher level than pre-war to relieve the current depression are standing on a weakly built foundation. Metals selling below normal average prices are doubtless due for a rise. Copper and zinc cannot be kept at present extraordinarily low prices for a great period, for the simple reason that even in normal times but a handful, if any, of the mines can profitably operate with 11.75-cent copper and 4.15-cent zinc. Prices will rise until once more there is a balance between production and consumption.

Europe plays an important role in our metal markets. Not only does it furnish heavy support to the copper market, but it produces and sells large quantities of other metals, such as lead and zinc, an action which, despite tariffs, is bound to have some effect on metal prices in the United States. The European attitude in purchasing metals nowadays is well illustrated by editorial comments which appear from time to time in British trade papers, statements which never fail to point out that great profits were made by American metal mining companies during the war; that exceptionally large stocks exist in the United States, particularly in copper and zinc, and that it would be a far wiser procedure to keep prices of copper at, say a 12-cent level or lower, encouraging buying whenever possible, than to attempt to raise prices by artificial means in the face of huge surplus stocks available. This reasoning, of course, is merely from the buyers' standpoint, and fails to take into consideration the cost of producing copper. It is noteworthy that British papers are very solicitous for the prosperity of the tin mining industry, a metal produced in larger amounts by British companies than by any others, and that no statements are made that

tin should be kept at present low prices for a long time to come. It is the old question of whose ox is being gored.

The foreign viewpoint naturally takes into account the abnormal foreign exchange relationships through force of which a higher price is apparently paid for copper than ordinarily would be the rule. Although we figure that copper has been deflated below pre-war averages, the decline from a British standpoint, has not progressed so far, an important matter when it is recalled that practically the entire world figures on a sterling and not on a dollar basis.

A handful of copper companies can operate with copper at 12 cents—most of these companies break even at best—but the great majority find it impossible to continue at the 12-cent level and below. Attempts to lower production costs have met with success in so far as these reductions are in the power of the mining companies to make. Thus labor costs have been lowered. Economies in the utilization of supplies and the introduction of more efficient mining methods have helped, but charges represented by transportation costs, fuel and dynamite and other mine supplies are beyond the control of mining companies, and effectively block the fullest readjustment of costs.

A N unhealthy mining industry is not a cheerful outlook. Our industrial units are so linked together that unbalancing one vitally disturbs all others. When mines are shut down railroads lose large sources of revenue, the purchasing power of a great industry is curtailed, and consequently other businesses catering to the mining industry suffer. Besides the individual States producing the metals lose heavily in tax revenues. Inactivity in mining will of itself help to reduce the prices of dynamite, drill steel, belting, pumping machinery, electrical machinery and the thousand and one other items that are used by a mine, but the process is slow.

It is one of the unfortunate features of our economic system that raw materials feel the effect of changed trade conditions before manufactured products do. The great, possibly the greatest, drawback to a revival of business, particularly in the United States, is the wide discrepancy in the prices of raw and finished products. The platitudinous excuses of manufacturers about labor and supplies must some day give way to a cut in manufacturing costs, bringing price relations to a normal basis. When that day comes the mining industry will be ready to go ahead with its rational development.

The conservative mining engineer when considering the prospective profits of a mining enterprise is guided by the possible market price of the metal which the venture will produce. Instead of taking an average for a number of years—ten, fifteen or twenty-five—during which time sweeping industrial changes can occur, he selects the lowest price over this period, and considers it questionable whether to recommend the purchase of a property which he estimates cannot make a profit when mining its best reserves and selling its product at the minimum price. Were this principal strictly followed but few mines would be operating. The high prices of copper during the war encouraged many small copper properties to operate that would have had little excuse to exist normally, and the fact that they are now forced to the wall is no indication of the depression of the industry. It is because the biggest and most efficient producers are hit that the condition is so serious. Were copper \$1 a pound there would be companies unable to produce the metal at a profit.

Some of the lowest cost copper producers in the United States, according to estimates made from 1920 annual reports, including all charges and credits, are:

Utah Copper	13.15c. per lb.
Chino Copper	14.40c. per lb.
Miami	15.60c. per lb.
Ahmeek	16.08c. per lb.
Ray Consolidated	16.14c. per lb.
Nevada Consolidated	17.28c. per lb.
New Cornelia	17.30c. per lb.
*Inspiration	14.17c. per lb.
United Verde Ext.	18.86c. per lb.
Calumet and Hecla	20.73c. per lb.

*Exclusive of depletion.

FOR practically all these companies depletion, a paper charge, is a heavy item and ranges from 0.7 cents to more than 6 cents per pound, averaging about 3 cents. Some mines are in an excellent position to produce copper at present prices, and have been able gradually to reduce prices so that they can operate at a small profit or break even, but they feel it the part of wisdom not to force the metal on an unwilling market only to disturb prices further. It will be interesting to observe how this race of the survival of the fittest will leave the various copper companies when the wheels of the copper industry again begin to turn.

The strong currents which have carried the metals to unusually low points have left them in peculiar positions, and should these distorted price relations remain they will seriously disturb their industrial applications. Thus zinc is selling on a parity with lead, although normally its price is about 1½ cents higher. Copper is selling at unusually low prices, tin at the lowest price in fourteen years, aluminium is being quoted at prices only 50 per cent. higher than copper. All these metals have commercial uses that more or less overlap, their individual employment depending upon questions of economy and efficiency. Lead and zinc both enter into the manufacture of paint pigments; copper and aluminium are both used for electrical transmission purposes, an example that is particularly striking, as both metals make excellent high-tension transmission line conductors, but since aluminium is a poorer conductor than copper, naturally a greater cross-section of aluminium wire is necessary to carry a given current. The relation so works out that when the cost of copper is one-half that of aluminium it is cheaper to use copper and vice versa. With the prices of aluminium and copper 18 and 12 cents, respectively, it can be readily understood that aluminium is strongly competing in that particular electrical field. The slight advantage which copper possesses in point of strength is overcome by using a steel core for the aluminium conductor. The lighter metal has the advantage of resisting the accumulation of sleet on the wire in Winter.

Aluminium is a comparatively young metal, and can be produced cheaply where abundant electrical power and ore are available. It is one of the most common metals on the face of the earth—Norway, France, Germany and other countries with cheap water or coal power are already producing large amounts of aluminium, and there is strong probability that the metal will contest the transmission field in the future. Even a tariff on aluminium will not prevent European nations from using it in preference to copper, should price relation justify, and hurting copper export trade.

Copper is a wonderful metal. Producers and consumers who use it know its merits, but the general public does not, at least, not to the extent which producers feel would be to the best interest of the industry. The high price of copper during the war encouraged the use of substitutes, which are being eliminated

with difficulty. Copper producers, it is reported, will soon enter upon a campaign of education in an effort to increase the use of copper products. This is not a simple problem. Although certain metal products made of nickel, zinc and iron have been advertised with more or less success, the advertising of copper presents some problems peculiar to the production of that metal. Thus when a certain brand of zinc is advertised in the magazines of the country over the producing company's name it is the merit of that particular brand which is being stressed, and inasmuch as the various brands of zinc in the United States have widely varying compositions and are made from widely varying ores it is natural that one grade of zinc might be preferred over another. A similar situation holds true for iron. The extensive campaign which a large rolling mill has waged advertising the manufactured products made from steel and iron produced by this mill did not stress the fact that iron in general was superior for a particular purpose, but dwelt upon the superior care used in rolling the steel and insuring a uniform grade, and hence promoted the sale of that particular product. Every one knows that there is good and bad steel for any use.

FOR copper the problem is different. The commonest marketable metal is electrolytic copper. Arizona copper is as good as Montana copper, and South American equal to any. The electrolytic methods of refining copper are standardized, and there is little to choose in selecting copper by brands. Copper will have to be advertised collectively, as it is doubtful whether any one or two producers would be willing to devote the time and money necessary to expand their market by advertising only to have their competitors share in the benefits. For this purpose the producers have organized the Copper and Brass Research Association, with the especial function of promoting by wider publicity the uses of copper. Manufacturers are entering whole-heartedly into the project, as it means as much to them as to the mining companies. One of the great objections to the more prevalent use of copper by the small consumer is the high cost of copper products; the large and abnormal spread between copper sheets and other finished forms of copper and raw product have been repeatedly pointed out by retailers. However, this is a matter which can be readily adjusted, and should ultimately offer no obstacles to its wider introduction.

The metal outlook is none too rosy. No one dares say when the tide will turn and copper, zinc and other mining companies be able to resume on a normal scale. The distant future is, of course, bright; the world will be expected to continue to demand metals in an ever-increasing rate, but the near future will no doubt be troubous. The mining industry will have to fight to get on its feet again. The easy times of the war period are things of the past. They come once or twice in a lifetime. From now on the mining industry must devote itself to rigid economies in an effort to improve the mining and metallurgical processes used, so that as the prices of other commodities descend to a level proportionate to the prices at which the metals are selling attempts can be successfully made by the cheapest producers to start operating again.

THE United States Mortgage and Trust Company has been appointed Trustee under an indenture securing an issue of \$1,401,000 collateral trust 8 per cent. bonds of the Utah Light and Traction Company, and registrar of the preferred stock of the Hanna Paper Corporation.

Ship Mortgage Bonds to Solve the Marine Muddle

By S. G. Riggs

A

TTENTION is focused today on the approaching disarmament conference. The people of all countries, burdened with taxes which are almost confiscatory, are demanding that

huge appropriations for naval craft be stopped. That we are spending almost as much on merchant shipping is strangely overlooked. The current losses from the operation of Shipping Board vessels are more than \$200,000,000 a year. While this drain upon the Treasury is somewhat covered up by methods of accounting, nevertheless, it comes directly out of the pockets of the people. The present concerted drive for economy in public expenditures makes it necessary to put an end to the tremendous losses from our Government-owned merchant fleet. To accomplish this the ships must pass as soon as possible into private hands. While differences may appear as to the best methods, all are agreed that our merchant marine, if it is to be vigorous and successful, must be financed and operated by private capital and initiative.

At least one billion dollars of private funds will have to be invested in ships before Government ownership is entirely displaced. Apart from the questions of the price for which the ships should be sold and when the sale should take place an equally important one that has not received sufficient attention is: How can this huge sum be diverted into shipping investments? One of the simplest and most feasible methods now that shipping values have become somewhat stabilized is the extensive use of ship mortgage bonds. The greatest drawback in the use of these instruments is that the investor in the United States is not familiar with them, mainly because we have had so little ocean-going shipping. Another hindrance has been that vessels going into all the ports of the world and subject to the legal systems of the various foreign countries they touch have been liable to large indebtedness for supplies and repairs, the maritime liens protecting advances for such purposes being superior to a mortgage on the ship. And, further, ship mortgages in this country were formerly regulated by State laws, which in many cases were conflicting. A mortgage is not a maritime contract, and the Federal courts sitting in admiralty have no jurisdiction over non-maritime matters, so that prior to the Ship Mortgage act the mortgagee was left to the varying procedures of the different States for foreclosure.

But if vessel mortgage bonds have been without standing in the eastern money markets they have enjoyed prestige in the Great Lakes region. Twenty years of successful experience under "The Great Lakes Plan" have convinced investors in Cleveland, Detroit and other inland centres of the fundamental soundness of marine investments for inland waters. "The Great Lakes Plan" is not a fixed formula, but a composite practice existing in the provisions of the large number of mortgage deeds of trust that have been drawn. Some of these differ in detail, but all are based upon the same accepted underlying principles of safety. The barriers raised against moral hazards are:

1. The mortgage covers not more than 50 per cent. of the value of the property.

2. Insurance to the full insurable value of the property is carried by the owner and controlled by the trustee.

3. When the mortgage is placed the owner must guarantee the ship free from mechanics' lien or other encumbrances.

4. The company agrees not to declare any dividends on common stock until bond interest is provided for out of earnings.

5. Provision is made for supplying

periodical reports on the business by the company to the trustee.

6. A limit either as to amount or as to percentage of the original amount of the mortgage is fixed for supply and repair indebtedness. If the specified amount is exceeded the mortgagee has cause for foreclosure.

THE generally accepted guide to the mortgage forms and procedure of the Great Lakes is found in Michigan law, which gives savings banks permission to invest in ship securities under certain conditions. This law was passed at the insistence of firms interested in ship mortgages, and was of great value in starting the movement. The statute provides "that such mortgages shall be upon steel steamships over 5,000 tons' capacity; that by the terms of the mortgage at least 10 per cent. of the total issue of bonds shall be retired annually, beginning within two years of the date of the bonds; that the mortgage liability against the property shall not exceed one-half its actual cost; that the trustee of the mortgage shall be required to protect the lien by attending to the recording thereof, and by causing the property to be insured for an amount equal to the full insurable value of the steamship, such insurance to be made with loss payable to the trustee and the policies deposited with it." The law further states that the mortgagor "shall not suffer such steamship to become indebted in an amount exceeding 5 per cent. of the original amount of the principal of said mortgage at any time, and the failure of the mortgagor to procure the release forthwith of the steamship from mechanics', laborers', admiralty, statutory or other liens, claims or charges against such steamship shall constitute a default in the provisions of the mortgage."

The main provisions of a particular Great Lakes ship mortgage executed April 1, 1907, are summarized below:

Mortgagee—The First Trust and Savings Bank of Chicago.

Mortgagor—The Vulcan Steamship Company.

Property Mortgaged—The lake steamer William B. Davock, 4,468 gross tons, under construction, to cost \$280,000.

Per Cent Mortgaged—Fifty. Bonds Issued—1. Amount, \$140,000. 2. Kind: Serial, maturing one-tenth annually. 3. Term: One to ten years. 4. Interest: Five per cent.

Article III. is to the effect that the steamship company will insure the vessel "in some good and responsible insurance company or companies, to be selected or approved by said trustee, for the full insurable value of said vessel." Article IV. stipulates that "the company shall so manage and operate said vessel as that no liens of any kind shall be permitted to attach to said vessel or to its appurtenances; that it will not suffer said vessel to become indebted in any sum except for necessary operating expenses, which operating expenses shall not exceed \$5,000 at any one time," &c.

The aggregate flotations under the Great Lakes plan are estimated to be in excess of \$150,000,000. It is claimed that there has never been \$1 lost on one of these bonds secured by mortgages, and but one or two foreclosures. Since 1900 one institution in Detroit has distributed to the public marine trust bonds covering 122 vessels ranging from 4,000 to 10,000 deadweight, and during this entire period neither the institution nor a customer has lost a dollar.

The pre-war practice on the Great Lakes was changed in detail to meet different conditions after the war. Many banks were unwilling to advance 50 per cent. of the value of a steamer formerly costing \$300,000 to \$400,000 which then required \$1,000,000 or more. Where the percentage mortgaged remained the same as formerly the mortgagor in many instances

was required to reduce the bond issue by large amounts during the early part of the period, instead of being allowed to distribute the instalments in equal amounts over each maturity date. The length of maturity, formerly from ten or twelve years, was considerably shortened. A recent ship bond issue for \$680,000 involved an advance of \$100 a ton, not quite 50 per cent. of the construction cost of two ships of 3,400 deadweight each. The issue has six maturities, beginning Nov. 15, 1919, and ending with May 15, 1922. The first maturity called for payment of \$150,000, the second and third for \$125,000 each, the fourth and fifth for \$100,000 each and the sixth for \$80,000.

A substantial amount of ship financing is done in Great Britain through brokers or banks specializing in ship mortgages, which are usually distributed privately. Apart from the flotation of stock or the sale of debentures where a whole fleet is mortgaged, ship financing has also been done through investment trusts specializing in stocks and mortgages. The bonds of such institutions as the British Maritime Trust, Ltd., and the British Steamship Investment Trust, Ltd., have a broad market, and are highly regarded by conservative investors.

The latter trust was founded in 1887. Until recently it devoted its energies mainly to securities issued against ship mortgages. The amount of first ship mortgages held in 1916 was £640,400, but this sum was reduced to £16,000 in 1919, and new mortgage agreements have not since been made. At the 1920 annual meeting the Chairman stated, "The immediate outlook for the trust appears favorable, but the position a few years hence is very uncertain, as there is no doubt that the shipbuilding industry can turn the present scarcity of tonnage into abundance in the course of a year or two." The trust is now investing in Government bonds and good industrial securities. A part of the success of this organization has been due to the acumen of its officers, who have frequently bought up insolvent companies for a song, put them on an earning basis, and disposed of them at handsome profit.

Ship mortgage banks proper, i. e., banks for lending money to shipbuilders and shipowners exclusively against ships, are said to have originated in Holland. This type of institution is now found in Germany, Norway, Sweden, Denmark and Belgium. Debenture bonds secured by mortgage loans restricted by law to 60 per cent. of the estimated value of ships pledged are "easily distributed to investors." The issues of twelve marine mortgage banks bearing interest rates varying from 4½ to 6 per cent. are traded in freely on the Amsterdam Stock Exchange.

The Deutschen Schiffspfandbriefbank A. G. of Berlin may be taken as an example of Continental practice. This institution, with a nominal capital of 10,000,000 marks, 25 per cent. of which is paid up, is chartered (1) to grant loans against ships; (2) to issue interest-bearing ship mortgage bonds in accordance with the rights of mortgage above; (3) to acquire and dispose of loans in the sense outlined above; (4) to purchase and sell securities on a commission basis, and (5) to undertake the collection of bills of exchange, checks and similar instruments. Loans may not exceed 60 per cent. of the value of the ship, which must be insured to its full insurable value under the bank's direction. The total amount of mortgage bonds in circulation may be up to ten times the amount of paid up capital, the regular reserve fund and any special reserves, and at all times must be 100 per cent. covered by ship mortgages or by Federal

or State bonds. At present the bank has two issues of 10,000,000 marks each outstanding. The ship mortgages held on Dec. 31, 1919, amounted to 14,636,498 marks.

As mentioned above, the development of ship mortgages for the inland waters of this country took place under State laws. The Ship Mortgage act of 1920 supersedes "the provisions of all State statutes conferring liens on vessels in so far as such statutes purport to create rights of action to be enforced by suits in admiralty against vessels for repairs, supplies, towage, use of dry dock or marine railway and other necessities."

By the new act priority is given to "preferred mortgages." Heretofore repair yards and ship supply men were protected by a maritime lien which gave them precedence over general creditors, which is still true if the vessel contracts debts in foreign ports. A repair yard had also the right to detain or hold a vessel upon which repairs had been made under a possessory lien until payment of the bill for repairs. Formerly a mortgage upon the ship was inferior in all respects to maritime liens, and in the event of the sale of the vessel the holders of maritime liens were entitled to payment in full before any payment to the holder of the mortgage could be made.

THERE are also created certain "preferred maritime liens" having priority not only over liens for repairs and supplies, but over a mortgage even if the latter is previously recorded upon the ship's papers. These preferred liens are for (1) torts, as distinguished from liens growing out of contracts, as for collision claims; (2) wages of stevedores, if directly employed by the vessel; (3) wages of the crew; (4) general average, and (5) salvage. All other liens arising out of contracts are inferior to these preferred liens and mortgages. The preferred liens presumably have priority over liens for repairs or necessities whether the vessel is mortgaged or not. The act also seems to take away the right of repair yards to hold a ship under a common law lien until payment of a repair bill. The order of priority of liens under the act is as follows:

1. "Preferred liens," mentioned above.

2. Other maritime liens, if incurred before recording, &c., of mortgage.

3. "Preferred mortgages."

4. All other mortgages.

The act does not specify the extent to which loans may be made against a ship, just as there is no legal maxim established for real estate mortgages. The Michigan State law indirectly regulates this matter by allowing savings banks to invest only in those securities where the vessel is not mortgaged over 50 per cent. Practice has established this as a maximum in the Great Lakes region. In Germany, Norway, Sweden, Denmark and Belgium mortgage loans are restricted by law to 60 per cent. of the ship's value, "determined by expert opinion after careful investigation." In England up to 70 per cent. of a vessel's value has been mortgaged, the law not placing a limit on the percentage.

In the hearings on the Ship Mortgage act before the House Committee a representative of the Newport News Shipbuilding and Dry Dock Company stated that in "very many cases (before the war) the company has taken a contract to build ships, and has had 60 per cent. of the money paid down in cash as the work progressed, and has taken notes for one, two and three years for the balance," and expressed the belief that "it (i. e., the extension of credit by the shipbuilding company) is likely to be the case in the future."

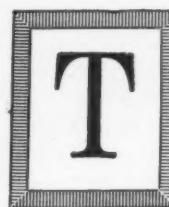
Under the new Ship Mortgage act the mortgagee seems amply protected. There

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Bonds Prices

Future Bond Prices

By Stephen G. Duncan



HE prospective bond buyer is confronted with two considerations:

First—the desirability of the bond. Does the bond promise to be a satisfactory investment from the standpoint of security, marketability and return?

Second—The question as to the relation between the economic situation and investments. Are conditions such as to render investment in long term bonds desirable or does the trend of events indicate the advisability of keeping funds close at hand through the purchase of short-term notes?

The first of these questions has always had the careful consideration of investors, but until the last few years the second and less obvious question has received the attention which its importance demands only at the hands of students of the subject.

While the fact that bond prices judged by past standards are now low is a matter of general comment, it is much to be doubted whether the interplay between those prices and economic factors is fully realized.

Consider the investor who in 1905 purchased Reading General 4s at 104½—the highest price on record. At this price the yield on these bonds was but 3.85 per cent. The same bonds, equally sound as an investment, sold in February, 1920, at 78½, offering a return of 5.15 per cent. The investor who bought in 1905 and found it necessary to sell in 1920 not only obtained but a small return but also received funds equivalent to only 75 per cent. of his 1905 principal. This does not conclude his disadvantage. The ultimate value of investment funds rests upon their purchasing power. During the period when his bond was declining in price, prices of commodities were showing enormous advances. According to Bradstreet's Index, this advance amounted to more than 250 per cent. In other words, the dollar of 1920 had but 40 per cent. of the purchasing value of the dollar of 1905.

The following tabulation shows how changing economic conditions affected the purchasing power of the 1905 investor (expressed in percentages of 1905 figures):

Value of Bond.	Purchasing Power.
1905.... 100%	100%
1920.... 75%	40% of 75% or 30%

While it is true that this represents a picture of past conditions it nevertheless illustrates the tremendous importance of the time factor in successful investing. The conditions of the 1905-1920 period are no longer in effect, but the relation between economic conditions and bond prices is just as much in existence as ever. Do conditions indicate that the present day bond buyer will lament his purchase as did the buyer of 1905 or do they portend that he can reasonably anticipate higher prices for investments and greater purchasing power?

Present comment is unanimous in directing attention to the high return now offered on well secured bonds and on the general principle that an all-wise Providence takes care that the trees do not grow to touch the sky, seasoned with some timely references to the present business depression, concludes that an unparalleled opportunity is now presented. While surface indications plainly support this view, are there more substantial grounds for believing that the trend is toward higher prices for investments, and if so, how long is it likely to continue and to what extent? Some further study of the past will give aid in answering these questions.

The accompanying graph shows the price trend of ten high-grade railroad bonds from 1880 to the present time.

From a study of this graph the following points are evident:

1. Bond prices advanced from low average prices in 1880 to high average prices in 1902—a period of twenty-two years—and then declined to another low average point in 1920—a period of eighteen years. (While the chart extends back only to 1880, actual low prices were reached in 1878.)

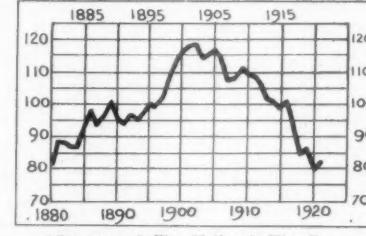
2. Present prices record a small advance over the low figures reached in 1920, but are still lower than any previous year since 1880.

3. The long trend of prices has not been continuous, but has been interrupted by intermediate movements contrary to the long trend; thus the long trend between 1880-1902 consisted of eleven short term movements and the long trend between 1902-1920 of nine short term movements.

4. The short term movements in the same direction as the long trend have tended to be of greater length and intensity than the short term movements contrary to the general trend.

In order to form any judgment as to the probable future trend it is necessary to consider what causes have affected

TEN HIGH-GRADE RAILROAD BONDS—AVERAGE PRICE



*Courtesy of The National City Co.

bond prices in the past and whether they are effective today in a positive or negative sense. These causes and their probable effect on prices will be considered from the standpoint, first, of the present short term movement and, second, from the standpoint of the long term movement.

In the short term movement with but one slight interruption, prices tended downward from 1915 until the beginning of 1920. From then until the present there has been an up trend at first gradual and uneven, but recently quite marked. Nevertheless this recovery represents but a small percentage of the decline from 1915 to 1920.

There follows an analysis of the factors which seem to have largely occasioned the price changes of the last six years; it is to be hoped that this analysis will throw some light on the probable movement of prices in the immediate future.

The insistent demand for capital prevalent during the period from 1915 to 1920 (coincident with the war and the post-war boom) was due to three primary causes: 1. High commodity prices. 2. Intense business activity; and 3, heavy national borrowing. The last eighteen months have witnessed a striking change with respect to these demands.

1. Bradstreet's Average Commodity Price Index rose from an average level of 8.9985 in 1914 to 20.8690 as of Feb. 1, 1920, and declined to 10.617 as of June 1, 1921; since then there has been a slight upward movement. Violent changes in prices following in general this same trend have occurred throughout the world.

2. The rise in commodity prices was attended by a period of intense business activity. Profits were so large that funds were sought even at very high rates of interest. Naturally old bond issues yielding a low return were not desired and sank continually to lower levels. New financing was only accomplished at ever-increasing rates. These tendencies were in evidence until the

early part of 1920, when, due in part to the near exhaustion of credit supplies, the inevitable reaction set in, gaining momentum until at the present it is estimated that steel production is only about 20 per cent. of capacity. Five million, seven hundred thousand men and women are unemployed and current bank clearings are showing a decrease of approximately 21 per cent. from the figures of a year ago.

These facts are well known. In some quarters there is a tendency to assert that "the corner has been turned." This is true in the sense that the banking position is improved; that many harassed concerns have survived the drastic fall in commodity prices; and that there is a more confident feeling. Actual improvement of industrial conditions of a substantial character cannot well take place until certain commodities and services (rents and freight rates being prominent examples) react in conformity with the general trend. That there is a great deal of liquidation still to take place is evidenced by the amount of outstanding bank loans. Loans of 816 principal banks as of July 27, 1921, declined but 13 per cent. from the high point of Oct. 15, 1920. Assuming that the rate of decline upon the part of banking institutions throughout the country has been at no greater rate it seems clear that liquidation, while in progress, has not proceeded at a rate in proportion to the reduction in business activity. The only inference is that vast amounts of commodities are being carried—sugar and cotton being prominent instances—and that much time must elapse before stable conditions can be anticipated.

In this connection, the following excerpt from an article by Messrs. A. Barton Hepburn and B. M. Anderson Jr., appearing in the Chase Economic Bulletin of July 20, 1921, will be of interest: "The normal tendency in a period of depression is for liquidation to proceed, borrowing to fall off, and funds to accumulate in the banks, which brings about sooner or later low natural discount rates, which, in conjunction with a general lowering of costs of production, lay the foundation for business revival. The revival is in order when costs of production of all kinds, including rentals, overhead, wages, raw materials, coal, and so on, have been shaken down until they are in line with the prices of finished products. It is necessary that this general shaking down should be thoroughgoing before a soundly based revival can be expected."

While these facts are unpalatable to all who desire full employment and prosperity, they are not without their compensating features. They mean that the further substantial reduction in loans which is indicated will result in a much easier credit situation and lower rates for money, or, stated differently, in a continuation of the reversal of factors which for so long worked against bond prices.

3. Another feature of the last six years has been the very heavy demands for funds upon the part of the Government. The national debt, which amounted to little over \$1,000,000,000 prior to the war, increased to a peak of more than \$25,000,000,000. This competition for capital should now cease. In fact, there has been a reduction of about \$2,000,000,000 from the peak. Further financing will be almost exclusively of a refunding character.

The immediate effect of large increases in gold reserves is to ease interest rates. To a considerable degree the tension in the money market of 1919-1920 was due to large exports of gold. It is estimated that the gold stock in the United States on Aug. 1, 1921, was \$3,288,608,408, an increase of almost \$600,000,000 over the figures of Aug. 1, 1920. Imports of gold are continuing in large volume and should materially augment the tendency toward easier money rates.

During the 1915-1920 period railroad and public utility investments were in disfavor owing largely to the unfavorable effect of high operating costs on net earnings and a lack of confidence in the attitude of the Government and public regulatory

bodies. The large profits made by industrial companies attracted funds which would ordinarily have found their way into securities of a more stable character. Recently this attitude has changed. Industrial profits have proved as disappointing as they were alluring during the period of expansion. Investors are thinking more of safety and stability than formerly. Furthermore, the disposition of the Government to assume a more liberal attitude toward the railroads and a realization of the benefit of falling wages and lower commodity prices, has attracted attention to railroad bonds. Public regulatory bodies have generally granted relief where needed, and electric light, gas and street railway properties are also feeling the favorable effect of lower costs. A constant absorption of the obligations of these companies is in progress. Municipal bonds are in demand on the part of men of wealth who no longer find opportunities for large speculative profits and now seek relief from the very high income surtaxes.

A REVIEW of the above factors leads to the conclusion that the present short term up-swing in prices is based on a complete reversal of conditions which led to the decline in the 1915-1920 period, and that there is every indication that the present upward tendency will continue for a considerable time to come.

While certain of the factors now favorably affecting the bond market are of a permanent character, notably the cessation of new borrowing upon the part of the Government, others will in due course cease, for the time at least, to exert an influence in the direction of higher prices. Lower money rates, the establishment of a greater degree of stability of prices, the return of confidence and possibly less onerous taxes will tend to gradually promote greater business activity, accompanied by demands upon the banks, and a halt in the rising trend of bonds.

The question then arises as to whether the present up-swing is but an intermediate upward movement in the long down trend which started in 1902 or whether it marks a complete reversal and the establishment of a long term upward movement, which, subject to intermediate movements of a contrary direction, will continue for a length of time comparable to the previous long trends as shown on the chart.

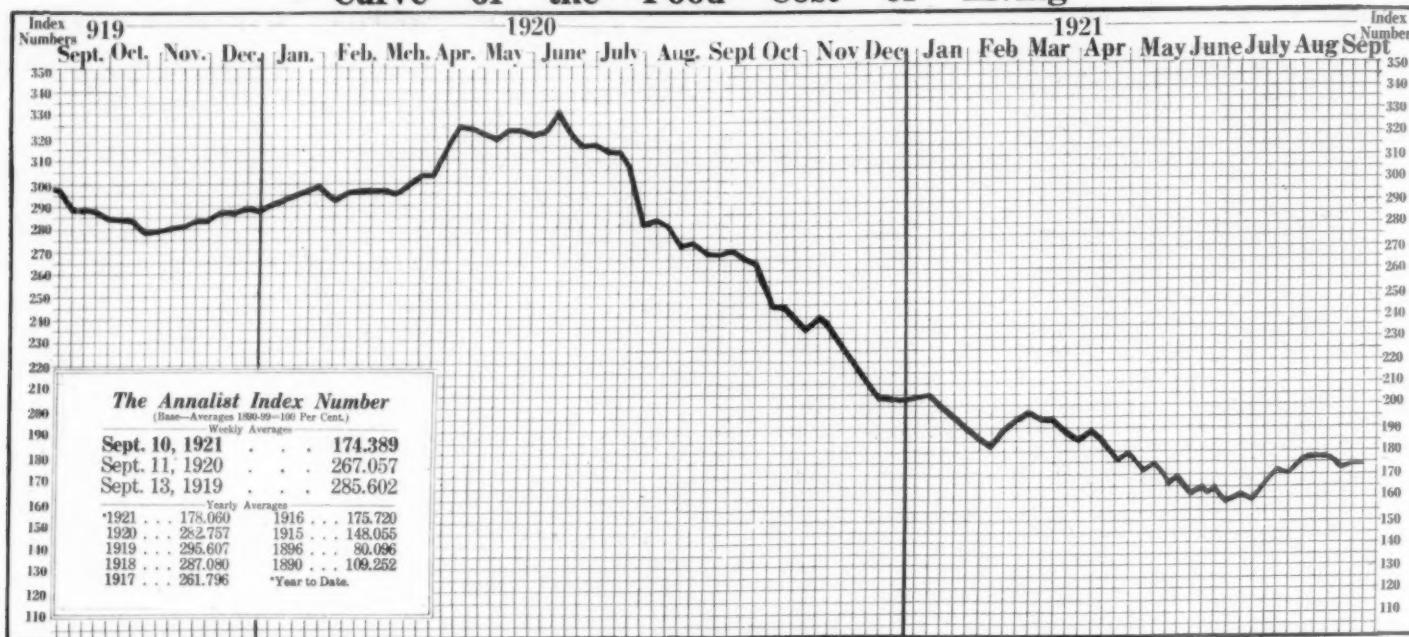
Professor Irving Fisher, one of the greatest authorities on questions of money, price changes and interest rates, in his "The Rate of Interest," says: "In order to estimate the possible variation in rates of interest we may, broadly speaking, take account of the following three groups of causes: (1) The thrift, foresight, self-control and love of offspring which exist in a community; (2) the progress of inventions; (3) the changes in the purchasing power of money. The first cause tends to lower the rate of interest; the second to raise it." There is little likelihood of any great change in the habits of the American people during the next ten or twenty years, although a greater degree of thrift is much to be hoped for, and it is impossible to foresee the progress of invention. From a practical standpoint, it seems well to base forecasts on the third cause, namely, changes in the purchasing power of money.

Without expressing any opinion as to Professor Fisher's adaption of the quantity theory of money, it may be broadly stated that, other things being equal, an increase in the amount of gold and the velocity of circulation of credit instruments based thereon without a corresponding increase in the volume of trade is followed by an increase in prices.

During the years immediately following 1890 a very large addition to the then existing gold supply was made owing to the heavy output from the recently discovered Transvaal mines. The immediate effect was a glut of money in

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Curve of the Food Cost of Living



An index number is a means of showing fluctuations in the average price of a group of commodities. The Annalist Index Number shows the fluctuations in the average wholesale price of twenty-five food commodities selected and arranged to represent a theoretical family's food budget.

Financial Transactions

BAROMETRICS

The State of Credit

	Last Week	Same Week	Year	Same Period
	Last Year	to Date	Last Year	
Sales of stocks, shares.....	3,103,958	2,252,038	116,775,013	153,259,927%
Sales of bonds, par value.....	\$57,715,300	\$39,744,400	\$2,065,550,640	\$2,525,132,000
Average price of 50 stocks.....	\$ High 65.98 \$ Low 62.89	High 82.32 Low 80.22	High 73.13 Low 58.35	High 94.07 Low 75.04
Average price of 40 bonds.....	\$ High 71.24 \$ Low 67.74	High 69.10 Low 68.95	High 71.60 Low 67.56	High 72.51 Low 65.57
Average net yield of ten high-priced bonds.....	5.23%	5.415%	5.32%	5.427%
New security issues.....	\$21,730,600	.....	\$1,225,258,100	\$1,074,656,000
Refunding.....	3,500,000	.....	68,568,000	139,820,210

POTENTIALS OF PRODUCTIVITY

The Metal Barometer

	End of August	—End of July—	1921	1920
United States Steel orders, tons.....	4,531,326	10,805,038	4,830,324	11,118,468
Daily pig iron capacity, tons.....	30,780	101,529	27,889	98,937
Pig iron production, tons.....	*954,193	*3,147,402	1,964,555	13,069,603

*Month of August. †Month of July.

Alien Migration

	April	March	Feb.	Jan.	Dec.	Nov.	Oct.
Inbound.....	64,000	63,714	58,303	66,596	79,590	73,458	70,000
Outbound.....	18,000	15,560	16,339	17,170	24,006	18,467	18,000
Balance.....	+46,000	+48,154	+41,964	+49,426	+55,584	+54,991	+52,000

Building Permits (Bradstreet's)

	August	July	June	1921	1920	1921	1920
\$145,850,330	\$116,094,692	\$141,635,525	\$106,975,362	\$140,753,849	\$125,626,055	\$140,753,849	\$125,626,055
145 Cities.	163 Cities.	147 Cities.	147 Cities.	155 Cities.	155 Cities.	155 Cities.	155 Cities.

MEASURE OF BUSINESS ACTIVITY

Bank Clearings

	The Last Week, P.C.	The Week Before, P.C.	Year to Date, P.C.
1921.....	\$5,118,000,000—20.7	\$6,051,947,000—28.4	\$242,491,000,000—21.1
1920.....	6,459,000,000—17.7	8,392,000,000—25.4	308,691,600,000—20.1

Gross Railroad Earnings

	Fourth Week	Third Week	Second Week	Month of	From Jan. 1	to June 30,
In August.	In August.	In August.	In August.	June	to June 30,	to June 30,
10 Roads.	19 Roads.	19 Roads.	19 Roads.	203 Roads.	203 Roads.	203 Roads.
\$17,389,500	\$14,213,116	\$11,998,904	\$10,392,817	\$ 6,767,497	25.2	25.2
1921.....	19,310,156	16,527,503	15,671,922	494,713,929	2,741,587,192	2,741,587,192
Gain or loss.....	-\$1,920,656	-\$2,314,449	-\$2,163,018	-\$31,151,612	-\$65,089,940	-\$65,089,940
—9.95%	—14.00%	—13.80%	—6.7%	—2.4%		

WEEK'S PRICES OF BASIC COMMODITIES

	Current	Range	Mean	Mean Price of
	Minimum	1921.	1921.	1920.
	Price.	High.	Low.	1919.
Copper: Lake spot, per lb.....	\$0.1225	\$0.1325	\$0.1175	\$0.1250
Cotton: Spot, middling upland, lb.....	2110	2110	1120	1615
Cement: Portland, bulk at mill, bbl.....	1.90	4.80	1.90	3.55
Pine: Nor. Car. Roofers 6 in., per 1,000 ft.....	26.00	29.00	26.00	46.50
Hides: Packers, No. 1 native, lb.....	.14	.16	.095	.125
Petroleum: Pennsylvania crude at well, bbl.....	2.25	6.10	2.25	4.75
Pig iron: Bessemer, at Pittsburgh, per ton.....	21.96	33.96	21.96	27.36
Rubber: Up River, fine, per lb.....	1.750	1.925	1.850	1.735
Silks: Japan, Shinshu, No. 1, per lb.....	5.65	7.00	5.50	6.25

Comparison of Week's Commercial Failures (Dun's)

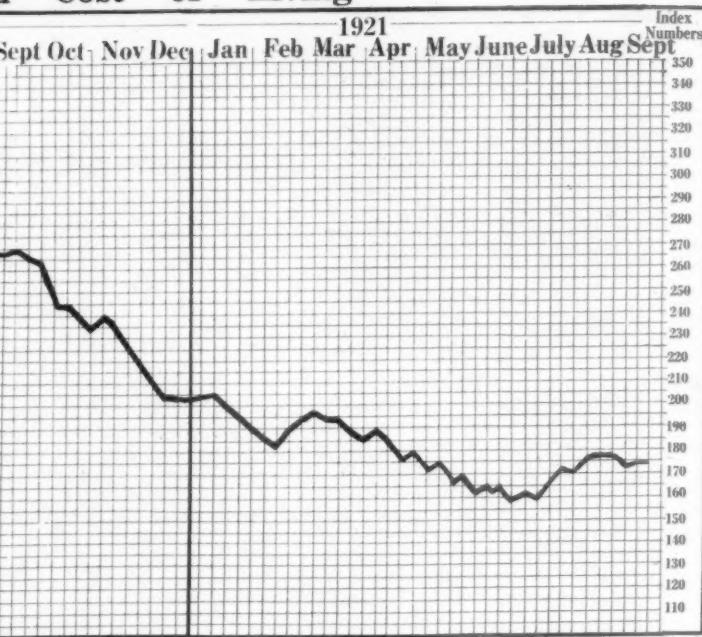
	Week Ended	Week Ended	Week Ended	Week Ended	Week Ended
Sept. 10, 1921	Sept. 9, 1920	Sept. 11, 1919	Sept. 12, 1918	Sept. 13, 1917	
Total.....	Over \$5,000.	Over \$5,000.	Over \$5,000.	Over \$5,000.	Over \$5,000.
East.....	121	67	52	31	46
South.....	75	27	28	6	28
West.....	49	27	33	16	28
Pacific.....	40	29	12	7	17
United States.....	285	141	125	60	119
Canada.....	42	22	14	2	21

Failures by Months

	August	1921.	1920.	1921.	1920.	1921.
Number.....	1,562	673	12,041	4,706	4,363	

OUR FOREIGN TRADE

	July	1921.	1920.	1921.	1920.	Seven Months
Exports.....	\$320,708,574	\$651,136,478	\$2,854,904,331	\$4,897,120,902		
Imports.....	178,636,711	537,118,951	1,498,466,414	3,481,617,445		
Excess of exports.....	\$142,071,863	\$114,017,527	\$1,356,437,817	\$1,415,503,457		

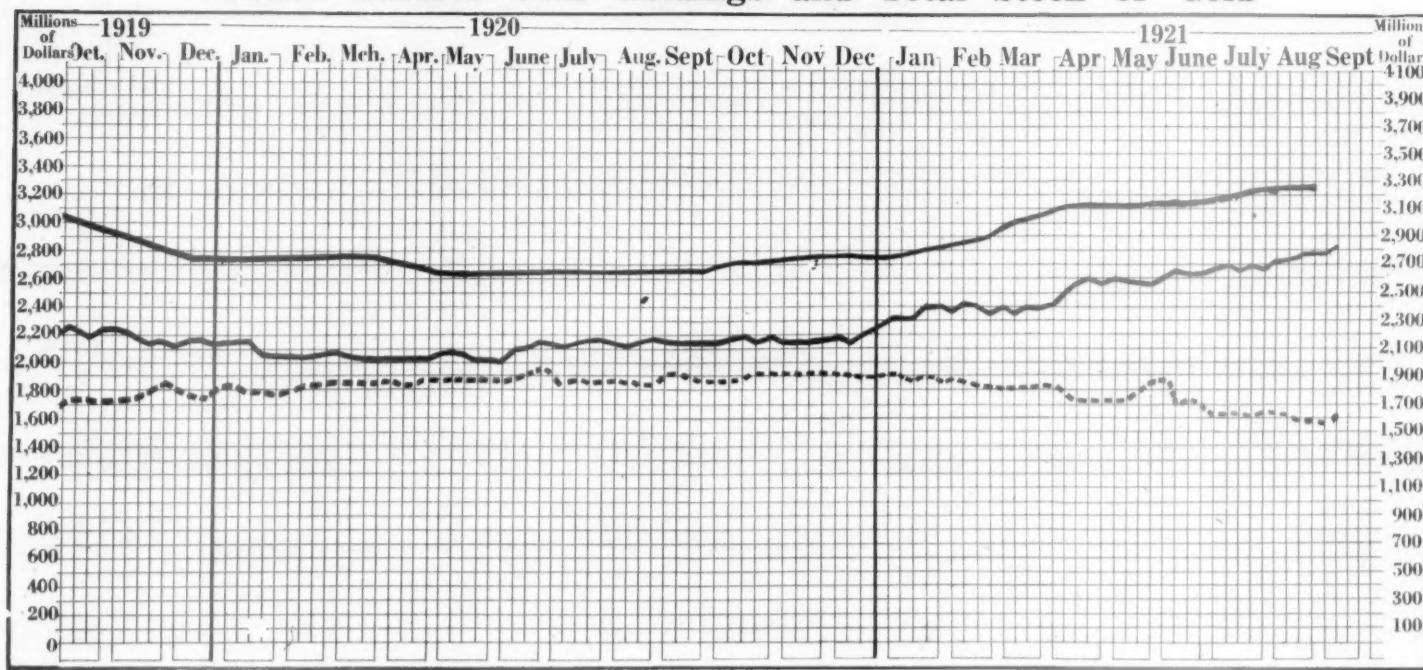


Foreign and Domestic Exchange Rates

New York funds in Montreal were quoted at \$118.75@\$111.87 premium. The discount on Montreal funds in New York was from \$105.62@\$101.63. The week's range of exchange on the principal foreign centres last week compared as follows:

Normal Rates of Exchange	Last Week		Prev. Week		—Yr. to Date—		Same Wk.	
	High	Low	High	Low	High	Low	High	Low
4.8665—London.....	3.74	3.69%	3.74%	3.68%	4.00%	3.53%	3.54	3.49%
19.28—Paris.....	7.69%	7.43	7.88%	7.76	8.81	5.80	14.58	15.09
19.28—Belgium.....	7.52	7.30%	7.64	7.53	8.77	6.12	13.86	14.10
19.28—Switzerland.....	17.10	16.98	17.14	17.01	18.00	15.22	6.09	6.13
19.28—Italy.....	4.43	4.29	4.56	4.28	5.60	22.95	23.33	
40.20—Holland.....	31.85	31.42	32.04	31.25	36.28	30.58	31.50	31.25
19.30—Greece.....	5.75	5.70	5.78	5.68	7.70	4.75	19.80	10.70
26.89—Spain.....	13.12	12.94	13.17	12.99	14.23	12.45	14.80	14.75
26.89—Copenhagen.....	17.60	17.10	17.95	17.15	20.10	14.95	14.10	
26.89—Stockholm.....	21.57	21.35	21.75	21.60	23.83	20.05	20.25	20.10
26.89—Christiania.....	13.14	12.96	13.81	13.21	19.60	12.65	14.35	14.20
51.44—Russia.....	.30	.20	.30	.17%	.67%	.15	1.65	1.55
48.66—Bombay.....	26.25	26.00	26.25	26.00	29.00	23.125	33.75	32.75
48.66—Calcutta.....	26.25	26.00	26.25	26.00	29.00	23.125	33.75	32.75
78.00—Hongkong.....	52.00	51.50	51.50	51.00	51.75	46.50	76.50	75.75
108.32—Sh								

Federal Reserve Gold Holdings and Total Stock of Gold



The space between the base line and the broken line represents the cash reserves required, that between the broken line and the light line the excess reserves, or free gold, and the whole space between the base line and the heavy line represents the total stock of gold. The supply is computed monthly, so that the record can never be brought to the date of publication. The chart records the last figures published.

Week Ended Saturday, Sept. 10

Central Reserve Cities	Last Week		Year to Date		Other Cities	Last Week		Year to Date	
	1921	1920	1921	1920		1921	1920	1921	1920
New York	\$2,702,912,777	\$3,323,914,116	\$134,153,750,645	\$169,805,934,285	Baltimore	\$53,815,230	\$84,523,035	\$2,639,315,830	\$3,347,273,902
Chicago	403,634,518	543,068,640	17,837,467,929	22,630,620,286	Buffalo	25,275,930	33,176,477	1,249,283,058	1,581,601,935
St. Louis	90,500,000	133,770,903	3,971,208,685	5,845,553,918	Cincinnati	43,486,698	58,795,390	1,936,963,373	4,489,062,138
Total 3 C. R. cities	\$3,197,047,295	\$4,005,753,650	\$155,962,427,259	\$198,282,108,989	Columbus, Ohio	11,340,000	13,009,300	464,960,200	514,134,700
Decrease	20.01%		21.3%		Los Angeles	53,932,000	57,456,000	2,914,654,000	2,634,130,000
Other Federal Reserve cities:					Louisville	17,960,359	25,411,120	1,034,584,012	833,347,038
Atlanta	31,276,588		\$1,387,816,649	\$2,282,744,038	Milwaukee	24,881,026	29,626,001	909,585,206	1,168,480,824
Boston	198,588,442	\$266,800,605	9,616,407,385	13,257,005,824	New Orleans	42,710,592	52,266,148	1,473,482,517	2,347,572,067
Kansas City, Mo.	146,417,416	199,904,273	5,317,013,580	8,479,607,255	Omaha	33,971,666	35,000,000	1,343,073,268	2,329,288,885
Minneapolis	67,154,008	78,364,207	2,037,680,313	2,444,780,875	Providence	7,268,000	9,504,600	353,626,100	496,455,118
Philadelphia	299,000,000	372,650,705	13,323,356,739	17,195,044,845	St. Paul	26,016,521	35,028,977	1,153,124,256	954,949,887
Richmond	28,105,000	44,814,000	1,377,758,000	1,167,053,000	Seattle	25,532,421	32,983,773	1,016,397,401	1,471,218,770
San Francisco	89,700,000	117,700,000	4,474,300,000	5,478,082,000	Washington	13,587,784	14,263,755	592,962,660	606,198,634
Total 7 cities	\$860,241,454	\$1,080,233,790	\$37,534,332,666	\$50,304,317,837	Total 13 cities	\$379,778,227	\$483,775,374	\$16,841,872,437	\$22,760,204,498
Decrease	20.3%		25.3%		Decrease	21.4%		26%	
Total 10 cities	\$4,057,288,749	\$5,085,987,449	\$193,496,759,925	\$248,586,426,826	Total 23 cities	\$4,437,066,976	\$5,569,762,523	\$210,338,632,362	\$271,346,631,324
Decrease	20.2%		22.1%		Decrease	20.3%		22.4%	

Actual Condition

Statements of the Federal Reserve Banks

Sept. 7

Dist. 1.	Dist. 2.	Dist. 3.	Dist. 4.	Dist. 5.	Dist. 6.	Dist. 7.	Dist. 8.	Dist. 9.	Dist. 10.	Dist. 11.	Dist. 12.
Boston	New York	Philadelphia	Cleveland	Richmond	Atlanta	Chicago	St. Louis	Minneapolis	Kansas City	Dallas	San Fran'co.
Gold reserve	\$246,189,000	\$904,397,000	\$213,606,000	\$254,389,000	\$63,002,000	\$459,166,000	\$80,214,000	\$85,533,000	\$26,355,000	\$221,411,000	
Rediscos	31,771,000	151,038,000	76,937,000	46,457,000	35,248,000	67,653,000	28,722,000	8,996,000	1,056,142,000	40,205,000	
Bills on hand	100,870,000	396,337,000	105,471,000	136,620,000	101,532,000	215,890,000	74,202,000	71,376,000	64,953,000	54,569,000	132,414,000
Due members	105,679,000	643,657,000	96,348,000	235,607,000	49,963,000	42,511,000	233,878,000	60,551,000	41,239,000	70,496,000	39,094,000
Notes in circulat'n	244,906,000	647,337,000	213,818,000	235,728,000	107,740,000	128,962,000	438,117,000	98,936,000	57,140,000	75,063,000	39,409,000
Ratio reserve	72.9%	72.9%	69.3%	69.5%	42.0%	40.7%	69.8%	57.4%	38.8%	60.1%	40.6%
											64.6%

Federal Reserve Bank Statement

Consolidated statement of condition of the twelve Federal Reserve Banks compares as follows:

RESOURCES	Sept. 7, 1921	Aug. 31, 1921	Sept. 10, 1920
Gold and gold certificates	\$430,585,000	\$413,900,000	\$150,960,000
Gold settlement fund—Federal Reserve Board	438,596,000	428,075,000	428,768,000
Gold with foreign agencies			111,455,000
Total gold held by banks	\$869,175,000	\$841,975,000	\$691,231,000
Gold with Federal Reserve agents	1,677,195,000	1,694,523,000	1,147,239,000
Gold redemption fund	110,008,000	104,563,000	137,774,000
Total gold reserves	\$2,656,378,000	\$2,641,061,000	\$1,976,226,000
Legal tender notes, silver, &c.	146,876,000	146,859,000	155,021,000
Total reserves	\$2,803,254,000	\$2,787,920,000	\$2,131,247,000
Bills discounted: Secured by U. S. Government obligations	539,293,000	545,176,000	1,299,123,000
All other	969,194,000	946,759,000	1,376,976,000
Bills bought in open market	44,920,000	35,320,000	316,982,000
Total bills on hand	\$1,553,407,000	\$1,527,255,000	\$2,992,181,000
United States bonds and notes	33,813,000	34,008,000	26,876,000
U. S. certificates of indebtedness: One-year	190,875,000	193,875,000	259,375,000
All other	17,084,000	2,350,000	73,651,000
Total earning assets	\$1,795,170,000	\$1,757,488,000	\$3,351,483,000
Bank premises	27,700,000	27,500,000	15,086,000
Five per cent redemption fund against Federal Reserve Bank notes	9,221,000	9,539,000	11,788,000
Uncollected items	494,667,000	455,897,000	835,945,000
All other resources	18,101,900	17,470,000	7,684,000
Total resources	\$5,148,122,000	\$5,055,823,000	\$6,353,233,000
LIABILITIES			
Capital paid in	\$103,073,000	\$103,050,000	\$97,191,000
Surplus	213,824,000	213,824,000	164,745,000
Reserved for Government franchise tax	49,069,000	48,061,000	
Deposits: Government	60,701,000	46,809,000	30,975,000
Member banks—reserve account	1,632,135,000	1,618,901,000	1,828,924,000
All other	25,232,000	25,044,000	38,793,000
Total	\$1,718,068,000	\$1,690,754,000	\$1,898,692,000
Federal Reserve notes in actual circulation	2,517,563,000	2,481,466,000	3,295,185,000
F. R. Bank notes in circulation—net liab.	107,759,000	109,864,000	209,073,000
Deferred availability items	418,553,000	389,362,000	617,785,000
All other liabilities	20,183,000	19,442,000	70,562,000
Total liabilities	\$5,148,122,000	\$5,055,823,000	\$6,353,233,000
Ratio of total reserves to deposit and Federal Reserve note liabilities combined	66.2%	66.8%	42.8%
Ratio of gold reserves to Federal Reserve notes in circulation after setting aside 35 per cent. against deposit liabilities	87.5%	88.5%	46.8%
Reserve percentages of one year ago are calculated on basis of net deposits and Federal Reserve notes in circulation.			

Statement of Member Banks

Data for Federal Reserve Cities and in Federal Reserve Branch Cities

New York	Chicago	New York	Chicago
Aug. 31	Aug. 24	Aug. 31	Aug. 24
Number of reporting banks	70	51	51
Loans sec. by U. S. Govt. oblig's	\$219,463,000	\$230,096,000	\$55,239,000
Loans sec. by stocks and bonds	1,057,730,000	1,056,142,000	321,417,000
All other loans and discounts	2,406,756,000	2,384,545,000	740,177,000
Total loans and discounts	3,883,949,000	3,670,783,000	1,116,823,000
U. S. bonds owned (exclusive of bonds borrowed)	265,918,000	265,996,000	17,557,000
U. S. Victory notes	71,842,000	70,532,000	10,971,000
U. S. Treasury notes	27,372,000	27,233,000	1,219,000
U. S. cts. of indebtedness	69,365,000	71,900,000	9,200,000
Other bonds, stocks and sec.	536,570,000	545,493,000	132,424,000
Loans, discounts, invest., &c.	4,655,016,000	4,651,940,000	1,288,204,000
Reserve bal. with F. R. Bank	535,010,000	520,918,000	127,568,000
Cash in			

New York Stock Exchange Transactions

Highest and lowest prices of the year are based on sales of 100 shares. Where prices are used for less than that amount they are marked with an asterisk (*).

Week Ended September 10, 1921

Total Sales 3,103,938 Shares

Yearly 1919. High. Low.	1920. High. Low.	This Year to Date. High. Date.	STOCKS.	Amount Capital Stock Listed.	Last Dividend Paid.		Last Week's Transactions						
					Date	Per Cent.	First.	High.	Low.	Last.	Change.	Sales.	
64	29%	46	22	48 Sep. 6	26% Jan. 3	ADAMS EXPRESS	12,000,000	Dec. 1, '17	1	45%	48	+ 1/2	1,900
54	21	46%	14	19% Jan. 7	11 Sep. 2	Advance Rumely	13,163,000	.....	11/8	13%	13	+ 1%	4,200
76	56%	72	40	52 Jan. 10	35 Aug. 17	Advance Rumely pf.	11,952,900	July 1, '21	1 1/2	30%	40	+ 5%	200
113	66	88%	24	40 Jan. 12	30 June 21	Air Reduction (sh.)	153,056	July 15, '21	81	30%	30	+ 30%	100
113	66	88%	24	39% Jan. 11	17 Sep. 2	Ajax Rubber (\$60)	10,000,000	Dec. 15, '20	81	10%	20%	+ 2%	3,300
4%	1%	2%	%	1% Feb. 9	1% June 8	Alaska Gold Mines (\$10)	7,500,000	.....	.....	%	1%	1%	900
3%	1%	3	%	1% Feb. 9	1% Jan. 3	Alaska Juneau G. M. (\$10)	13,967,000	.....	1/2	1%	1%	- 1%	8,100
..	..	87	87	*84 July 29	*84 July 29	Allegheny & Western	5,000,000	July 1, '21	3	SA	..	..	..
..	..	109%	103	105% May 6	100 Feb. 15	All-American Cables	22,991,400	July 1, '21	1 1/2	4	..	102%	..
..	..	78	74	*80 Apr. 26	*80 Apr. 26	Alliance Realty	18,000,000	July 18, '21	2	Q	80	..	..
..	..	62%	43%	55% Jan. 13	34 Aug. 15	Allied Chemical & Dye (sh.)	2,161,064	Aug. 1, '21	81	Q	37%	37%	39%
51%	30	92%	26%	39% Jan. 26	28 Aug. 24	Allied Chemical & Dye pf.	38,080,100	July 1, '21	1 1/2	80	86%	86	85%
97	81%	92	67%	82% Mar. 23	67% Aug. 26	Allis-Chalmers Mfg. (sh.)	24,605,600	Aug. 16, '21	3	22%	33%	32%	+ 1
113%	97	95	51	92% Jan. 18	92% Jan. 18	Allis-Chalmers Mfg. pf.	15,729,600	July 15, '21	1%	..	..	71	..
102	102	96%	79	84 Jan. 7	51 Aug. 29	Amal. Sugar 1st pf.	5,000,000	Aug. 1, '21	2	Q	..	92%	..
56	33	48%	39	54 Feb. 26	46% Jan. 6	Am. Agricultural Chemical	33,322,100	Apr. 15, '21	11/2	51	37	31	36
51%	42	45%	40	48% May 10	43% Jan. 11	Am. Agricultural Chemical pf.	28,455,200	Apr. 15, '21	1 1/2	51/2	57%	51%	+ 5%
101%	62	103%	32%	51 Feb. 15	25% Jan. 11	Am. Bank Note (\$50)	4,495,706	Aug. 15, '21	81	Q	50%	50%	50%
95	84%	93	75	74% Jan. 5	55 June 22	Am. Bank Note pf. (50)	4,495,650	July 1, '21	75c	..	47	..	..
143%	84%	128%	45%	65% May 2	29% Aug. 10	Am. Beet Sugar Co.	15,000,000	Jan. 31, '21	2	30	20%	30	+ 1%
..	..	60	40	53 Apr. 6	42 Jan. 3	Am. Beet Sugar pf.	5,000,000	July 1, '21	1 1/2	34	34	65	..
..	..	90	81%	82% Apr. 12	81% Jan. 3	Am. Brake S. & F. pf. new.	9,600,000	June 30, '21	1%	Q	45%	45%	+ %
48%	42%	61%	21%	32% Jan. 29	23% June 21	Am. Can Co.	41,233,300	Aug. 1, '21	1%	27	25%	26%	28
107%	98	101	72%	88 Jan. 20	76% June 25	Am. Can Co. pf.	41,233,300	July 1, '21	1%	84%	80%	80%	..
148%	84%	147%	111	133 Sep. 10	115% June 17	Am. Can Foundry	30,000,000	July 1, '21	3	17/2	13%	12%	+ 6%
119	113	116%	103%	111 Feb. 25	100% June 23	Am. Chile (sh.)	30,000,000	July 1, '21	1%	109%	108%	108%	..
67%	39%	54%	15%	52% May 20	45% June 23	Am. Cotton Oil Co.	20,237,100	Nov. 1, '21	10	10	10	10	200
93	88	86	59%	67 Apr. 26	35% July 5	Am. Cotton Oil Co. pf.	10,198,600	June 30, '21	1	19	20%	19	1,000
14%	10%	15%	6%	5% Aug. 11	5% Aug. 11	Am. Drug Syndicate (\$10)	5,278,370	Dec. 15, '20	40c	4%	4%	4%	500
103	76%	175	95%	125% May 6	113 Aug. 25	Am. Express	18,000,000	July 1, '21	82	Q	118%	118%	+ 1%
43%	15%	55	13%	58% May 18	40% Feb. 2	Am. Hide & Leather Co.	11,274,100	Oct. 1, '21	1%	49	53%	55%	200
14%	71%	122	35	57% May 18	40% Feb. 2	Am. Hide & Leather Co. pf.	12,548,300	July 25, '21	1%	55/4	55/4	55/4	200
46%	37%	53%	31	59% May 2	42% Jan. 25	Am. Ice	7,161,400	July 25, '21	1%	61/2	61/2	61/2	100
75%	54%	68	53	65 Apr. 27	57 Jan. 4	Am. Ice pf.	14,920,000	July 25, '21	1%	42	45%	45%	400
132%	103%	120%	30%	53% May 6	21% Aug. 25	Am. International	49,000,006	Sept. 30, '20	1	30%	32%	30	+ 3%
89	41%	95	42%	62% Jan. 31	17% Aug. 24	Am. L. F. Finc. Eng. (\$10)	2,826,000	Aug. 15, '21	25c	Q	118%	118%	+ 1%
98%	85	95%	80	93 Jan. 29	39% Aug. 20	Am. Linseed Co.	16,750,000	Mar. 31, '21	%	20	20%	18%	1,400
117%	58	109%	74	93% Sep. 10	73% June 20	Am. Locomotive Co.	25,000,000	June 30, '21	1%	43	42	42	- 1
100%	100	107	96%	107% Feb. 26	98% June 20	Am. Locomotive pf.	25,000,000	June 30, '21	1%	87/4	87	93	+ 1
63	39%	44	17%	20% Feb. 17	19% Jan. 11	Am. Malt & Grain, stamped	55,000	Aug. 1, '21	14	30%	32%	30	..
89	41%	95	64%	75% Mar. 23	66% Jan. 6	Am. Malt & Grain (sh.)	13,880,220	June 30, '21	81	Q	118%	118%	+ 1%
..	..	101	101	10% Jan. 10	31% Aug. 10	Am. M. & T. pf. (25)	3,000,000	Aug. 15, '21	1%	Q	10%	10%	1,100
135	135	..	..	80 Feb. 23	80 Feb. 23	Am. Shipbuilding	12,500,000	Aug. 1, '21	3%	4%	3%	4%	+ %
47%	36	30%	7%	14 Jan. 29	45% Aug. 19	Am. Ship & Com. (sh.)	693,243	Aug. 1, '21	..	0	7	6	6%
89%	61%	72	29%	44% May 2	25% Aug. 25	Am. Smelt & Ref. Co.	60,998,720	Mar. 15, '21	1	34%	38	34	34%
100%	24	100%	64%	82% May 20	63% Aug. 26	Am. Smelt & Ref. Co. pf.	50,000,000	Sept. 1, '21	1 1/2	66%	66	70%	+ 5%
70%	61%	61	51	72% June 6	63 Jan. 11	Am. Smelters pf. A.	9,642,800	July 1, '21	1%	69	69	69	100
140%	103%	115%	81%	112% May 24	95% Jan. 3	Am. Snuff	11,000,000	July 1, '21	5	100	102	102	+ 2%
99	80	85	80	82% June 1	77 Aug. 11	Am. Snuff pf.	3,983,900	July 1, '21	1%	..	77	..	..
47%	33%	59	26	31% Jan. 4	18 Aug. 24	Am. Steel Found. (33 1/3)	20,401,000	July 15, '21	75c	Q	24	25	23%
99%	91%	93%	79%	91 Mar. 7	78 Aug. 27	Am. Steel Found. pf.	8,481,300	June 30, '21	1%	80%	80%	80%	..
148%	111%	142%	82%	96 Jan. 19	58% Aug. 30	Am. Sugar Ref. Co.	45,000,000	July 2, '21	1%	60%	63%	62%	+ 1%
119	113%	118%	97%	107% Jan. 27	85% June 16	Am. Sugar Ref. Co. pf.	45,000,000	July 2, '21	1%	88%	88%	88%	+ %
120%	73	106%	65	88 Mar. 1	37% Aug. 27	Am. Sumatra Tobacco	14,447,400	Aug. 1, '21	2	45%	45%	46	+ 1
100	90%	105	79	91 Feb. 14	70% June 20	Am. Sumatra Tobacco pf.	1,963,500	Sept. 1, '21	3/4	SA	..	77	..
65	59	52	46%	54 Feb. 1	48 Aug. 25	Am. Tel. & Cable	14,000,000	Sept. 1, '21	1%	Q	48	48	..
108%	95	100%	92%	108% May 24	95% Jan. 3	Am. Tel. & Tel. Co.	442,262,000	July 15, '21	2%	106%	107%	107%	+ 1
314%	194%	283	104%	120% May 24	111% June 21	Am. Tobacco Co.	40,242,400	Sept. 1, '21	3	124	127	126	+ 2%
210	210	100%	53%	127% May 23	110% Jan. 23	Am. Tobacco, Class B.	49,300,000	Sept. 1, '21	3	123 1/2	123	125	+ 2%
106	93%	97%	85%	94 Jan. 21	86 Aug. 27	Am. Tobacco Co. pf. new.	51,978,700	July 1, '21	1 1/2	88	88	88	100
..	..	95	89	96% June 9	90% Jan. 14	Am. Wholesale pf.	7,976,400	July 1, '21	1%	Q	94%	94%	+ %
169%	45%	165%	52%	82% May 5	57 Feb. 21	Am. Woolen Co.	40,000,000	July 15, '21	1%	Q	72%	72%	72%
110%	94%	105%	88%	88 June 9	91 Feb. 21	Am. Woolen Co. pf.	13,880,220	July 15, '21	1%	Q	97	96%	96%
68%	27%	61%	28%	39% Jan									

New York Stock Exchange Transactions—Continued

1919.	Yearly Price Ranges.				This Year to Date.	STOCKS.	Amount Capital Stock Listed.	Paid. Last Date	Cent. Dividend Per	Frid.	Last Week's Transactions						
	High.	Low.	High.	Low.	Date.						Per	First.	High.	Low.	Last.	Change.	Sales
29%	16%	21%	7%	12%	Feb. 10	9	Mar. 9	Chile Copper (\$25)	96,000,000	...	...	9%	11%	9%	11%	+ 1%	12,400
50%	32%	41%	10%	27%	May 11	19%	Mar. 20	Chino Copper (\$5)	4,349,900	Sep. 30, '20	37½c	...	22½	24%	23%	+ 1%	3,500
54%	32	62	31%	48	Jan. 20	32	June 21	Cleve. C. & St. Louis.	47,050,300	Sep. 1, '19	2	...	...	...	35	...	...
74	63	69	60	66	Mar. 3	60	Feb. 3	Cleve. C. & St. Louis pf.	9,968,900	July 20, '21	1½	Q	...	...	...	62½	...
69%	67	65	58½	*60%	Aug. 15	*60%	Aug. 15	Cleveland & Pittsburgh (\$50)	11,387,750	Sep. 1, '21	1½	Q	...	...	...	60½	...
108	60%	106	40%	62%	Jan. 19	36%	June 25	Cluett, Peabody & Co.	18,000,000	Feb. 1, '21	1½	Q	39%	39%	39½	- ½	200
110	103%	104	80	86	Jan. 13	79%	Apr. 4	Cluett, Peabody & Co. pf.	8,482,000	July 1, '21	1%	Q	...	...	81	...	...
43%	37½	40%	18	35%	Aug. 3	19	Feb. 24	Coca-Cola (sh.)	465,751	July 15, '20	\$1	...	34%	35%	34%	+ 1%	9,400
56	34%	44%	32%	35%	May 6	22	July 29	Colorado Fuel & Iron	34,235,500	May 25, '21	%	25	25	24%	+ 1	400	
120	101%	105	97%	100	Apr. 11	100	Apr. 11	Colorado Fuel & Iron pf.	2,000,000	Aug. 25, '21	2	Q	...	...	100	...	...
31%	19	36%	20	39%	May 6	27%	Jan. 8	Colorado & Southern	31,000,000	Dec. 31, '20	1	...	36	36%	+ 1%	200	
58%	48	54	46	53%	Apr. 28	23	Aug. 19	Colorado & Southern 1st pf.	8,360,000	June 30, '21	2	SA	...	...	49%	...	...
51%	45	47	35	47%	July 7	42	Jan. 26	Colorado & Southern 2d pf.	8,500,000	Dec. 31, '20	4	A	...	...	41	...	...
69	39%	67	50	63	Jan. 29	52	June 20	Columbia Gas & Electric	50,000,000	Aug. 15, '21	1½	Q	55%	57	55%	+ 1%	4,100
75%	50%	65½	9%	12%	Jan. 8	2%	Aug. 24	Columbia Graph. (ah.)	1,375,292	Jan. 1, '21	2½	...	35%	34%	35%	+ 1%	400
95%	91%	92%	52%	52%	Mar. 10	52%	June 21	Comp. Tab. Rec. (sh.)	10,000,000	July 1, '21	1%	Q	12%	22%	21%	+ 1%	2,000
63%	37%	52	32%	42%	May 9	29%	June 24	Consolidated Cigar (sh.)	131,033	July 11, '21	1	Q	33%	33%	33%	+ 1	400
75	34	79%	51½	61	Jan. 13	21%	Aug. 19	Consolidated Cigar pf.	4,000,000	Aug. 15, '21	1%	Q	29	30	30	+ 3	500
86%	78	89%	70	80	Feb. 18	65	Aug. 19	Consolidated Distributors	190,484	Jan. 21, '21	1%	Q	68	68	68	+ 3	100
34%	6%	67	12	Jan. 7	3%	Aug. 20	Consolidated Gas	100,384,500	June 15, '21	1½	Q	4%	5	3%	+ 1%	900	
100%	78%	93%	71%	91%	May 17	77%	Jan. 6	Consolidated Gas	100,384,500	July 15, '21	1%	Q	87	89	89	+ 2%	2,400
94	94	85	86	84%	Apr. 29	84%	Aug. 29	Consolidated Textile (sh.)	205,409,500	July 30, '21	1½	Q	15%	17%	15	+ 1%	18,000
37%	30%	46%	11	21%	Jan. 7	12%	Aug. 26	Continental Can Co.	375,391	Jan. 1, '21	2½	...	35%	34%	35%	+ 1%	400
103%	65%	97%	51%	66	Jan. 20	34%	Aug. 16	Continental Can Co. pf.	13,500,000	July 1, '21	1%	Q	43%	43%	38	- 3%	5,700
110	100%	102%	97%	98	Jan. 6	82%	Aug. 25	Continental Candy (sh.)	4,345,000	July 1, '21	1%	Q	85	85	85	+ 1%	100
16	10%	14%	3%	5	Jan. 7	½	Aug. 26	Continental Insur. Co. (\$25)	500,000	Oct. 20, '20	2½	...	5%	5%	61	...	4,000
84%	58	85	63%	65%	Jan. 26	58%	Aug. 22	Corn Products Refining Co.	49,784,000	July 8, '21	2½	SA	60%	60%	75%	+ 6%	35,200
99	46	103%	61	76%	Mar. 28	59	June 20	Corn Products Refining Co.	29,827,000	July 20, '21	1½	Q	101	101	101	- 1%	400
100%	102	107	91	104%	Jan. 17	96	June 15	Corn Products Refining Co. pf.	100,384,500	July 15, '21	1%	Q	101	101	101	- 1%	400
79	48	64	45%	49%	May 11	33%	Aug. 22	Cosden & Co. (sh.)	205,409,500	Aug. 20, '21	62½c	Q	27%	27	27	+ 2%	25,600
261	52%	278%	70	107%	Jan. 4	41%	Aug. 25	Critchell Steel Co.	20,000,000	July 15, '21	1½	SA	...	...	33%	...	...
105	91	109	60%	21%	Feb. 26	12%	Aug. 17	Cuban-American Sugar (\$10)	10,000,000	July 1, '21	50c	Q	12%	14%	13½	+ 1%	6,000
107%	101%	106	93%	95	Feb. 15	72	Aug. 25	Cuba Cane Sugar (sh.)	7,893,800	July 1, '21	1%	Q	9	9	8%	+ 1%	10,200
55	20%	59%	16%	26	Feb. 14	6%	July 11	Cuba Cane Sugar pf.	500,000	Apr. 1, '21	1%	Q	22	19	21	+ 2%	12,200
87%	60%	85%	54	67%	Feb. 18	17%	Aug. 23	DAVISON CHEMICAL (sh.)	197,300	Nov. 15, '20	11	...	39	39	39	- 1	400
105	90	101	83	94	Jan. 20	13%	June 16	De Beers Co. (M. (sh.)	62,906	Jan. 27, '21	75c	...	...	...	14	...	...
103	93%	101	80	87	Apr. 20	78%	June 1	Deers & Co. pf.	37,828,500	Sep. 1, '21	1%	Q	57%	57%	78	...	...
116	91%	105	83%	91	May 11	90	Aug. 14	Delaware, Lack. & West. (\$50)	42,503,000	June 20, '21	2%	Q	100	101%	101%	+ 1%	500
217	172%	260%	18%	249	May 16	98	Aug. 23	Delaware, Lack. & West. pf.	42,277,000	July 20, '21	5	Q	98½	102%	98	+ 1%	2,400
120	110	108	96%	96	May 13	96	May 13	Detroit Edison	27,962,600	July 15, '21	2	Q	...	...	88	...	...
105	90	101	83	83	May 12	66%	Aug. 28	Detroit United Railway	15,000,000	Sep. 1, '21	1½	Q	...	...	75	...	...
94	73	93%	42	41%	Apr. 27	35	June 3	FAIRBANKS CO. (\$25)	1,500,000	June 15, '21	1	Q	98½	98½	98½	...	100
123	83	91%	98%	98%	Apr. 29	29	July 21	FAIRBANKS Co. pf.	2,000,000	July 20, '21	25c	Q	17%	16%	17	...	1,300
43	55	130	115	115	May 6	25%	Aug. 22	Famous Players-Lasky (sh.)	214,203	July 1, '21	1½	Q	58	60	59½	+ 2%	28,400
43	23%	28	23%	25%	May 6	16	June 24	Famous Players-Lasky pf.	19,795,800	July 1, '21	1½	Q	57%	57%	57%	...	1,000
49	39	45	32%	40%	May 4	36	Aug. 5	Federal Mining & Smelting	6,000,000	June 15, '21	1½	Q	22	22	22	+ 1%	200
43	24%	29	5%	9%	May 7	4	July 18	Federal Mining & Smelting	12,000,000	Aug. 1, '21	1½	Q	17%	18%	18%	+ 1%	2,500
101	88	91	40	40	Jan. 6	33%	Mar. 11	Fisher Body Corp. (sh.)	12,170,500	Feb. 1, '21	1%	Q	33%	33%	33%	...	...
150	80	147	47	69%	May 2	52	Jan. 5	Fishwick Johnson (\$50)	16,890,000	July 1, '21	\$1	25	61	64½	61	+ 3%	20,100
107%	101%	104	84	98%	Sep. 9	87	Jan. 5	Fitton-Johnson pf.	14,550,000	July 1, '21	1%	Q	95½	98½	98½	...	100
33	21%	21%	15%	15%	Mar. 16	91%	June 21	Fisher 1st pf.	112,481,900	Apr. 9, '07	2	...	10½	13½	13½	+ 2%	1,500
23%	18%	30%	16%	22%	May 9	16%	Aug. 14	Fisher 2d pf.	47,904,000	June 10, '21	100	100	100	100	100	...	300
23%	13%	22%	12	15%	Jan. 12	11%	July 8	Fisher & Pittsburgh (\$50)	2,000,000	Sep. 10, '21	87½c	Q	54	54	54	...	...
94	73	93%	42	41%	Apr. 27	35	June 3	FIRST NATIONAL BANK	300,000	Aug. 15, '19	50c	...	1	1	1	+ 1%	1,600
123	83	91%	59%	59%	Apr. 29	29</											

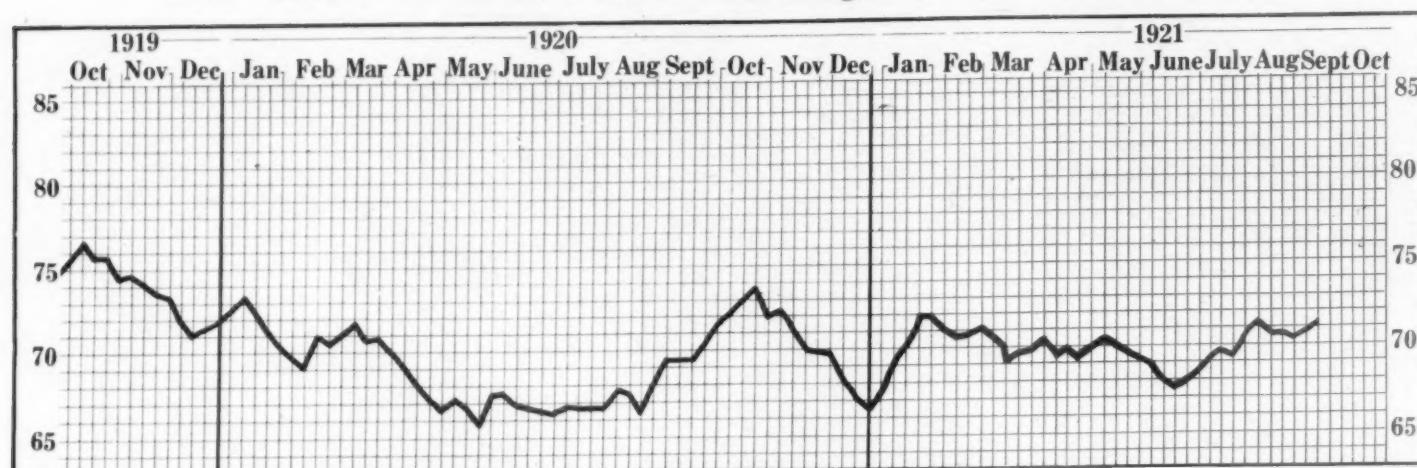
New York Stock Exchange Transactions—Continued

Yearly Price Ranges.								STOCKS.	Amount Capital Stock Listed.	Last Week's Transactions.							
1919.	High.	Low.	1920.	High.	Low.	This Year to Date.	Last.			First.	High.	Low.	Last.	Change.	Sales		
								Low's, Inc. (sh.)	1,056,769	May 1, '21	50c	•	12%	14%	+ 2%	17,400	
27%	25%	28	14%	21%	10	June 7	Low's, Inc. (sh.)	650,000	June 30, '21	25c	Q	8%	10%	+ 1%	6,700		
81%	40%	70	25	42	Jan. 31	50c	Loft, Inc. (sh.)	6,048,600	•	31	31%	31	31%	—	200		
100%	94%	100	93%	98%	Apr. 28	93%	Loose-Wiles Biscuit 1st pf.	4,599,700	July 1, '21	1%	Q	..	..	95	..	..
120%	94%	115%	100	100	Mar. 11	94%	June 23	2,000,000	Aug. 1, '21	1%	Q	..	..	94%	..	..
245%	147%	145%	120%	164%	Feb. 28	136	Pierce Arrow Motor pf.	24,246,700	July 1, '21	3	Q	149%	149%	+ 2%	200		
115%	107%	110%	97	107	Feb. 3	100	Lorillard (P.) Co.	11,306,700	July 1, '21	1%	Q	102	102	100%	1,000		
115%	107%	112%	94	118	July 6	97	Lorillard (P.) Co. pf.	11,306,700	July 1, '21	3%	SA	109%	110	109	+ 2	700	
122%	104%	112%	94	118	July 6	97	Louisville & Nashville	72,000,000	Aug. 10, '21	3%	SA	109%	110	110	+ 2	700	
79%	63	69%	56	68	Jan. 21	59%	MACKAY COMPANIES.	41,380,400	July 1, '21	1%	Q	65%	65%	65%	+ 2%	100	
66	63	64%	56	57%	Jan. 24	55	Mackay Companies pf.	50,000,000	July 1, '21	1	Q	..	..	56	..	..
..	..	45	8	17%	Feb. 4	10	Mallinson (H. R.) Co. (sh.)	200,000	•	13	13	13	13	12	..	200	
137	130	151%	63	80%	Mar. 10	24	Mallinson (H. R.) Co. pf.	3,000,000	July 1, '21	1%	Q	25	28%	25	+ 2%	6,100	
..	..	102	86	93	Jan. 24	32	Manat Sugar.	10,000,000	June 1, '21	2%	Q	..	..	93	..	..
..	..	..	..	..	..	..	Manat Sugar pf.	3,500,000	July 1, '21	1%	Q	..	..	..	..	..
..	..	60	57	58	Jan. 25	35%	Manhattan Electric Supply (sh.)	60,334	July 1, '21	\$1	Q	39	42	39	+ 2	800	
88	37%	65%	38%	58%	Jan. 25	35%	Manhattan Elevated gtd.	58,173,000	July 1, '21	1%	Q	..	..	57	..	..
1%	1%	..	..	..	..	..	Manhattan Beach	5,000,000	•	..	..	..	..	..	..	..
136%	110	33%	16	25	Apr. 5	18	Manhattan Shirt (\$25).	5,000,000	Sep. 1, '21	43%	c	Q	20%
80%	61%	69	12	19%	Jan. 14	6	Marlinton-Richardson (sh.)	81,136	•	..	..	..	..	74	..	..
..	..	..	..	21%	May 19	12%	Marlinton-Oil (sh.)	772,868	•	..	..	..	..	16%	+ 2%	1,350
..	..	..	..	..	..	..	Mathieson Alkali (\$50).	5,885,700	•	..	..	..	..	..	..	..
..	..	..	..	..	..	..	Maxwell Motors, Class A	7,211,400	•	..	..	..	..	41	..	..
..	..	..	..	..	..	..	Maxwell Motors, Class II (sh.)	219,040	..	..	..	..	..	3%	..	400
43	28	35%	2	18%	May 10	12	Maxwell Motors c. of dep.	9,239,400	..	..	..	..	..	2	..	..
60%	59	63%	34%	34%	May 11	44%	Maxwell Motors 1st pf. c. of d.	9,727,500	..	..	..	..	..	8%	..	..
..	..	2%	2	3%	Mar. 23	3	Maxwell Motors 2d pf. c. of d.	8,839,200	..	..	..	..	..	3	..	..
31%	23	30%	11	21	Jan. 20	14	Maxwell Motors c. of d. st. as.	..	..	..	..	..	..	..	..	..
43	25	33	14	20	Jan. 24	11%	Max. Mot. 1st pf. c. of d. st. as.	..	..	..	..	..	..	..	..	..
..	..	3	3	5	Jan. 29	2	Max. Mot. 2d pf. c. of d. st. as.	..	..	..	..	..	..	..	..	..
131%	60	131%	65	93%	Apr. 18	65%	May Department Stores.	10,000,000	Sep. 1, '21	2	Q	79	79	79	+ 3	200	
110	104	93%	101%	107	Apr. 7	95	May Department Stores pf.	6,000,000	July 1, '21	1%	Q	110	119%	109	+ 11%	..	
264	102%	222	148	167%	Jan. 15	84%	Mexican Petroleum pf.	40,687,300	July 11, '21	3	Q	..	..	84	..	230,000
118%	99	105	90	94	Jan. 11	84%	Michigan Central.	12,000,000	July 1, '21	2	Q	20%	21%	21%	+ 1%	2,200	
32%	21	28	14%	14%	Apr. 26	15%	Michigan Copper (\$5).	3,735,570	Aug. 15, '21	50c	Q	20%	21%	79%	..	..
130	80	80%	74%	92%	Jan. 22	102	Michigan Central.	18,738,000	July 29, '21	2	SA	..	..	..	..	4,000
62%	40%	52%	20%	33%	Jan. 4	22	Midvale Steel & Ord. (\$50).	100,000,000	Feb. 1, '21	50	..	24%	25	25	+ 1	..	
71%	32	72	10%	15%	Apr. 25	10	Middle States Oil (\$10).	14,710,010	July 1, '21	40c	Q	11%	12%	11%	+ 5%	20,700	
24%	9%	81	8%	14%	May 10	25	Minn. & St. L. (new).	24,729,000	10	10	10	..	3,100
94%	70	80%	63	73%	May 9	63	Minn. & St. P. & S. S. M. pf.	35,206,800	Apr. 15, '21	34%	SA	66	71	65%	+ 7%	3,700	
100%	90	95	80%	93	Jan. 4	82	Minn. & St. P. & S. S. M. 1.	12,603,400	Apr. 15, '21	34%	SA	87	87	87	+ 2	100	
60%	50%	60	50	59%	Feb. 2	54	Minn. & St. P. & S. S. M. 1.	11,216,700	Apr. 1, '21	1	SA	..	..	54	..	..
16%	8%	11	34	3	Jan. 21	7%	Missouri, Kansas & Texas.	63,300,300	..	..	..	..	..	..	..	5,900
25%	8%	18	34%	54%	Jan. 10	21%	Missouri, Kansas & Texas pf.	13,000,000	Nov. 10, '18	2	..	..	..	..	..	600
38%	23%	31%	11%	23%	May 18	16	Missouri Pacific.	80,406,700	..	..	..	..	19%	20%	+ 2%	7,600
58%	37%	55%	33%	43%	May 9	33%	Missouri Pacific pf.	63,001,300	..	..	..	..	38	39%	+ 2%	4,800
84	54	69%	47%	56%	Jan. 11	43	Mobile & Birmingham pf.	900,000	July 1, '21	2	SA	..	..	..	..	100
96%	100	100%	93	94%	Aug. 8	93	Montana Power.	9,700,000	July 1, '21	1%	Q	..	..	94%	..	..
21%	40	40	12%	12%	May 25	14	Montgomery Ward & Co. (sh.)	1,070,307	..	..	..	..	17%	20%	+ 2%	7,900
53	40	51	19%	28%	Jan. 11	18	Morris & Essex (\$50).	15,000,000	July 1, '21	\$1.75	SA	..	..	..	..	..
99%	99	85	88	88	June 14	88	Mullins Body 8% pf.	1,000,000	July 1, '21	2	Q	..	..	..	..	..
19%	111	111%	100	100	May 11	98	NASH, CHAT. & ST. LOUIS.	16,000,000	July 1, '21	2	SA	..	..	..	..	..
43%	29%	40	25%	30	Jan. 4	15%	N. Acme (B.)	26,000,000	Dec. 1, '21	87%	c	SA	14	14	14	+ 1%	1,300
39	107	122	96	129%	Apr. 25	102	National Biscuit Co.	29,236,000	July 1, '21	1%	Q	..	..	..	..	..
21	112	116	106%	106%	Mar. 10	105	National Biscuit Co. pf.	24,804,500	Aug. 31, '21	1%	Q	112	112	112	+ 7	100	
92	70	70	24%	35%	Jan. 18	194%	National Cloak & Suit.	12,000,000	July 15, '20	1%	Q	20	20%	194%	+ 2%	500	
108%	102%	102%	80%	80%	May 16	53%	National Cloak & Suit pf.	4,180,000	Sept. 1, '21	1%	Q	57	59	53%	+ 1	500	
24%	8%	16%	5%	5%	Feb. 11	13	National Conduit & Cable (sh.)	250,000	Oct. 15, '17	\$1	..	..	..	..	..	500
88%	45%	80%	45%	65	Feb. 10	26	National Enam. & Stamping Co.	15,591,600	Aug. 31, '21	1%	Q	34	34%	34%	+ 2%	2,600	
94%	64	93%	63%	81	May 7	67	National Lead Co.	20,655,500	June 30, '21	1%	Q	75	75%	75%	+ 1%	2,400	
112	102	110	100	108	May 4	4	National Lead Co. pf.	24,367,600	June 15, '21	1%	Q	103%	103%	103%	+ 2%	100	
19	124	126%	5%	5%	Feb. 1	13	National Ry. of Mexico 1st pf.	28,211,000</td									

New York Stock Exchange Transactions—Continued

Yearly Price Ranges										Stocks	Amount Capital Stock Listed	Last Week's Transactions		
High. 1919.	Low.	High. 1920.	Low.	High. Date.	Low. Date.	Date Paid.	Dividend Per Cent.	Period.	First. High.	Low.	Last.	Change.	Sales	
25	10%	40	11	30% May 9	19% June 23	St. Louis Southwestern	16,865,200	.....	24%	26%	24%	25%	+ 1%	4,000
37%	23	49%	20%	41% Jan. 13	28 June 24	St. Louis Southwestern pf.	19,893,700	.....	34%	34%	34%	34%	+ 2%	600
25%	25%	25%	2%	51% Feb. 16	2% June 23	St. Cecilia Sugar (sh.)	105,000	Nov. 1, '20	25%	24%	24%	24%	+ 2%	200
94%	53%	83%	9	23% Jan. 11	9% Aug. 26	Savage Arms	9,239,300	Sept. 15, '20	1%	10%	10%	10%	+ 1%	100
29	6%	21%	21%	6% Apr. 30	2% Jan. 3	Saxon Motor (sh.)	187,000	Apr. 19, '17	1%	3%	3%	3%	+ 3%	800
12	6%	11%	5%	7% May 9	5% Apr. 16	Seaboard Air Line	21,355,300	.....	5%	6	5%	6	+ 3%	500
23%	12	20%	8%	12% May 10	8% Mar. 11	Seaboard Air Line pf.	12,715,900	Aug. 15, '14	1	9%	10%	10%	+ 1%	1,400
230%	168%	243	85%	98% Jan. 3	59% Aug. 22	Sears, Roebuck & Co.	105,000,000	Feb. 15, '21	1%	66%	70	66%	+ 4	27,100
120	115%	119%	98%	104% June 3	93% Aug. 24	Sears, Roebuck & Co. pf.	8,000,000	July 1, '21	1%	Q	17	19	+ 2	24,300
23%	23%	14%	2%	20% Jan. 17	12% Mar. 11	Seneca Copper (sh.)	100,000	Jan. 20, '20	25%	6%	7	6%	+ 2%	100
104%	10	13	7%	1% May 18	4% Aug. 17	S. Ariz. Copper (\$10)	3,500,000	July 20, '21	\$1.85%	37%	37%	37%	+ 2%	200
80%	74	90%	33%	49% May 9	30% Aug. 17	Shell Trans. & Trading (sh.)	282,327	.....	19%	20%	19%	20%	+ 1%	58,400
64%	41%	49%	20%	28% May 6	16% Aug. 25	Sinclair Cons. Oil (sh.)	4,041,386	.....	1%	9%	10%	10%	+ 1%	1,400
89	46%	82%	43	56 Jan. 11	32% June 29	Sloss-Sheffield Steel & Iron	10,000,000	Feb. 10, '21	1%	Q	35	37	+ 2	1,600
97%	85	94%	75	73% Feb. 29	64% June 29	Sloss-Sheffield Steel & Iron pf.	6,000,000	July 1, '21	1%	Q	31	31	+ 2%	100
257	132	310	70	103 Jan. 31	27% Aug. 23	South Porto Rico Sugar	11,206,600	Apr. 1, '21	1%	Q	103	103	+ 1%	18,100
117	107	116	103	*103 Apr. 26	103% June 26	South Porto Rico Sugar pf.	5,000,000	July 1, '21	2	Q	77%	78%	+ 1%	1,200
115	91%	113%	86%	101 Jan. 3	67% June 21	Southern Pacific	302,087,400	July 1, '21	1%	Q	137%	137%	+ 1%	300
..	..	137%	137%	.. ..	.. ..	Southern Pac. trust receipts	1,047,200	.....	.. ..	.. ..	.. ..	.. ..	.. ..	.. ..
33	20%	33%	18	24% Jan. 13	17% June 20	Southern Railway	94,599,300	.....	20%	21%	20%	21%	+ 1%	22,700
72%	52%	60%	50	60 Jan. 13	42 June 21	Southern Railway pf.	58,758,100	Dec. 30, '20	2%	40%	48%	48%	+ 1%	3,600
*50	*50	*51%	*51%	.. ..	.. ..	So. Ry. M. & O. stk. t. r.	5,760,200	Apr. 1, '21	2	SA	70%	72%	+ 2%	1,200
160	124	160	100	111 Apr. 5	58 Aug. 30	Standard Milling	7,399,000	Aug. 31, '21	2	Q	90%	90%	+ 2%	1,200
94%	85%	85	77%	78 Jan. 12	75 June 18	Standard Milling pf.	6,488,300	Aug. 31, '21	1%	Q	75%	75%	+ 1%	300
..	..	157%	144	167% Jan. 13	124% June 13	Standard Oil, N. J. (25)	98,338,300	June 15, '21	\$1.25	Q	134	137	+ 4	1,100
..	..	113%	100%	110 Jan. 20	105% Apr. 3	Standard Oil, N. J. pf.	196,676,600	June 15, '21	1%	Q	106%	106%	+ 1%	2,800
..	..	91%	77	82 Feb. 7	67 Aug. 29	Standard Oil & Tube	17,560,000	July 1, '21	1%	Q	70	70	+ 2	100
..	..	37%	32%	88 Sep. 8	88 Sep. 8	Stern Bros. 8% pf.	3,100,000	July 1, '21	1%	Q	88	88	+ 1%	100
..	..	51%	51%	119 Jan. 19	88 Jan. 12	Stewart Wash. S. (sh.)	466,684	Aug. 15, '21	50c	Q	24	26%	+ 3%	1,000
109%	36%	118%	24%	37 Jan. 24	21 June 26	Stromberg Carb. (sh.)	74,926	Jan. 3, '21	50c	Q	28	32%	+ 4%	1,000
151	45%	120%	37%	93% Apr. 29	42% June 29	Studebaker Co.	60,000,000	June 1, '21	1%	Q	74%	73%	+ 5%	144,400
104%	92	101%	57	97 Mar. 4	83 Jan. 5	Studebaker Co. pf.	9,800,000	June 1, '21	1%	Q	93	97	+ 3	600
..	..	14	84%	10% Jan. 7	3% Aug. 29	Submarine Boat (sh.)	765,920	Feb. 7, '21	50c	Q	41%	41%	+ 3%	2,400
..	..	20%	11%	134 Jan. 8	3% Aug. 10	Superior Oil (sh.)	451,708	Dec. 20, '20	50c	Q	3%	3%	+ 3%	2,100
54%	52	60	41	48 Jan. 13	26 June 20	Superior Steel	6,000,000	Aug. 1, '21	75c	Q	20%	30%	+ 2%	800
105	95%	102	90	97% Jan. 13	92% June 29	Superior Steel 1st pf.	2,379,300	Aug. 15, '21	2	Q	.. ..	.. ..	.. ..	.. ..
..	..	47	19%	25% Jan. 10	4% Aug. 26	TEMTOR CORN & F. PROD.	137,000	Oct. 5, '20	\$1	.. ..	5%	5%	+ 1%	200
17%	9%	38	38	10% Apr. 26	6% Aug. 26	TEMTOR CORN & F. PROD. Class (sh.) (sh.)	55,550	Oct. 5, '20	1%	.. ..	3%	3%	+ 1%	200
..	..	13%	5%	40 Apr. 26	6% Aug. 26	Tenn. C. & C. cf. (25)	794,224	May 13, '18	\$1	.. ..	7%	7%	+ 1%	2,600
..	..	53%	40	45 Jan. 10	29 June 21	Texas Co. sub. reccts.	142,666,149	June 30, '21	25c	Q	35%	37%	+ 1%	41,000
..	..	33%	33%	7% July 8	32 June 10	Texas Co. sub. reccts. full paid	.. ..	.. ..	.. ..	.. ..	30%	33%	+ 1%	.. ..
70%	27%	47	14	27% May 16	16% Jan. 5	Texas & Pacific	38,760,000	June 30, '21	25c	Q	23	25%	+ 1%	15,600
160	180	420	210	*255 Aug. 31	210 Jan. 20	Texas Pac. Coal & O.	6,000,000	June 30, '21	25c	Q	18	20%	+ 2%	24,600
25%	11	22%	9%	20% Mar. 21	12% Aug. 29	Texas Pac. Land Tr.	2,301,000	.. ..	.. ..	.. ..	*25%	.. ..	.. ..	.. ..
275	207	229	180	175 May 3	12% July 27	Third Avenue	16,590,000	Oct. 1, '18	1	.. ..	13%	13%	+ 3%	2,500
..	..	..	..	*164 May 13	*157% Apr. 19	Tide Water Oil	39,727,300	June 30, '21	2	Q	.. ..	.. ..	.. ..	.. ..
..	..	..	..	*170 Apr. 25	*170% Apr. 25	Tide W. Oil sub. reccts. 50% pd.	.. ..	.. ..	.. ..	.. ..	*164	.. ..	.. ..	.. ..
115	72%	95%	46	70% Sep. 10	45 Mar. 22	Tobacco Products	18,798,200	Aug. 15, '21	11%	Q	66%	66%	+ 3%	56,000
120	97%	106	80	91 Jan. 13	76% June 28	Tobacco Products pf.	8,000,000	July 1, '21	1%	Q	80%	85	+ 1%	200
13%	5	19%	8	12% Jan. 11	8 Apr. 8	T. St. L. & W. cfs. of d.	9,400,000	.. ..	.. ..	.. ..	9%	9%	+ 1%	200
25%	10	24%	11	20 Jan. 6	15 Aug. 25	T. St. L. & W. pf. cfs. of d.	9,400,000	.. ..	.. ..	.. ..	.. ..	.. ..	.. ..	.. ..
62%	34%	38%	55%	13 Apr. 25	0 June 21	Tennessee Oil	2,000,000	.. ..	.. ..	.. ..	.. ..	.. ..	.. ..	.. ..
74%	37%	40%	34%	44% Apr. 25	28 June 21	Trans. & Wms. (sh.)	100,000	July 15, '21	21	SA	33%	33%	+ 3%	36,100
74%	37%	40%	27%	50% Apr. 7	36% Jan. 4	Twin City Rap. Transit	22,000,000	Jan. 3, '21	21	Q	.. ..	.. ..	.. ..	.. ..
60%	29%	43	27%	50% Apr. 7	36% Jan. 4	Twin City Rap. Transit pf.	8,000,000	July 1, '21	1%	Q	.. ..	.. ..	.. ..	.. ..
102%	101%	80	77%	.. ..	.. ..	UNDERWOOD TYPEWR.	9,000,000	July 1, '21	21	Q	.. ..	.. ..	.. ..	.. ..
121	112	200	121	160% Feb. 25	25% Aug. 25	Underwood Typewriter pf.	3,900,000	July 1, '21	1%	Q	.. ..	.. ..	.. ..	.. ..
100	75	127	61	75 Jan. 13	57 Sep. 10	Union Bag & Paper	14,897,000	June 13, '21	2	Q	57	58%	+ 1%	200
45%	34%	36	19%	25% May 19	15% Aug. 25	Union Oil (sh.)	1,366,934	.. ..	.. ..	.. ..	.. ..	.. ..	.. ..	.. ..
138%	63%	129%	110	123 Mar. 9	311 June 21	Union Pacific	222,291,600	July 1, '21	21	Q	110	110	+ 2%	5,700
74%	63%	69%	61%	68 Mar. 9	62% July 18	Union Pacific pf.	99,643,500	Apr. 1, '21	2	SA	63%	64	+ 1%	700
..	..	..	..	107 Mar. 24	87% Sep. 7	Union Tank Car	12,000,000	Sept. 1, '21	1%	Q	87%	87%	+ 1%	100
..	..	..	..	107 Mar. 24	94% June 7	Union Tank Car pf.	12,000,000	Sept. 1, '21	1%	Q	.. ..	.. ..	.. ..

The Trend of Bond Prices—Average of 40 Listed Issues



Stock Exchange Bond Trading

Week Ended September 10

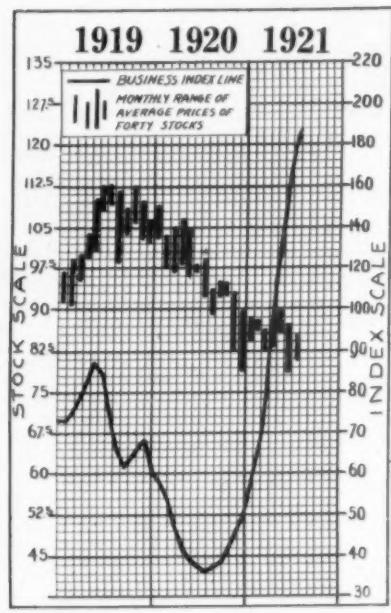
Total Sales \$55,715,300 Par Value

Range, 1921	High	Low	Sales	Net	Range, 1921	High	Low	Sales	Net	Range, 1921	High	Low	Sales	Net
62 1/4	57	6	ADAMS EXP. 4s.. 61/2%	61/2% 60%	61	..	65	57 1/2	28	C., M. & St. P. ref. 4 1/2s 59%	59	59	..	..
19 1/2	10	1	Al. G.M. cv. 6s. Ser.A 14	14	14	..	71 1/2	63 1/2	12	C., M. & St. P. gen. 4s 69	68%	69	..	..
73 3/4	68 1/2	1	Alb. & Susq. 3 1/2s.. 70%	70%	70%	+ 1/2	72 1/2	62	32	C., M. & St. P. cv. 5s 65%	65	65 1/2	+ 1/2	..
97 1/2	92 1/2	126	Am. Ag. Chem. 7 1/2s 96%	94 1/2	98 1/2	+ 2%	78 1/2	70	36	C., M. & St. P. 4s.. 25 75	74%	74%	- 1/2	..
98 1/2	89	5	Am. Ag. Chem. 5s.. 91%	90	91 1/2	+ 1/2	72	62 1/2	33	C., M. & St. P. cv. 4 1/2s 66	64%	65 1/2	+ 1/2	..
75 1/2	65	1	Am. Cotton Oil 5s.. 74	74	74	..	91	89 1/2	2	C., M. & St. P. C. &	..	..	..	..
80	73 1/2	59	Am. S. & R. 1st 5s. 78 1/2	77 1/2	78 1/2	+ 1/2	68%	59 1/2	34	M. River 5s.	90	90	90	..
101 1/2	97	236	Am. T. & T. cv. 6s. 101	100 1/2	101	+ 1/2	78 1/2	71 1/2	24	C., M. & P. Sd. 61 1/2	60%	61 1/2	+ 1/2	..
77	63	7	Am. T. & T. cv. 4s.. 72 1/2	71 1/2	72	+ 1/2	82 1/2	82	1	C. & N. W. gen. 4s 77 1/2	77	77 1/2	- 1/2	..
87	77 1/2	92	Am. T. & T. col. 5s. 87	86 1/2	86 1/2	+ 1/2	91	85 1/2	2	C. & N. W. ext. 4s. 91	90%	90 1/2	+ 1/2	..
90	80	2	Am. T. & T. cv. 4 1/2s 86%	86%	86%	- 1/2	102 1/2	96 1/2	63	C. & N. W. tem. 6 1/2s 102%	101 1/2	102	+ 1/2	..
82 1/2	73 1/2	83	Am. T. & T. col. 4s.. 82 1/2	81 1/2	82	..	104 1/2	99 1/2	15	C. & N. W. 7s.. 104 1/2	103	103 1/2	- 1/2	..
73 1/2	67 1/2	33	Am. Wr. Paper 7s.. 70%	70	70	- 1/2	90 1/2	90	2	C. & N. W. s. 5s.. 29	90	90	- 1/2	..
82	75	48	Armour & Co. 4 1/2s. 82	81 1/2	81 1/2	+ 1/2	96	88	3	C. & N. W. gen. 4s. 85 1/2	94	94	+ 1/2	..
79 1/2	73 1/2	106	A. T. & S.F. gen. 4s.. 78 1/2	77 1/2	78 1/2	+ 1/2	69	62 1/2	1	C. & N. W. gen. 3 1/2s. 67 1/2	67 1/2	67 1/2	- 1/2	..
73	67 1/2	1	A. T. & S.F. adj. 7 1/2s	71 1/2	71 1/2	- 1/2	66 1/2	58	19	Chicago Rys. 5s.. 64	63 1/2	64	+ 1	..
74	68	43	A.T.&S.F. adj. 4s. 74	71 1/2	73	+ 1/2	74	67	29	C. R. I. & P. gen. 4s. 74	73	74	+ 1/2	..
86	78 1/2	7	A.T. & S.F. cv. 4s.. 86	86	86	+ 1/2	60 1/2	64	143	C. R. I. & P. ref. 4s. 69 1/2	69 1/2	69 1/2	- 1/2	..
72 1/2	67 1/2	13	A.T. & S.F. cv. 4s.. 75 1/2	71 1/2	72 1/2	+ 1/2	84	79	14	C. St. P. & M. deb. 5s. 83	83	83	+ 1	..
84 1/2	77	1	A.T. & S.F. C. & A. 4 1/2s.. 82	82	82	+ 1	82 1/2	77	36	Chi. Union St. 4 1/2s.. 80 1/2	80 1/2	81 1/2	+ 1/2	..
87 1/2	83	2	A.T. & S.F. E.O. 4k. 87 1/2	87 1/2	87 1/2	+ 3	100 1/2	101	42	Chi. Union St. 6 1/2s. 106 1/2	105 1/2	106	+ 1/2	..
72 1/2	65	2	A.T. & S.F. R.M. 4s. 72	72	72	+ 1/2	108 1/2	93	39	Chi. & W. Ind. 7 1/2s.. 97 1/2	96 1/2	97 1/2	+ 1/2	..
79 1/2	72 1/2	3	A.T. & S.F. Sh. L. 4s.. 77 1/2	75 1/2	75 1/2	- 1/2	62 1/2	57	33	Chi. & W. Ind. 4s.. 61 1/2	61 1/2	61 1/2	- 1/2	..
92 1/2	84 1/2	4	A. & C. L. 5s.. 88 1/2	88 1/2	88 1/2	+ 1/2	98 1/2	90	88	Chile Copper 6s.. 72	70 1/2	72	+ 1/2	..
104	99	2	Alt. Coast Line 7s.. 103 1/2	103	103	+ 1/2	72 1/2	65 1/2	2	C. C. & St. L. gen. 4s. 70	69	70	+ 1	..
81	73 1/2	82	Alt. C. Line 4s.. 80 1/2	79 1/2	80 1/2	+ 1/2	99 1/2	98 1/2	1	C. C. & I. gen. 6s. 99 1/2	99 1/2	99 1/2	- 1/2	..
73	66 1/2	18	Alt. C. L. L. & N. 4s.. 74	72 1/2	74	+ 1	69	65 1/2	9	C. C. & St. L.	..	..	..	..
102 1/2	98 1/2	17	Atlantic Ref. 6 1/2s.. 102 1/2	101 1/2	102 1/2	+ 1/2	72 1/2	65 1/2	72	C. & H. 1. 6s.. 93	93 1/2	93 1/2	+ 1/2	..
98	96	72	Atlas Pow. 7 1/2s.. 98	96 1/2	97 1/2	+ 1/2	81	72	11	C. C. & C. S. L. 4 1/2s. 79	78	79	+ 1	..
97	90 1/2	1	BALD. LOCO. 5s.. 93 1/2	93 1/2	93 1/2	+ 1/2	84 1/2	79	1	C. C. & C. S. L. 4 1/2s. 70	69 1/2	70	+ 1/2	..
70 1/2	64 1/2	23	Balt. & Ohio 4s.. 71	70 1/2	71	+ 1/2	74 1/2	62 1/2	2	C. C. & C. S. L. 4 1/2s. 67	67	67	+ 1/2	..
87 1/2	79 1/2	36	Balt. & O. pr. 1. 3 1/2s. 87 1/2	86 1/2	87 1/2	+ 1/2	84 1/2	77	1	C. C. & C. S. L. 4 1/2s. 83 1/2	83 1/2	83 1/2	+ 1/2	..
98 1/2	87 1/2	137	Balt. & Ohio 6s.. 92 1/2	91 1/2	91 1/2	+ 1/2	78	76	43	Col. Industrial 5s.. 71	71	71	- 1/2	..
71 1/2	65	238	Balt. & Ohio cv. 4 1/2s.. 71 1/2	70	71	+ 1/2	75	75	43	Col. & So. ref. 4 1/2s.. 76 1/2	76 1/2	77 1/2	+ 1/2	..
74	66	36	Balt. & Ohio cv. 4s.. 73	72 1/2	72 1/2	+ 1/2	82	78 1/2	2	Col. & H. Ave. 5s.. 12	12	12	- 1/2	..
68	61 1/2	23	B. & O. P. L. E. & W. Va. 4s.. 68	67	68	+ 1/2	103 1/2	99	58	Comp. Tab. Rec. 4s. 80	80	80	+ 1/2	..
84	61 1/2	1	B. & O. P. J. & M. Div. 3 1/2s.. 81 1/2	81 1/2	81 1/2	+ 1/2	82 1/2	78	1	C. & H. 4s.. 67	67	67	+ 1/2	..
57	60 1/2	8	B. & O. S.W.Div. 3 1/2s. 83 1/2	82 1/2	83 1/2	+ 1/2	106	100	1	DEL. & HUDSON 7s. 104 1/2	104 1/2	104 1/2	- 1/2	..
50 1/2	50 1/2	28	B. & O. T. & C. 4s.. 56	54 1/2	55 1/2	+ 1/2	98 1/2	96 1/2	3	D. & H. Ien. eq. 4 1/2s. 98 1/2	98 1/2	98 1/2	+ 1/2	..
52 1/2	47 1/2	1	Battle Creek & S. 3s. 52 1/2	52 1/2	52 1/2	+ 1/2	86	78	50	D. & H. cv. 5s.. 85	84 1/2	85	+ 1/2	..
105 1/2	100 1/2	45	Bell Tell. Fa. 7s.. 105	104 1/2	105	+ 1/2	66 1/2	62 1/2	11	D. & H. eq. 4s.. 80	80 1/2	80 1/2	+ 1/2	..
82 1/2	74 1/2	20	Beth. Stl. p. m. 5s.. 78 1/2	77 1/2	78	..	47 1/2	40 1/2	30	D. & R. G. 1st ref. 4s. 45	44 1/2	44 1/2	- 1/2	..
87	78	12	Beth. Steel ref. 5s.. 80	80 1/2	80 1/2	+ 1/2	72 1/2	67 1/2	3	D. & R. G. Imp. 5s.. 71	70	71	+ 1/2	..
95	80 1/2	12	Beth. Steel ext. 5s.. 93	92 1/2	93	+ 1/2	48 1/2	40	2	Dea. M. & Ft. D. 4s. 45	44 1/2	44 1/2	- 1/2	..
86	80	7	Braden Copper 6s.. 85	84	85	+ 1/2	80 1/2	80 1/2	2	Det. City Gas 5s.. 89 1/2	89 1/2	89 1/2	+ 1/2	..
81 1/2	76	10	B'klyn Edis. gen. 5s. 82	82	82	+ 1/2	82 1/2	76 1/2	6	Ed. Edison ref. 5s. 82	81 1/2	82	+ 2	..
93	87 1/2	11	B'klyn Edis. gen. 6s. 93	92 1/2	93	+ 1	90	86 1/2	1	Dot. Edison col. tr. 5s. 89	89	89	+ 1/2	..
100 1/2	96	34	B'klyn Ed. gen. 7s.. 100	100	100	+ 1/2	63 1/2	57	33	Dot. Edison ref. 6s.. 90	89 1/2	90 1/2	+ 1/2	..
101 1/2	96	47	B'klyn Ed. gen. 7s.. 101	100 1/2	101 1/2	+ 1/2	70	74 1/2	7	Dot. United 4 1/2s.. 59	58	58	- 1/2	..
33	25	1	B. R. T. ref. cv. 4s.. 31 1/2	31 1/2	31 1/2	+ 1/2	104 1/2	102	13	D. River Tun. 4 1/2s. 70 1/2	70 1/2	70 1/2	+ 1/2	..
56 1/2	40 1/2	38	B. R. T. 7s. 1921.. 53 1/2	52 1/2	53 1/2	+ 1/2	100 1/2	98 1/2	10	Duquesne Ld. 6s.. 93 1/2	93 1/2	93 1/2	- 1/2	..
55 1/2	41	33	B.R.T. 7s.. 21.c.of d.. 53 1/2	52 1/2	53 1/2	+ 1/2	92	92	1	E.T. V.A. & G. DIV. 5s. 92	92	92	- 1/2	..
52 1/2	33	33	B.R.T. 7s.. 21.c.of d.. 52 1/2	52 1/2	52 1/2	+ 1/2	58 1/2	51	50	Erie 1st con. 4s.. 57	55 1/2	57	+ 1/2	..
68 1/2	58 1/2	10	B'klyn Edis. gen. 5s.. 68 1/2	68 1/										

Stock Exchange Bond Trading—Continued

High	Low	Sales	High	Low	Last	Ch'ge	Net	High	Low	Sales	High	Low	Last	Ch'ge	Net	Range, 1921	High	Low	Sales	High	Low	Last	Ch'ge	Net	
75	67 1/2	8	Ore. W. R.R. & W. 48	73	71	71	—	5%	89	80	6	So. Ry. M. Div. 5s.	84	83	84	—	100.50	94.00	1	Lib. 2d ev. 4% s. 32-47.95.70	95.70	95.70	—	30	
70	65	1	PAC. COAST 1st 5s	65 1/2	65 1/2	65 1/2	+ 1/2	1%	105	101	46	Stand. Oil of Cal. 7s.	104 1/2	103 1/2	104 1/2	+ 1/2	92	12.88.00	3111 1/2	Lib. 3d 4% s. 1928-1929	92.12	91.84	92.04	+ .16	
81	65	28	Pac. Gas. & El. 5s.	79	80	80	+ 1	—	91	85	5	Steel & Tube 5s.	92 1/2	92 1/2	92 1/2	+ 1/2	99.04	88.40	123 1/2	Lib. 3d 4% s. 28-reg. 92.04	91.70	91.92	+ .16		
100 1/4	94 1/2	32	Packard Mt. Car. 5s	97 1/2	96	97 1/2	+ 1/2	1%	72	67	9	Ter. St. L. pf. 4s.	72	71 1/2	72	+ 1	88.60	85.74	622 1/2	Lib. 4th 4% s. 33-38.88.18	87.90	88.12	+ .22		
79	73 1/2	1	Pac. P. & L. 1st & r. 5s	78 1/2	78 1/2	78 1/2	+ 3/4	1%	74	66	13	Texas & Pac. 1st 5s.	80 1/2	79 1/2	80 1/2	+ 1/2	88.30	85.46	96	Lib. 4th 4% s. 33-38.	—	—	—	—	
88 1/2	82 1/2	4	Pac. Tel. & Tel. 5s.	87	87	87	+ 1/2	1%	—	—	5	Tox. & P. La. 1st div.	76	76	76	+ 2	—	—	—	—	—	—	—	—	
94	81	4	Pan. Am. P. & Tel. 7s	90	90	90	+ 1	—	—	—	—	B. & L. 5s.	71	70 1/2	70 1/2	+ 1/2	—	—	—	—	—	—	—	—	
92	81	130	Penn. gen. 5s.	88 1/2	87 1/2	88 1/2	+ 1/2	1%	39	23	324	Third Av. adj. 5s.	39	33	37 1/2	+ 4/2	—	99.08	95.80	2958	Vict. 3% s. 1922-23.	99.08	98.94	99.04	+ .04
85 1/2	76 1/2	4	Penn. gen. 1948.	88 1/2	81 1/2	81 1/2	+ 1/2	1%	39	25	324	Third Av. adj. 5s.	39	33	37 1/2	+ 4/2	—	99.10	95.86	14789 1/2	Vict. 4% s. 1922-23.	99.10	98.94	99.04	+ .04
83	76	2	Penn. gtd. g. 48.	81 1/2	81 1/2	81 1/2	+ 1/2	1%	98	90 1/2	90	Tide W. Oil 6 1/2% cts.	96 1/2	95 1/2	96 1/2	+ 1/2	99.04	88.40	622 1/2	Lib. 4th 4% s. 33-38.	87.90	88.12	+ .22		
91 1/2	83	10	Penn. consol. 4% s.	86	86	86	+ 1	—	75	65 1/2	1	Tol. & O. C. gen. 5s	75	75	75	+ 4	—	—	—	—	—	—	—	—	
82 1/2	74 1/2	96	Penn. gen. 4 1/2% s.	81 1/2	80	81	+ 1/2	1%	78 1/2	73	8	Tol. St. L. & W.	76	76	76	+ 2	—	—	—	—	—	—	—	—	
84	81	3	Penn. gen. 1943.	81 1/2	81 1/2	81 1/2	+ 1/2	1%	—	—	—	pr. 1. 3% s.	76	76	76	+ 2	—	—	—	—	—	—	—	—	
101 1/2	94 1/2	379	Penn. 6 1/2% s.	101 1/2	100	100	+ 1/2	1%	53	45	3	Tol. St. L. & W.	45	45	45	+ 1	72 1/2	66 1/2	8	Argentine 5s.	71	71	71	+ 1/2	
106	100	42	Penn. gen. 7s.	104 1/2	103 1/2	104 1/2	+ 1/2	1%	15	15	1	Tol. St. L. & W.	45	45	45	+ 1	49	40 1/2	32	Chinese Gov. 5s.	48 1/2	48 1/2	48 1/2	+ 1/2	
85 1/2	77 1/2	30	Peru. Marq. 1st 5s.	81 1/2	81 1/2	81 1/2	+ 1/2	1%	84 1/2	78	79	UNION PAC. 1st 4s.	82	83	83	+ 1/2	101 1/2	93 1/2	55	City of Berne 8s.	101 1/2	100 1/2	100 1/2	+ 1/2	
97 1/2	88	202	Phila. Co. ex. 5s.	92 1/2	97 1/2	96 1/2	+ 1/2	1%	80 1/2	73	77	Union Pac. 1st ref. 4s.	79	79	79	+ 1	84 1/2	74	19	City of Bordeaux 8s.	84 1/2	83 1/2	84 1/2	+ 1/2	
61 1/2	54	10	Peoris. & El. 1st 4s.	58	57	58	+ 1	—	87 1/2	81	140	Union Pac. 4c. 87 1/2	86	87 1/2	87 1/2	+ 1	101 1/2	94 1/2	43	C. of Christiania 8s.	101 1/2	100 1/2	101 1/2	+ 1/2	
73 1/2	63 1/2	2	Philippines Ry. 4s.	39 1/2	39 1/2	39 1/2	+ 1/2	1%	101 1/2	94 1/2	29	Union Pac. 6s.	100	99	99	+ 1/2	80	72	111	City of Copenhagen 5s.	80	79 1/2	79 1/2	+ 1/2	
42	36	2	Portland Ry. 5s.	73 1/2	73 1/2	73 1/2	+ 1/2	1%	102	100	4	UN. TAN. CAR. 4c. 78.101 1/2	101 1/2	101 1/2	101 1/2	+ 1/2	85	74 1/2	17	City of Lyons 6s.	84	83 1/2	83 1/2	+ 1/2	
73 1/2	69	1	Portland Ry. 5s.	73 1/2	73 1/2	73 1/2	+ 1/2	1%	76	65	3	UN. R. R. s. f. 4s.	84	85	85	+ 1/2	66	43	20	City of Tokyo 6s.	65	65	65	+ 1/2	
84	83 1/2	4	P.C.C. & S. L. 5s.	83 1/2	83 1/2	83 1/2	+ 1/2	1%	76	65	1	UN. R. R. s. f. 4s.	84	83 1/2	84	+ 1/2	84 1/2	74	23	City of Marseilles 6s.	84	83 1/2	84	+ 1/2	
87	79	15	P.C.C. & S. L. 5s.	85	84 1/2	84 1/2	+ 1/2	1%	36	1	UN. R. R. s. f. 4s.	84	85	85	+ 1/2	100	94	95	City of Paris 6s.	94 1/2	94 1/2	94 1/2	+ 1/2		
68 1/2	57 1/2	24	Publie Service 5s.	86	87 1/2	86	+ 1/2	1%	88	79	4	U. S. Realty & I. 5s.	88	87 1/2	87 1/2	+ 1/2	102	94 1/2	83	City of Zurich 8s.	102	100 1/2	101 1/2	+ 1/2	
83	71 1/2	77	READING gen. 4s.	77	76	77	+ 1/2	1%	100	94 1/2	7	U. S. Rubber 7s.	99	99 1/2	99 1/2	+ 1/2	103	95 1/2	63	Dan. Mun. s. f. 8s.	102 1/2	101 1/2	102 1/2	+ 1/2	
87	72 1/2	1	Read. J. C. col. 4s.	78 1/2	78 1/2	78 1/2	+ 1/2	1%	79 1/2	75	65	T. L. L. & W. 1st & 2nd 4s.	80	80	80	+ 1/2	96	85 1/2	34	Dom. of C. 5s.	1926	94 1/2	94 1/2	+ 1/2	
86 1/2	81	1	Rep. I. & S. 5s.	84 1/2	84 1/2	84 1/2	+ 1/2	1%	100	94 1/2	87	U. S. Rubber 7s.	99	99 1/2	99 1/2	+ 1/2	94 1/2	87 1/2	37	Dom. of C. 5s.	1929	94 1/2	93 1/2	+ 1/2	
68	61 1/2	10	Rio G. & W. 1st 4s.	68	66	66	+ 1/2	1%	100	94 1/2	87	U. S. Rubber 7s.	99	99 1/2	99 1/2	+ 1/2	93 1/2	87 1/2	37	Dom. of C. 5s.	1931	90 1/2	89 1/2	+ 1/2	
56	47 1/2	3	Rio G. & W. 2d 4s.	56	56	56	+ 1/2	1%	96 1/2	92 1/2	9	U. S. Steel 5s.	94	94	94	+ 1/2	91 1/2	83 1/2	47	Dom. of C. 5s.	1931	90 1/2	89 1/2	+ 1/2	
69 1/2	64 1/2	42	R. L. A. & L. 4s.	69	68	69	+ 1	—	81	76	1	U. S. Steel 5s.	93	93	93	+ 1/2	102 1/2	98 1/2	33	Dom. Repub. 5s.	79 1/2	79 1/2	79 1/2	+ 1/2	
69 1/2	64 1/2	3	Rome, W. & Co. 5s.	98 1/2	98 1/2	98 1/2	+ 1/2	1%	95 1/2	93 1/2	20	Utah P. & L. 5s.	80	79 1/2	80	+ 1/2	101 1/2	97 1/2	41	French Govt. 8s.	101 1/2	100 1/2	101 1/2	+ 1/2	
80 1/2	79 1/2	83	St. L. I. M. & S. 5s.	89 1/2	88 1/2	88 1/2	+ 1/2	1%	76 1/2	72	1	Vandalia con. 4s.	74 1/2	74 1/2	74 1/2	+ 1/2	96 1/2	94 1/2	44	French Govt. 7 1/2%.	96 1/2	95 1/2	96 1/2	+ 1/2	
75	67 1/2	31	St. L. I. M. & S. & Co.	89 1/2	89 1/2	89 1/2	+ 1/2	1%	94	90 1/2	7	Va. Car. Chem. 7s.	92 1/2	91 1/2	91 1/2	+ 1/2	87 1/2	85 1/2	34	Dom. of C. 5s.	1926	94 1/2	93 1/2	+ 1/2	
71 1/2	64 1/2	22	St. L. I. M. & S.	70 1/2	69 1/2	70 1/2	+ 1	—	85	79	3	Va. Car. Chem. 7s.	86	86	86	+ 1/2	104 1/2	97 1/2	34	Dom. of C. 5s.	1927	94 1/2	93 1/2	+ 1/2	
70	64 1/2	1	River & Gulf 4s.	69 1/2	69 1/2	69 1/2	+ 1/2	1%	85	79	32	Virginia Ry. 5s.	83	83	83	+ 1/2	104 1/2	97 1/2	34	Dom. of C. 5s.	1928	94 1/2	93 1/2	+ 1/2	
70	64 1/2	1	River & Gulf 4s.	69 1/2	69 1/2	69 1/2	+ 1/2	1%	66	60 1/2	6	Va. S. W. con. 5s.	66	66	66	+ 1/2	104 1/2	97 1/2	34	Dom. of C. 5s.	1929	94 1/2	93 1/2	+ 1/2	
90	87	13	St. L. & F. R.																						

The Annalist Barometer and Business Index Line



THE Annalist Business Index Number for July is 187.5. Stocks for July made a high of 84.59 and a low of 80.91.

Since the Index line did not alter its direction, there is no change indicated in the forecasts made last November. These were that the long bear market which had existed throughout 1920 and the latter part of 1919 would terminate in November or December, and that a rally would occur in January, and that this would be followed by a relapse, at the conclusion of which security prices would commence an upward movement, presumably of long termination. To the extent that it has enabled these forecasts to be judged by facts, they have been correct. The bear market did terminate in December, a rally occurred in January and the relapse, which as yet seems not to have run its course, did begin in the latter part of February. No time was fixed for the termination of this relapse, and there is nothing in the Index line to enable such a time to be determined. The only indication which may be given now is that at the conclusion of the present depression security prices should start on a long-continued upward rise.

The forecast was made that business activity would not be resumed before August. It is still too early to determine to what extent there has been a revival of business activity, but there can be no doubt that business has begun to take a turn for the better, thus fulfilling the prediction of last November.

EVENTS of the last week have served to intensify the belief that the period of business depression is passing and that from now on the view into the future will hold brighter prospects than have been discernible for many a day. It is altogether too early to say that we are experiencing a trade revival, for such a phrase means rather that a period of prosperity has come upon the industries of the country than that such a happening is in prospect. But taking the signs as they develop from day to day there cannot be other than a re-establishment of confidence even in the minds of those who have been ultra-pessimistic. It was inevitable that in the downward course of prices the pendulum should swing too far, and it was also inevitable that some time there would be a turn upward. From the developments in this industry and that, it seems that a better tone prevails even though the influx of new business is not by any means of large proportions. But is it significant that new business is developing? It is significant that losses have been written off, that readjustments have been completed; in short, that the foundation has been established for an upbuilding of trade.

The increase in pig iron production announced during the week, the increase in steel ingot production, the upturn in cotton, and factors of similar portent, while not necessarily definite barometers, are certainly signs which cannot be overlooked as indicating that a change has come over the business life of the country. It may be a long time before there will be anything that can be termed a boom in business, for there are elements entering into the situation which make for complexity. Unemployment and consequently lack of purchasing power on the part of the public cannot be ignored in the economic situation. Then, too, there has come upon the purchasing public a spirit of conservatism in expenditures—fostered by the banking institutions—which has limited the extravagance which played such an important rôle in sending prices to the unprecedented peaks which were established last year. It must be admitted that while this is meritorious, that, nevertheless, the purchasing power has been curtailed. Also, it is difficult to gauge just how much remains of what was the buyers' strike. That there is some doubt on this point is indicated by the reluctance on the part of manufacturers to make free purchases of raw materials for future use on anything approximating the scale that prevailed a year ago. And this condition exists despite the fact that prices have been of the bargain-counter variety for a long time and continue to be of that type in certain leading commodities.

The upturn in the cotton market was probably one of the most important developments that has come to light recently. The rebound from cotton at 11 cents to cotton at better than 22 cents was accomplished in a twinkling and was a recognition of the possible shortage of this staple as compared to the world need. Some months ago eyes were turned to the carryover from last year's stock rather than to this year's planting, and it came as something of a shock to find that the estimated production was not only the lowest in many years, but not far removed from the lowest on record. Liverpool was responsible

for the spirited flurry of the last few days, in which quotations moved up and down with a violence that has not been seen for a number of years. While much of the earlier gain was lost there is no one who believed but that cotton has turned the corner and that from now on the price will be more in accord with production costs.

In other directions the line of demarcation noting the turn is not so clearly discernible, but it is becoming clearer, and an orderly readjustment of industry to face increasing demands has been accomplished. This upturn in cotton should do much to improve the banking situation in the South, to free the frozen credits and allow of greater credit elasticity. In the West the grain movement is accomplishing the same results, and the improved banking situation which has been strikingly apparent in the East is spreading throughout the country and thereby tending to re-establish confidence.

Stocks

IMPROVEMENT, which began hesitatingly, but which has continued steadily during the week as stock after stock joined in the upturn and forged into line with the general market, has accomplished a great deal in driving away the fog of pessimism in which the financial district has been enveloped for many months, and has brought cheer to stockholders, scattered far and wide. Optimism of a confident and assertive character, however, has been lacking, and advances have been restricted for this reason. The public is not yet in the market. The advance in some stocks has been very great, as measured from the low of the year, it is true, but it must be pointed out that the market is yet a professional one, that it is in the hands of a very few men, who are working with might and main to arouse an interest which seems to have withered.

It cannot be doubted, however, that factors which combine to put the market up or down now weigh heavily on the constructive side. The wild advance in the cotton market had widespread ramifications, the principal one of which was a sympathetic rise in the fertilizer shares. The news of the day has been of more constructive nature, too, than it was a month ago, and while the day-to-day record includes a few more dividends cut or passed and earnings statements which are far from bright, yet these are given only scant and passing attention, and the market appears disposed to look to the future rather than to any record of the past for its cue.

The oil controversy with Mexico evidently has been passed. This in itself is a powerfully constructive factor, for it means the resumption of crude oil shipments from the fields of the republic and a consequent resumption of earnings by a half dozen or so leading corporations whose stocks are market leaders. Details of the settlement have not been announced, but are understood to include a tax based on the price of crude oil in the open market.

In the railroad department standard stocks have kept active pace with the industrials. Improved earnings, effected through transportation economies, some increase in traffic, most of it in the agricultural regions, and the effect of the reduced wages have combined to give financial statistics of the railroads a tinge of improvement. Reports thus far made to the Interstate Commerce Commission by 192 Class I railroads operating more than 227,000 miles show a net operating income for July of \$68,451,000, as compared with a deficit of \$11,452,000 in July of 1920. There are eleven Class I roads yet to submit their July reports, but it is possible that the total net operating income for the month will be between \$70,000,000 and \$75,000,000. Such a showing would mean that the Class I roads would have earned nearly 3 per cent. of the 8 per cent. called for under the Transportation act.

An advancing stock market has many by-products of a cheerful nature, and by-products calculated to inspire confidence and increasing optimism as the days go by. The present market is no exception to this rule. It is one of the exhibits in the total of cumulative evidence that conditions—financial conditions, at least—have "turned the corner" and are on the upswing. It will take the market, it is estimated, some time to get into its stride. It is perhaps out of the question to expect an old-fashioned "bull" market at this time. It is out of the question for many reasons. Buying power has been restricted. Those with funds are turning to investment rather than speculative or semi-speculative securities. Lastly, a resumption of the speculative orgy which caught the country in its grasp in the Fall of 1919 will never again be permitted by those who have power to stop it, by an advance in money rates. But there is opportunity for moderate advances; for a discounting of the improved balance sheets and of the fact that more wheels are turning than there were a month ago.

Bonds

THE market of the last week presented a state of affairs which was regarded as rather contradictory and in many respects showed aspects which were puzzling to many who usually have well substantiated theories with regard to most everything that takes place. With the market strong and investors consistent in their buying there was a dearth of issues, and two which were put out by one house went in almost record time. There is no lack of new financing in the air, but seemingly none of it has progressed out of the conference room stage in time to take advantage of what was a very opportune moment. The shelves of most dealers have been gradually cleared and the salesmen of many houses have very little to offer except open market issues. Two of the obvious reasons for this situation are the fact that many estates are not in the market until their tax situations have cleared up, which may be around the first of next month, and the other is the inertia which credit is showing, as indicated by the heavy Federal Reserve ratio.

While some decrease is noted in the latest figures published by the system the improvement is by no means marked.

It is expected that after the foreign governments have taken their share of New York funds foreign enterprises will be in the market for money and also some of the

municipalities which are in any way known to American investors. The inevitable is more than likely to occur in the matter of the German loans, and it is confidently expected that in the near future this Government will be in the market. The results of the German financing of their reparations debts will be closely watched in this country in order to line up the real status of Germany's credit.

The market of the last week, on the whole, was quite strong, and very few recessions from the general advance were noted, and these occurred in minor issues. The Federal Government 7½s were stronger, selling up to 96½, and the demand for this issue was fairly strong. The French 8 per cents were at a premium of one point and fractions, and held a good market throughout the week. The Swiss Government 8 per cents were at 107, which marks a consistent advance.

The Japanese Government 1s was also strong, with the 4½ per cents at 80½ and the second series quoted fractionally lower. The 4 per cents were at 72½. It is thought that this market is being quietly drained for this Government's account and that this fact in some measure accounts for the strength of these issues. The United Kingdom loans were up, with the 5½s of 1922 at 98½, the 5½s of 1929 at 90½, and the 5½s of 1937 were up to 89½. The Uruguay 8 per cents were static around 99½ as were the Sao Paulo 8 per cents at 97½.

The Brazilian 8 per cents were at 99½ and the Chile 8 per cents were slightly under 99. The railroad bond market was also strong, with the Hill issues selling up for heavy premiums. The Northern Pacific-Great Northern 7s were at 102½. The Atchison, Topeka and Santa Fe 6s were at 102½ and the Great Northern 7s were at 102½. The Atchison general 4s were at 78½ and the adjustment 4s were at 71½. The Baltimore & Ohio prior lien 3½s were at 87½ and the 6s sold at 92, while the convertible 4½s were at 70½.

The Canadian Northern 7s sold at 104 and the recently issued 6½s were at 100½. The Southern Pacific collateral 4s were at 70 and the convertible 4s were at 82½. There was considerable activity in the Frisco Railroad list, the prior lien 4s selling at 63 and the 5s at 75½, while the 6s of this series were at 89½. The Pennsylvania issues were quite active and maintained quite an amount of strength. The general 4½s were at 80½ and the general 5s at 88. The 6½s were at 101, while the gold 7s sold up to 104. The Reading general 4s were at 77 and the West Shore 4s were at 73½.

Several of the industrial issues were active during the week, but in general this phase of the market was very quiet. The du Pont 7½s were at 99 and the Goodyear 8s were at 101½. The Atlas Powder 7½s were at 97½. The Cerro de Pasco convertible 8s were quoted at 109½.

The public utility market was extremely quiet with little interest being evinced by investors. The Bell Telephone of Pennsylvania 7s were at a premium of about 5 points and the Northwestern Bell Telephone 7s were at 103, but aside from these two issues there was little change in the market.

Money

PROBABLY the best indication of the fact that money has assumed a permanent trend toward an easier position is to be found in the fact that on its new financing, announced during the week by the United States Treasury Department, the rate has been cut one-quarter of 1 per cent. all around. The combined offering amounts to \$600,000,000 and is of three-year 5½ per cent. notes, maturing Sept. 15, 1924; six months' 5 per cent. Treasury certificates due March 15, 1922, and one-year 5½ per cent. Treasury certificates, due Sept. 15, 1922. The combined issue is the largest single offering by the Government since the war. It is the second of such note issues, the previous one having been for \$311,000,000 on June 15. The paring down of the rate on the Treasury Department's paper, which heretofore has always been very heavily oversubscribed, is considered by bankers a clear indication of the decidedly easier credit situation and the expectation that money rates will continue to work lower. The attitude of investors in all parts of the country toward the new issue will be watched with great interest. Preliminary subscriptions have been extremely heavy.

The fluctuation in money rates during the week has indicated the rather wide gulf which exists, in their own opinions, at least, between those who would borrow money and those who have money to lend. On several days, despite the rate of 5 to 5½ per cent. which has ruled on the New York Stock Exchange, some considerable sums have gone begging and have been returned to the banks, unlet. Requirements for the market are a trifle heavier than they have been for most of the Summer, due to the renewed activity of stocks. However, the figure is still abnormally small.

It is in the time money department that real competition has occurred, and the result has been a reduction of the rate, by some of the big dealers, to 5½ per cent. for the thirty and sixty day periods, in comparison with the quoted figure of 5½ to 6 per cent. It has been more than six weeks since the 5½ per cent. figure has been reported from the time market, and the event, naturally, caused considerable jubilation. Demand, even at this figure, is not heavy. Borrowers have been able to fill their requirements in the call market thus far without resorting to takings for stated periods. So long as this condition exists time money is likely to sag, although funds which may be retained over the year end are rather more in request than they have been during any other week recently.

Commercial paper brokers report a broadening market for most bills, with the average rate about 6 per cent., with a few discounted at 6½ per cent. and some very exceptionally good names going at 5½ per cent. There have not been enough of the latter, however, to make the rate quotable. Country banks are doing the bulk of the buying, with funds usually found at work in ordinary commercial and agricultural channels. The seasonal demand from these sources, although heavier than two weeks ago, or even last week, have yet to make their influence felt to any considerable extent.

The statement of the Federal Reserve system as a whole exhibited but slight change over the previous week, although the New

York bank's ratio was lower, owing to a shift to the interior of a part of the gold reserve and an increase in discounts, due to increased business activity all along the line. For the system as a whole the ratio of total reserves to deposits and Federal Reserve liabilities combined now stands at 66.2 per cent., as compared with 66.8 in the previous week and 42.8 per cent. in the corresponding week last year. For the New York bank the ratio is 72.9, as compared with 75.5 per cent. in the previous week and 39.5 per cent. in the corresponding week last year. The most apparent change in the New York position was a decline in the total gold reserve from \$922,825,000 to \$904,397,764 and an increase in discounts for member banks from \$195,162,000 in the previous week to \$211,159,256 last week.

Foreign Exchange

THE weakness in German marks, which carried them to the low point of 1.0075 cents per mark—establishing a new low record—was the outstanding feature in the foreign exchange market last week, although the erratic course of the mark had but small effect on the balance of the market, and fluctuations, as a matter of fact, were not extreme or particularly erratic. The sudden weakness in marks was attributed to both internal and external factors. Cables from Germany brought the news that a sudden loss of confidence in the currency of the country by the people, and their anxiety to convert paper marks into stocks or bonds, payable in gold, had resulted in such wild speculation that it had become necessary to close the Bourse for a week. Pressure from exterior sources, too, was unusually heavy. One of the international banks sold 10,000,000 German marks each day during the week, and it was reported that these sales were to rebuild German balances here in order that a mid-September obligation of some \$40,000,000, owed by the Government of Germany to American packers, might be met. The fact that Germany had to dip into gold and silver reserves in the Reichsbank to meet her reparations obligation was a disturbing influence on the mark, reducing, of course, the metal reserve to abnormal proportions.

Such pressure as has been exerted against sterling and francs during the last week has been the normal and seasonal coming to market of cotton and grain bills, particularly the former. British textile manufacturers are very heavy purchasers of the staple in the American market and their bills, of course, are coming into the market from day to day in order that their obligations on this side of the Atlantic may be discharged. The offering of these bills has been, to a large extent, offset by reports of improved conditions in Great Britain's foreign trade. Figures for July indicate increases of \$8,170,000 in the exports of British products and an increase of re-exports of foreign goods of £630,000, compared with the previous month. Imports increased £7,820,000 during the same period, thus reducing the unfavorable balance of trade by £1,000,000. In view of the fact that July is usually a dull month, this showing is all the more impressive.

The fluctuations of francs, lire and guilders followed sterling in the ups and downs of the week's movement, and all of them have exhibited a mid-Summer apathy which has spelled neglect. Speculators have turned their attention almost exclusively to sterling, dollars and marks as the mediums for their operations. The high for the week of francs was 7.69½, as compared with the low of 7.46; while the high of lire was 4.43 and the low was 4.29, and the high of guilders was 31.32.

Gradual improvement in the exchanges of southern republics is to be noted as the credits which have been frozen solidly for several months thaw out and return, after many weeks, to the normal channels. Checks on Buenos Aires, for instance, are now selling at 69 cents, a gain of nearly 6 cents in as many weeks. One of the reasons for the strength in this exchange is the fact that negotiations for a \$50,000,000 loan in the United States are nearing completion and may be concluded within a short time. This loan has been simmering on the financial fires for two years. It will be recalled that a year ago last May a \$50,000,000 Argentine loan matured in New York. At that time Argentina refused a refunding loan from American bankers because the rate was too high and secured accommodations in London. Twice since that time the loan has been under negotiation here and twice relations have been suddenly broken off. The belief is generally expressed that this time it will go through.

Shipping

IN line with its policy of retrenchment the Shipping Board has ordered the immediate withdrawal of one-third of all tonnage assigned to managing agents who have been operating Government-owned ships at a loss. Since June 1 there has been a total of 107 Shipping Board freighters retired from commercial service and tied up. It has been estimated that the decision will save the American taxpayers millions of dollars. Officials of the Shipping Board insist that the retrenchment move has by no means reached its height. A survey of the whole situation has been made by the Shipping Board to ascertain the financial results obtained by all operators.

The reorganization of the Shipping Board, under Chairman Lasker, has proceeded to the point where the Commissioners are in a position to take up new matters. The attitude of the board with regard to ocean freight rates will be indicated in the various conferences, and it is reported to be in favor of maintaining the present tariffs wherever possible. The belief in shipping circles is that rates will fall to lower levels rather than ascend because of the German competition and the 12,000,000 tons of ships which are now tied up.

The drive of the "pioneer purchasers" of Shipping Board tonnage for a readjustment of the initial prices has been started. Forty-two companies contracted to buy 426 ships from the Government for \$293,000,000. The board has received about \$40,000,000 in cash, the remainder being represented by notes secured by first mortgages. The Green Star Steamship Corporation has filed a petition with the Shipping Board asking for early action upon the question of reducing the

Future Bond Prices

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the banks and low interest rates. Owing to these low rates business was conducted on a more profitable basis than formerly. Industrial activity followed and the increased demand for goods was accompanied by a rise in commodity prices which began in 1896. The heavy supply of new gold continued and interest rates remained low—bond prices continuing to rise until 1902. Higher prices in time caused greater demands for funds and those demands gradually caught up to the greater credit supplies with a consequent rise in interest rates. Business, however, was ready to pay higher rates in view of the anticipation of large profits. The whole progress of the cycle was accelerated by the outbreak of the war. The demand for goods became insistent. Inflation of credit, out of all proportion to the ratio to the gold base previously observed, was accompanied by an increase in prices, great in the United States, but grotesque in countries of depreciated currencies. Economists may dispute as to whether the inflation of credit caused this particular phase of the rise in commodity

prices or whether the insistent and necessitous demand for goods forced a relation of credit restrictions—there is probably a measure of truth in both contentions. From the standpoint of this review the point is that owing to constantly rising prices profits were so large and the demand for capital on the part of Government and individuals was so great that interest rates inevitably rose to very high levels. The culmination of these tendencies has been discussed.

In matters of economics, as in the realm of physics, a violent action is followed by a reaction of corresponding intensity. It is inconceivable that the reaction from the hectic inflation recently prevailing will be spent in a few years to be succeeded by a renewed period of still higher prices and higher interest rates. The extraordinary occasion no longer exists. Any new movement toward a new period of inflation would start from a level of credit expansion and prices very high by comparison with that existing before the war; it would soon exhaust itself. The only reasonable viewpoint is that the peak of inflation is

past, that the tendency should be to scale down the top-heavy credit structure until it bears a more reasonable ratio to the gold base which supports it, and that the present recession in prices is but the first movement in a long trend which will continue with interruptions for years, each succeeding period of business activity being attained on lower price scale. The history of the past supports this view. The Napoleonic wars and our own Civil War were followed by long periods of declining prices. Falling prices are accompanied by a lower margin of profits, with their natural concomitant of lower interest rates. Bond prices should continue to rise for years to come.

The foregoing is written with respect to world-wide conditions. It is not probable that the effects of deflation from now on will be as marked in the United States as elsewhere. We have gained a large proportion of the world's gold and will probably retain it. The Federal Reserve system permits of a higher ratio of credit to a given gold base than did our former banking system. Prices have al-

ready undergone a tremendous shrinkage in this country—a shrinkage proportionately much greater than throughout the world generally. Nevertheless, it is probable that world-wide conditions will exert their influence in this country, and that interest rates will decline with interruptions for a long period of time.

Thus it may be said:

1. The short term movement of bond prices is strongly upward and will continue for some time to come.

2. Indications point to the beginning of a long term up movement which, with interruptions, will continue for years and will carry bond prices to much higher levels, but hardly to those reached in 1902.

3. Long-term investments should be made in securities, the safety of which is not dependent upon great industrial activity and a high rate of profits.

4. The investor in long-term bonds at this time will not only secure a high rate of interest, but will probably find his principal gain in purchasing power.

As a result of this review it is believed that the above conclusions are warranted with respect to future bond prices.

The Week in Canada

Continued from Page 244

owing to the coal strike, having been closed down for about three months.

"I think," remarked C. A. Bogert, President of the Canadian Bankers' Association, "the most gratifying feature about the situation at present is the active demand in Great Britain and Europe for Canadian foodstuffs. For the next two months more space has been taken from Canadian ports for shipment

to Europe than for many years past. We should look for an early marketing of Western grain, and with the proceeds in circulation we may expect a reduction in liabilities and increased activity in nearly all lines of business."

Both railway earnings and bank clearings continue in the meantime to decline. The total of the former for the Canadian Pacific Railroad and Canadian National Railways for August were \$25,525,530, a decrease of \$1,682,459. Bank clearings during the same month were \$1,286,576,076, a decrease of 15.9 per cent. Lower commodity prices would, of course, have an influence in the latter decrease.

It was a short time ago estimated that within the confines of Toronto and its suburbs there were 140 American branch factories. Still another is now to be added, the Durant Motors, Inc., of Flint, Mich., having purchased a large plant that was originally built during the war period for the production of munitions. The main building is 130 by 640, and plans call for the erection of a three-story addition of similar size. It is said the plant will turn out 100 cars a day. Other American manufacturers who have recently either opened branch factories in Canada or arranged to do so are Ruggles Motor Truck Company, Ltd., at London; American Bottle Cap Company, Seattle, at Victoria, B. C.; the Peter Smith Heater Company, man-Detroit, at Walkerville, Ontario; Dodge turers, Detroit, at Windsor, Ontario; Johns-Manville Company, a plant at Asbestos, Quebec, for the manufacture of finished asbestos products of various kinds. Over 600 of Canada's manufacturing plants owe their origin to parent companies in the United States, while only about 200 can trace their origin to British firms. Within the last week the English Electric Company, Ltd., of London, England, has purchased a plant at St. Catharines, Ontario, and will engage in the manufacture of electrical equipment and rolling stock for railways, orders for which it has already obtained from the Ontario Hydroelectric Commission.

Some have gone so far as to say that the bill in final form will have little in common with the bill as passed by the House. For the present the revenue legislation has received precedence, and there is no tendency to hurry where tariff is concerned. A commission soon to be appointed is to make a thorough investigation of conditions and some of its members will go abroad. It is possible that the bill may be adopted in final form late in November or early in December, but developments up to this time do not forecast such action.

There are a number of Republicans who believe that the longer the adoption of permanent tariff is delayed—up to a reasonable time, at any rate—the better it will be for the country and the party. These men urge that action be put off until next Spring and that the emergency tariff law be continued, by action of Congress, either until Jan. 1, 1922, or even a later date. It is their opinion that this law will serve as anti-dumping legislation and handle the situation satisfactorily. A definite policy will be adopted soon after Congress re-assembles on Sept. 21.

until Oct. 31, when the fiscal year closes. After that further flotations will be necessary. The Harbor Commission issue is part of an original \$25,000,000, of which \$14,000,000 has already been placed. But an interesting feature about the issue for which tenders are now being called is that it bears interest at 4½ per cent., a rate that has not obtained since pre-war days. It matures Sept. 1, 1953, and is payable in Toronto, New York and London.

Owing to the preliminary amount the courts have ordered the municipal authorities of Toronto to pay the street railway company when the former took over the company's franchise on Sept. 1, the latter has been unable to meet payment of the \$2,275,000 first mortgage bonds, which reached maturity on that date. Payment, however, will only be deferred until the purchase price of the street car system has been settled by arbitration, and in the meantime the old railway company will pay interest at the rate of 6 per cent. instead of the 4½ per cent. originally obtaining.

During the last two years the Toronto Street Railway Company has been operating at a loss, with the result that it was unable to meet either dividend payments or the percentage of the earnings to which the city was entitled under the franchise, the company failing in its efforts to obtain the consent of the civic authorities to an increase in the fares. Since, however, the system came under public ownership single fares have been raised to 7 cents, while the lowest under ticket purchase is 6 cents, and then only when \$3 worth are purchased at a time, whereas under private ownership the high was 5 cents and the low about 3.13 cents. Naturally the public, which voted strongly in favor of public ownership, is up in arms over the higher fares.

Owing largely to the influx of shipments from the United States there has for some days been an enormous glut of grain in the Harbor of Montreal. Although over 55,000,000 bushels had up to the end of August left the port, the 10,000,000-bushel capacity of the elevators there was unequal to providing accommodation, with the result that at one time some 2,000 cars were waiting to be unloaded. The Harbor Commissioners state, however, that the congestion will soon be relieved, for in addition to an additional new floating elevator which is being brought into service, at the middle of the week seventy-nine ocean vessels were in port for the purpose of tak-

ing on grain cargoes. By operating fifteen hours a day the elevator system of the harbor can handle during that period approximately 2,000,000 bushels of grain. It was announced in Montreal this week that about 70,000 railway cars were lying idle in Western Canada awaiting an announcement of the revision of freight rates before conveying the season's crops to ports.

Ship Mortgage Bonds to Solve the Marine Muddle

Continued from Page 248

is a risk, however, concerning which a law in this country has no force, i. e., when an American documented vessel has to get supplies and repairs in a foreign port where the law of the land gives liens of material men precedence over mortgages. This contingency seems remote, and if thought probable, could be guarded against by a protecting clause in the mortgage. If the repairs are the result of collision or marine risk insurance covers them. It is customary for vessels to outfit and to be repaired and overhauled in home ports, so that it is unlikely that obligations will be incurred in foreign ports in excess of the equity remaining in the vessel outside the mortgage. As in the Great Lakes plan, a clause limiting the mortgagor in the matter of supply and repair bills may be inserted to protect against this.

It was not easy to make a market for the Great Lakes ship mortgage bonds. A witness before the House Committee stated: "It has been a long work for us to build up the market for our vessel bonds. The American Shipbuilding Company at one time, I think, had \$10,000,000 of these bonds in its safe deposit box, and they could not market them. They came to me in 1903 and wanted to pay me a yearly salary if I would go out and talk up these bonds, and make a market for them in the United States. From that situation we have gradually worked out a market for vessel bonds."

If a scheme of financing ship construction and purchase could be worked out for the Great Lakes when the laws were not entirely favorable there seems to be no obstacle to the popularizing of ship mortgage bonds for ocean-going ships when a law has been drafted to facilitate the process, and to protect the participants. The successful disposal of our war-built merchant fleet depends quite largely on the development of such instruments.

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Do 1st 4s, 1932-47.	87.82	87.85	C. F. Childs & Co., 120 Broadway, N.Y.C. Rector 6731.
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Do 4%	8	10	Dunham & Co., 43 Exchange Pl., N.Y.C. Hanover 8300.
Do 5%	8	8½	Dunham & Co., 43 Exchange Pl., N.Y.C. Hanover 8300.
Do 5½	8	8½	C. B. Richard & Co., 29 Broadway, N.Y.C.

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NORWEGIAN AND SWISS ISSUES:			Pynchon & Co., 111 Broadway, N.Y.C. Rector 813.
Bergen, City of, Norway 8s sk fd. gold bonds, 1945—	98	100	Pynchon & Co., 111 Broadway, N.Y.C. Rector 813.
Bern, City of, Switzerland 8s ext. loan of 1920-45—	101	102	Pynchon & Co., 111 Broadway, N.Y.C. Rector 813.
Christiania, City of, 8s, 1945—	101	102	Pynchon & Co., 111 Broadway, N.Y.C. Rector 813.
Norway, Kingdom of, 8s, 1945—	103	104½	Pynchon & Co., 111 Broadway, N.Y.C. Rector 813.
fd. gold bonds, 1940—	104	104½	Pynchon & Co., 111 Broadway, N.Y.C. Rector 813.
Do 8s external dollar issue, '23	96	97½	Pynchon & Co., 111 Broadway, N.Y.C. Rector 813.
Swiss Confederation 8s, sk. fd. bonds, 1940—	106½	107½	Pynchon & Co., 111 Broadway, N.Y.C. Rector 813.
Do 5½% gold loan of 1919-29—	87½	88½	Pynchon & Co., 111 Broadway, N.Y.C. Rector 813.
Swiss Government 6s internal loan, 1922-25—	171	176	Pynchon & Co., 111 Broadway, N.Y.C. Rector 813.
Sweden, Kingdom of, 6s gold bonds, 1939—	89½	90½	Pynchon & Co., 111 Broadway, N.Y.C. Rector 813.
Zurich, City of, 8s sk. fd. gd. mun. ext. loan, 1945—	101	102	Pynchon & Co., 111 Broadway, N.Y.C. Rector 813.

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Do 4s, 1954	33	34	Pynchon & Co., 111 Broadway, N.Y.C. Rector 813.
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Do 6s, 1923	32	34	Pynchon & Co., 111 Broadway, N.Y.C. Rector 813.

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Do Premium 5s, 1920—	70	72	Dunham & Co., 43 Exchange Pl., N.Y.C. Hanover 8300.
Peruvian Restoration 5s, 1919—	67	70	A. A. Housman & Co., 20 Broad St., N.Y.C. Rector 8330.
Do Premium 5s	70	73	A. A. Housman & Co., 20 Broad St., N.Y.C. Rector 8330.
Do Int. Restoration 5s, 1919—	66	69	Pynchon & Co., 111 Broadway, N.Y.C. Rector 813.
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Do Treasury notes 5s...	41½	42	Pynchon & Co., 111 Broadway, N.Y.C. Rector 813.
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British Funding 4s...	260	270	Dunham & Co., 43 Exchange Pl., N.Y.C. Hanover 8300.
British 5s, 1922...	373	383	Dunham & Co., 43 Exchange Pl., N.Y.C. Hanover 8300.
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Do pf.	3% - Sep. 20	Sep. 12
Delaware & Hudson	2% Q Sep. 20	*Aug. 27
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Lehigh Valley	87% Q Oct. 1	Sep. 17
Do pf.	1\$25 Q Oct. 1	*Sep. 17
N. Y. C. & St. L. 2d pf.	1% Q Oct. 1	Sep. 10
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N. Y. C. & St. L.	5 A Sep. 30	Sep. 19
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Philadelphia Traction	.02 Q Oct. 1	Sep. 15
Fugue Sound P. & L. pf.	1% Q Oct. 1	Sep. 15
Springfield, R. & P. pf.	1% Q Oct. 1	Sep. 15
Tri-City Ry. & L. pf.	1% Q Oct. 1	Sep. 20
Twin City R. T. pf.	1% Q Oct. 1	Sep. 17
Un. L. & Rys. 1st pf.	1% Q Oct. 1	Sep. 15
Utah P. & L. pf.	1% Q Oct. 1	Sep. 15
West Penn. Rep. pf.	1% Q Sep. 15	Sep. 1
West End, Boston	\$.175 - Oct. 1	Sep. 15
West Indi. Electric	1% Q Oct. 1	Sep. 23
York Rys. pf.	.625c Q Oct. 31	*Oct. 1

BANK STOCKS.

Chase National	4 Q Oct. 1	*Sep. 23
Chase Sec.	\$.81 Q Oct. 1	*Sep. 23
Chatham & Phenix Nat.	4 Q Oct. 1	Sep. 17
Commerce	3 Q Oct. 1	*Sep. 23
Metropolitan	2% Q Oct. 1	Sep. 23
National City	4 Q Oct. 1	Sep. 23
National City Co.	1 Ex. Oct. 1	Sep. 23
Publie Nat.	4 Q Sep. 30	Sep. 23
Yorkville	5 Q Sep. 30	Sep. 21

TRUST COMPANIES.

Hudson	2% Q Sep. 30	Sep. 26
Lawyers Title & Trust.	1% Q Oct. 1	Sep. 15
Manufacturers, B'klyn.	3 Q Oct. 1	Sep. 20
Mercantile	2 Q Oct. 1	Sep. 15

INDUSTRIAL AND MISCELLANEOUS.

Adv. Rumely Co. pf.	1% Q Oct. 1	Sep. 15
Allied Chem. & Dye pf.	1% Q Oct. 1	Sep. 15
Allis-Chalmers Mfg.	1 Q Nov. 15	Oct. 24
Do pf.	1% Q Oct. 15	Sep. 22
American Cigar. pf.	1% Q Oct. 1	Sep. 15
Am. Art Wks. com. & pf.	1% Q Oct. 1	Sep. 15
Am. Bank Note pf.	1% Q Oct. 1	Sep. 15
Am. Beet Sugar pf.	1% Q Oct. 3	*Sep. 10
Am. Can. pf.	1% Q Oct. 1	*Sep. 15
Am. Car & Fdy.	3 Q Oct. 1	Sep. 15
Do pf.	1% Q Oct. 1	Sep. 15
Am. Express	2 Q Oct. 1	Sep. 16
Am. Fork & Hoe	1% Q Sep. 15	*Sep. 5
Am. Locomotive	1% Q Sep. 30	Sep. 13
Do pf.	1% Q Sep. 30	Sep. 13
Am. Public Service pf.	1% Q Sep. 30	Sep. 13
Am. Smelting pf.	1% Q Oct. 1	Sep. 16
Do pf. B.	1% Q Oct. 1	Sep. 16
Am. Smetl. & Ref. pf.	1% Q Oct. 3	*Sep. 10
Am. Sugar pf.	1% Q Oct. 3	Sep. 1
Am. Snuff	3 Q Oct. 1	Sep. 16
Do pf.	1% Q Oct. 1	Sep. 16
Am. Steel Foundries	.75% Q Oct. 15	Oct. 1
Am. Stores	\$.81 Q Oct. 1	Sep. 20
Do 1st & 2d pf.	1% Q Oct. 15	Sep. 20
Am. Tel. & Tel.	2% Q Oct. 15	Sep. 20
Am. Tobacco pf.	1% Q Oct. 1	Sep. 10
Ames-Holden pf.	\$.85 - Oct. 1	Sep. 10
Am. Woolen com. & pf.	1% Q Oct. 15	Sep. 15
Am. Window Glass M.	1% Q Oct. 1	Sep. 9
Do pf.	1% Q Oct. 1	Sep. 9
Am. Wm. & P. pf.	1% Q Oct. 1	Sep. 15
Armour & Co. pf.	1% Q Oct. 1	Sep. 15
Associated Oil	1% Q Oct. 25	Sep. 30
Atlantic Refining	5 Q Sep. 15	Aug. 22
Bailey & Co.	1% Q Oct. 1	Sep. 20
Belding-Corticelli pf.	1% Q Oct. 1	Sep. 1
Bethlehem Steel A. & B.	1% Q Oct. 1	Sep. 15
Do 86 pf.	2 Q Oct. 1	*Sep. 15
Do 75 pf.	1% Q Oct. 1	*Sep. 15
Borne-Scrymser	.20 A Oct. 15	Sep. 17
Borden Co. pf.	1% Q Sep. 15	Sep. 1
Do pf.	1% Q Dec. 15	Sep. 1
Brit.-Am. Tob. ord.	4 - Sep. 30	Sep. 10
Brit.-Am. Tob. ord.	2% - Sep. 26	Coup. 36
Calumet & Arizona Mtns.	Q Sep. 26	Sep. 9
Calif. Pet. pf.	1% Q Oct. 1	Sep. 15
Cambridge Iron	1% Q Oct. 1	Sep. 15
Canada S. S. pf.	1% Q Oct. 1	Sep. 15
Canada Gen. Elec. pf.	3/4% Q Oct. 1	Sep. 15
Can. Gen. Electric	2 Q Oct. 1	Sep. 15
Can. Locomotive	2 Q Oct. 1	Sep. 20
Do pf.	1% Q Oct. 1	Sep. 15
Case (J. L.) Thr. M. pf.	1% Q Oct. 1	*Sep. 12
Celluloid Co.	2 Q Sep. 30	Sep. 16
Do pf.	2 Q Oct. 1	Sep. 10
Cent. States Elec. pf.	1% Q Oct. 1	Sep. 10
Cent. Term. P. 1st pf.	1% Q Oct. 1	Sep. 20
Do 2d pf.	1% Q Oct. 1	Sep. 20
Chandler Motor	\$.150 Q Oct. 1	Sep. 20
Chasebrugh Mfg. pf.	1% Q Sep. 30	Sep. 14
Do pf.	1% Q Oct. 1	Sep. 15
Cities Service	1% M. Oct. 1	Sep. 15
Do pf. & B.	1% M. Oct. 1	Sep. 15
Cluett-Peabody pf.	1% Q Oct. 1	Sep. 20
Coca-Cola Co. pf.	3% - Oct. 1	Sep. 15
Commonwealth Finance	\$.81 Q Oct. 15	Sep. 30
Comp. Tab.-Recording	1 Q Oct. 10	Sep. 26
C. G. E. L. & P. (Bal.)	2 Q Oct. 1	Sep. 15
Continental Can. pf.	1% Q Oct. 1	Sep. 20
Corona Typew. 1st pf.	2 Q Oct. 1	.....
Do 2d pf.	1% Q Oct. 1	.....
Cramp & Sons Shipbldg.	1 Q Sep. 30	Sep. 15
Crucible Steel pf.	1% Q Sep. 30	*Sep. 15
Cuban-Am. Sugar pf.	1% Q Oct. 1	*Sep. 10
Davis Mills	1% Q Sep. 24	Sep. 10
Davol Mills	1% Q Oct. 1	Sep. 24
Detroit & Cleve. Nav.	2 Q Oct. 1	Sep. 15
Dominion Glass	1% Q Oct. 1	Sep. 15
Do pf.	1% Q Oct. 1	Sep. 15
Dominion Iron & S. pf.	1% Q Oct. 1	Sep. 19
Dominion Oil	1 M. Oct. 1	Sep. 10
Draper Corp.	3 Q Oct. 1	Sep. 3
Du Pont (E. I.)	2 Q Sep. 15	Aug. 31
Do deb. atk.	1% Q Oct. 25	Oct. 10
Du Pont de Nem. Pow.	1% Q Nov. 1	Oct. 20
Do pf.	1% Q Nov. 1	Oct. 20
Dunham (J. H.) & Co.	1% Q Oct. 1	Sep. 20
Do 1st pf.	1% Q Oct. 1	Sep. 20
Do 2d pf.	1% Q Oct. 1	Sep. 20
Eastman Kodak	2% Q Oct. 1	Aug. 31
Eastman Kodak	2% Ex. Oct. 1	Aug. 31
Eastman Kodak	5% Nov. 1	Sep. 30
Do pf.	1% Q Oct. 1	Aug. 31

RAILROADS.

Austin & Nw. 5s, J. & J.	1941.	85
Baltimore, Decatur & Cham- pag Ry. Co. 1st ref.	5s, '46.	81
Baltimore, G. & T. 1st ref.	5s, '38	78
Baltimore & Ohio Ry. Co. 1st ref.	5s, '55	60
Baltimore & Ohio Ry. Co. 1st ref.	5s, '56	52
Baltimore & Ohio Ry. Co. 1st ref.	5s, '57	50
Baltimore & Ohio Ry. Co. 1st ref.	5s, '58	48
Baltimore & Ohio Ry. Co. 1st ref.	5s, '59	46
Baltimore & Ohio Ry. Co. 1st ref.	5s, '60	44
Baltimore & Ohio Ry. Co. 1st ref.	5s, '61	42
Baltimore & Ohio Ry. Co. 1st ref.	5s, '62	40
Baltimore & Ohio Ry. Co. 1st ref.	5s, '63	38
Baltimore & Ohio Ry. Co. 1st ref.	5s, '64	36
Baltimore & Ohio Ry. Co. 1st ref.	5s, '65	34
Baltimore & Ohio Ry. Co. 1st ref.	5s, '66	32
Baltimore & Ohio Ry. Co. 1st ref.	5s, '67	30
Baltimore & Ohio Ry. Co. 1st ref.	5s, '68	28
Baltimore & Ohio Ry. Co. 1st ref.	5s, '69	26
Baltimore & Ohio Ry. Co. 1st ref.	5s, '70	24
Baltimore & Ohio Ry. Co. 1st ref.	5s, '71	22
Baltimore & Ohio Ry. Co. 1st ref.	5s, '72	20
Baltimore & Ohio Ry. Co. 1st ref.	5s, '73	18
Baltimore & Ohio Ry. Co. 1st ref.	5s, '74	16
Baltimore & Ohio Ry. Co. 1st ref.	5s, '75	14
Baltimore & Ohio Ry. Co. 1st ref.	5s, '76	12
Baltimore & Ohio Ry. Co. 1st ref.	5s, '77	10
Baltimore & Ohio Ry. Co. 1st ref.	5s, '78	8
Baltimore & Ohio Ry. Co. 1st ref.	5s, '79	6
Baltimore & Ohio Ry. Co. 1st ref.	5s, '80	4
Baltimore & Ohio Ry. Co. 1st ref.	5s, '81	2
Baltimore & Ohio Ry. Co. 1st ref.	5s, '82	0
Baltimore & Ohio Ry. Co. 1st ref.	5s, '83	0
Baltimore & Ohio Ry. Co. 1st ref.	5s, '84	0
Baltimore & Ohio Ry. Co. 1st ref.	5s, '85	0
Baltimore & Ohio Ry. Co. 1st ref.	5s, '86	0
Baltimore & Ohio Ry. Co. 1st ref.	5s, '87	0
Baltimore & Ohio Ry. Co. 1st ref.	5s, '88	0
Baltimore & Ohio Ry. Co. 1st ref.	5s, '89	0
Baltimore & Ohio Ry. Co. 1st ref.	5s, '90	0
Baltimore & Ohio Ry. Co. 1st ref.	5s, '91	0
Baltimore & Ohio Ry. Co. 1st ref.	5s, '92	0
Baltimore & Ohio Ry. Co. 1st ref.	5s, '93	0
Baltimore & Ohio Ry. Co. 1st ref.	5s, '94	

Open Security Market

RAILROADS—Continued

	Bid Offered	
Cin., Leb. & N. Int. 4s, M.A.N., '42	73	Pynchon & Co., 111 Broadway, N. Y. C. Rector 813.
Clev. & Mah. Val. 5s, J. & J., '38	80	Pynchon & Co., 111 Broadway, N. Y. C. Rector 813.
C., C. & St. L. L. ref. 6s, J. & J., '29	91 1/2	Pynchon & Co., 111 Broadway, N. Y. C. Rector 813.
C., C. & St. L. Springfield & Columbus 4s, M. & S., '1940	74	Pynchon & Co., 111 Broadway, N. Y. C. Rector 813.
C., C. & St. L. Cairo 4s, J. & J., '39	75	Pynchon & Co., 111 Broadway, N. Y. C. Rector 813.
C., C. & St. L. Cincinnati, Wabash & Mtn. 4s, J. & J., '91	68 1/2	Pynchon & Co., 111 Broadway, N. Y. C. Rector 813.
Clev. & Rock. & Val. 4s, M.A.N., '40	69	Pynchon & Co., 111 Broadway, N. Y. C. Rector 813.
Col. & Toledo 4s, J. & J., '65	68	Pynchon & Co., 111 Broadway, N. Y. C. Rector 813.
Del. Ry. & Bridges, F. & A., '36	80	Pynchon & Co., 111 Broadway, N. Y. C. Rector 813.
Dul. S. & At. 5s, J. & J., '37	75	Pynchon & Co., 111 Broadway, N. Y. C. Rector 813.
Danville, Urbana & C. 5s, '1923	84 1/2	A. A. Housman & Co., 20 Broad St., N. Y. C. Rector 6330.
Edmonton, Dunegan & Brit. Col. 4s, '1944	70	Pynchon & Co., 111 Broadway, N. Y. C. Rector 813.
Gal. Hous. & Hend. 1s, 5s, A. & O., '33	66	Pynchon & Co., 111 Broadway, N. Y. C. Rector 813.
G. R. & I. 1st 4s, J. & J., '1941	79	Pynchon & Co., 111 Broadway, N. Y. C. Rector 813.
G. R. & I. 2d A.O., '1936	69 1/2	Pynchon & Co., 111 Broadway, N. Y. C. Rector 813.
Grand Trunk Pac. 3s, '62, J. & J.	51 1/2	Pynchon & Co., 111 Broadway, N. Y. C. Rector 813.
G. Trunk Pac. Sec. 4s, '56, A.O.	51 1/2	Pynchon & Co., 111 Broadway, N. Y. C. Rector 813.
Do. do., '1939	67 1/2	Pynchon & Co., 111 Broadway, N. Y. C. Rector 813.
G. T. Mountain Sec. 4s, '1955	51 1/2	Pynchon & Co., 111 Broadway, N. Y. C. Rector 813.
G. T. Lake Sup. 4s, J. & J., '51	52 1/2	Pynchon & Co., 111 Broadway, N. Y. C. Rector 813.
G. Trunk Saak. 4s, '39, M.A.N.	67 1/2	Pynchon & Co., 111 Broadway, N. Y. C. Rector 813.
Gt. Nor. Ry. of Can. 4s, A.O. & J., '67	68 1/2	Pynchon & Co., 111 Broadway, N. Y. C. Rector 813.
G. T. P. Ry. Mountain 4s, '1955	51 1/2	Alfred F. Ingold & Co., 74 B'way, N. Y. C. Bow. Gr. 1454.
Do. Prairie 4s, '1955	51 1/2	Alfred F. Ingold & Co., 74 B'way, N. Y. C. Bow. Gr. 1454.
Do. Lake Superior 4s, '1955	61 1/2	Alfred F. Ingold & Co., 74 B'way, N. Y. C. Bow. Gr. 1454.
Do. 4s, '1942	66	Alfred F. Ingold & Co., 74 B'way, N. Y. C. Bow. Gr. 1454.
Do. 4s, '1962	64	Alfred F. Ingold & Co., 74 B'way, N. Y. C. Bow. Gr. 1454.
Do. 4s, '1966	59	Alfred F. Ingold & Co., 74 B'way, N. Y. C. Bow. Gr. 1454.
Green St. St. 5s, '1921	51 1/2	Alfred F. Ingold & Co., 74 B'way, N. Y. C. Bow. Gr. 1454.
International Ry. 5s, '1962	53	Rauscher & Mackay, 15 Broad St., N. Y. C. Hanover 4434.
Illinois Central 4s, '1963	72	Pynchon & Co., 111 B'way, N. Y. C. Rector 813.
Do. 4s, A. & O., '1962	73	Pynchon & Co., 111 B'way, N. Y. C. Rector 813.
Illinois Central & Chicago, St. Louis & N. O. 5s, J. & J., '63	83	Pynchon & Co., 111 B'way, N. Y. C. Rector 813.
Kan. & Mich. 3d 5s, J. & J., '27	83	Pynchon & Co., 111 B'way, N. Y. C. Rector 813.
Kansas & Missouri R. R. 5s, '1923	99	Wolff & Stanley, 72 Trinity Pl., N. Y. C. Rector 2920.
K. U. Ft. S. & M. A. O. '36	67 1/2	Pynchon & Co., 111 B'way, N. Y. C. Rector 813.
Kansas City Ry. 1st 5s	25	A. S. H. Jones, 59 Wall St., N. Y. C. Hanover 906.
L. E. & West. 1st 5s, J. & J., '37	80 1/2	Pynchon & Co., 111 B'way, N. Y. C. Rector 813.
Louis. Jeff. Br. 4s, M. & S., '45	67 1/2	Pynchon & Co., 111 B'way, N. Y. C. Rector 813.
L. N. So. Monon 4s, J. & J., '52	68 1/2	Pynchon & Co., 111 B'way, N. Y. C. Rector 813.
Mil. & Nor. 1st 4s, J. & J., '34	79	Pynchon & Co., 111 B'way, N. Y. C. Rector 813.
Marquette, Houghton & Otonagon 6s, '1925	88	Wolff & Stanley, 72 Trinity Pl., N. Y. C. Rector 2920.
Mason City & Ft. Dodge 1st 4s	22	Pynchon & Co., 111 B'way, N. Y. C. Rector 813.
Mil. & Nor. con. 4s, J. & J., '34	79	Pynchon & Co., 111 B'way, N. Y. C. Rector 813.
Minn. & St. L. Con. 5s, M.A.N., '34	69	Pynchon & Co., 111 B'way, N. Y. C. Rector 813.
Mo. Pac. 3d ext. 4s, M.A.N., '38	69	Pynchon & Co., 111 B'way, N. Y. C. Rector 813.
Mobile & Ohio 1st 6s, J. & J., '27	99 1/2	Pynchon & Co., 111 B'way, N. Y. C. Rector 813.
N. O. Tex. & Mex. Inc. (now 2d)	56	Pynchon & Co., 111 B'way, N. Y. C. Rector 813.
N. Y. C. & St. L. 2d 6s, N.M., '31	86 1/2	Pynchon & Co., 111 B'way, N. Y. C. Rector 813.
N. Y. N.H. European 4s, A.O., '22	45	Pynchon & Co., 111 B'way, N. Y. C. Rector 813.
N. Y. N.H. European 4s, M. & S., '35	70 1/2	Pynchon & Co., 111 B'way, N. Y. C. Rector 813.
New & Cln. Bridge 4s, J. & J., '45	45	Pynchon & Co., 111 B'way, N. Y. C. Rector 813.
Oregon & California	91 1/2	Pynchon & Co., 111 B'way, N. Y. C. Rector 813.
Pac. Gt. Eastern 4s, J. & J., '42	65	A. A. Housman & Co., 20 Broad St., N. Y. C. Rector 6330.
Penna. 3/4s, '1941, sterling	68	Pynchon & Co., 111 B'way, N. Y. C. Rector 813.
Peoria & East. 1st 4s, J. & J., '40	56 1/2	Pynchon & Co., 111 B'way, N. Y. C. Rector 813.
Port. Marq. L. E. & Det. River 4s, F. & A., '1932	82	Pynchon & Co., 111 B'way, N. Y. C. Rector 813.
South & N. Alabama 5s, '36	90	Pynchon & Co., 111 B'way, N. Y. C. Rector 813.
Saults & Spencer R. R. 1st 5s, '36	93	Wolff & Stanley, 72 Trinity Pl., N. Y. C. Rector 2920.
St. L. & N. M. & St. 5s, '33	50	A. A. Housman & Co., 20 Broad St., N. Y. C. Rector 6330.
St. Louis & Cairo 5s, J. & J., '31	100 1/2	A. A. Housman & Co., 20 Broad St., N. Y. C. Rector 813.
Stephensville, North & S. Tex. St. J. & J., '40	65	Pynchon & Co., 111 B'way, N. Y. C. Rector 813.
St. L. & S. F. Gen. 5s, '1931	50	Pynchon & Co., 111 B'way, N. Y. C. Rector 813.
Toronto, Ham. & Buff. 4s, J. & J., '46	69	Pynchon & Co., 111 B'way, N. Y. C. Rector 813.
Tol. Fremont & Nor'w'k 6s, '25	Want bid	Pynchon & Co., 111 B'way, N. Y. C. Rector 813.
Toledo Terminal 4s, '1957	68	Pynchon & Co., 111 B'way, N. Y. C. Rector 813.
6s, '1925	72	Pynchon & Co., 111 B'way, N. Y. C. Rector 813.
Wabash 2d 5s, M. & S., '39	87	Pynchon & Co., 111 B'way, N. Y. C. Rector 813.
Wabash 2d 5s, F. & A., '1939	88	Pynchon & Co., 111 B'way, N. Y. C. Rector 813.
West Va. 5s, F. & A., '30	79	Pynchon & Co., 111 B'way, N. Y. C. Rector 813.
Wis. Cent. Sup. & Dul. 4s, M. & N., '36	69	Pynchon & Co., 111 B'way, N. Y. C. Rector 813.
Wis. Cent. ref. 4s, A. & O., '50	60	Pynchon & Co., 111 B'way, N. Y. C. Rector 813.
INDUSTRIAL AND MISCELLANEOUS	70	Pynchon & Co., 111 B'way, N. Y. C. Rector 813.
Rauscher & Mackay, 15 Broad St., N.Y.C. Hanover 4434.	84 1/2	Rauscher & Mackay, 15 Broad St., N.Y.C. Hanover 4434.
Do. scrip.	90	Rauscher & Mackay, 15 Broad St., N.Y.C. Hanover 4434.
American Thread 6s, '1928	96	Pynchon & Co., 111 B'way, N. Y. C. Rector 813.
B. H. & H. Knight 1st 7s, '1930	90	Pynchon & Co., 111 B'way, N. Y. C. Rector 813.
Bell Tel. of Canada 5s, '1925	81	Pynchon & Co., 111 B'way, N. Y. C. Rector 813.
Can. Car. & Foundry 6s, '1929	82	Pynchon & Co., 111 B'way, N. Y. C. Rector 813.
Can. Car. & Foundry 6s, '1939	82 1/2	Alfred F. Ingold & Co., 74 B'way, N. Y. C. Bow. Gr. 1454.
Cedar Rapids Mfg. & P. 5s, '1953	81	Alfred F. Ingold & Co., 74 B'way, N. Y. C. Bow. Gr. 1454.
Cuba Co. 6s, '1955	65	Farr & Co., 133 Front St., N. Y. C. John 6428.
Cuban Tel. Co. 5s, '1951	50	Farr & Co., 133 Front St., N. Y. C. John 6428.
Con. Cosi Co. 1st & ref. 5s, '50	78	Farr & Co., 133 Front St., N. Y. C. John 6428.
Columbia (Graphophone) 6s, '1925	57	Henry Nightingale & Co., 42 B'way, N. Y. C. Broad 7771.
Domino Coal 1st 5s, '1940	81	Henry Nightingale & Co., 42 B'way, N. Y. C. Broad 7771.
Domino Steel 5s, '1935	69	Godfrey & Fisher & Co., 42 B'way, N. Y. C. Broad 7771.
Francisco Sugar Co. 6s, '1939	85	Godfrey & Fisher & Co., 42 B'way, N. Y. C. Broad 7771.
Fruit of the Loom 6s, '1924	96	Godfrey & Fisher & Co., 42 B'way, N. Y. C. Broad 7771.
Invincible 6s, '1931	60	Godfrey & Fisher & Co., 42 B'way, N. Y. C. Broad 7771.
Jones & Laughlin Steel 1st 5s, '39	89	Henry Nightingale & Co., 42 B'way, N. Y. C. Broad 7771.
Lackawanna L. & S. Co. 1st 5s	83	Henry Nightingale & Co., 42 B'way, N. Y. C. Broad 7771.
Marquette Iron 7s, '1927	70	Alfred F. Ingold & Co., 74 B'way, N. Y. C. Bow. Gr. 1454.
Nat. Conduit & Cable 6s, '1927	49	Alfred F. Ingold & Co., 74 B'way, N. Y. C. Bow. Gr. 1454.
Nov. S. St. & Coal 1st 5s, '50	64	Pynchon & Co., 111 B'way, N. Y. C. Rector 813.
O'Gara Coal 5s, '1955	65	Pynchon & Co., 111 B'way, N. Y. C. Rector 813.
Shaffer Oil & Ref. Co. 1st 6s, '26	70	Farr & Co., 133 Front St., N. Y. C. John 6428.
Sen. Sen Chielet 6s, '1929	63	Farr & Co., 133 Front St., N. Y. C. John 6428.
Solvay Process Co. 1st 5s, '38	84	Farr & Co., 133 Front St., N. Y. C. John 6428.
Sherwin-Williams Co. 1st and refunding 5s, '1941	84	Farr & Co., 133 Front St., N. Y. C. John 6428.
U. S. G. & H. 1st 6s, '1935	60	Farr & Co., 133 Front St., N. Y. C. John 6428.
United Drug Co. 5s, '1941	92	Farr & Co., 133 Front St., N. Y. C. John 6428.
Utah Fuel 5s, '1931	83	Farr & Co., 133 Front St., N. Y. C. John 6428.
Webster Coal & Coke 1st 5s, '42	83	Farr & Co., 133 Front St., N. Y. C. John 6428.
Ward Baking Co. 1st 6s, '37	90	Farr & Co., 133 Front St., N. Y. C. John 6428.
West India Sugar F. 7s, '1929	80	Farr & Co., 133 Front St., N. Y. C. John 6428.

Stocks

STANDARD OIL SECURITIES

	Bid Offered	
Am. Tel. & Tel. 6s, '1922	99 1/2	Curtis & Sanger, 49 Wall St., N. Y. C. Hanover 6144.
Anglo-Am. Oil Co., Ltd., '1941	100 1/2	Curtis & Sanger, 49 Wall St., N. Y. C. Hanover 6144.
Balt. & Ohio 6s, '1924	93 1/2	Curtis & Sanger, 49 Wall St., N. Y. C. Hanover 6144.
Con. Gas. Elec. Lt. & P. Co. (Balt.) 5s, Nov. 15, 1921	99 1/2	Curtis & Sanger, 49 Wall St., N. Y. C. Hanover 6144.
Humble Oil Co. Ref. Co. 7s, '1923	97 1/2	Curtis & Sanger, 49 Wall St., N. Y. C. Hanover 6144.
Kennecott Copper 7s, '1920	92 1/2	Curtis & Sanger, 49 Wall St., N. Y. C. Hanover 6144.
Lackawanna Steel 5s, '1923	84 1/2	Curtis & Sanger, 49 Wall St., N. Y. C. Hanover 6144.
Philadelphia Co. 5s, '1922	96 1/2	Curtis & Sanger, 49 Wall St., N. Y. C. Hanover 6144.
Pure Oil Co. 7s, June 1, 1922	98 1/2	Curtis & Sanger, 49 Wall St., N. Y. C. Hanover 6144.
Tob. Prod. 9% scrip, AA, 1922-25	96	Curtis & Sanger, 49 Wall St., N. Y. C. Hanover 6144.

Stocks

	Bid Offered	
Anglo-Am. Oil Co., Ltd., '1922	15	Charles E. Doyle & Co., 30 Broad St., N.Y.C. Broad 7106.
Atlantic Refining Co.	850	Charles E. Doyle & Co., 30 Broad St., N.Y.C. Broad 7106.
Bornes-Schryeners Co.	345	Charles E. Doyle & Co., 30 Broad St., N.Y.C. Broad 7106.
Buckeye Pipe Line Co.	145	Charles E. Doyle & Co., 30 Broad St., N.Y.C. Broad 7106.
Chebrough Mfg. Co. Con.	107	Charles E. Doyle & Co., 30 Broad St., N.Y.C. Broad 7106.
Continental Oil Co.	145	Charles E. Doyle & Co., 30 Broad St., N.Y.C. Broad 7106.
Crescent Pipe Line	24	Charles E. Doyle & Co., 30 Broad St., N.Y.C. Broad 7106.
Cumberland Pipe Line Co.	115	Charles E. Doyle & Co., 30 Broad St., N.Y.C. Broad 7106.

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